



UTAH

DEAL FLOW REPORT

2015



Announcing a merger between confidence and value

M & A is one of the quickest paths to growth. But it's not always the surest. That's why at PwC, we help you understand the risks in your transactions, so you can be confident that you are making informed strategic decisions. From your deal negotiations, to capturing synergies during integration, we help clients gain value. And ultimately, deliver this value to stakeholders. Like we've done for the majority of the top 50 global private equity and Fortune 100 companies. Leverage the experience of our global network of firms. For more information, contact: Ryan Dent at ryan.j.dent@pwc.com/(801) 534 3883 or visit [**pwc.com/deals**](http://pwc.com/deals)



TABLE OF CONTENTS

INTRODUCTION

Introduction3
Data Findings & Conclusions..... 4-5
2016 MWCN Board of Trustees.....7
2015 – 2016 Deal Flow Committee..... 9
Scheduled Events – 2016.....11
The Rewards of MWCN Membership..... 13

ARTICLES

VC Investment in Software Continues to Dominate in Utah and Nationally..... 17
Improving Business Processes via Vacation19
Management and Control of Foreign Exchange Risk 21
The Five Temptations of a CEO.....23
Startup Crowdfunding.....25
Sandbagging: Tips for Buyers and Sellers in Mergers and Acquisitions27
Four Lessons of a New M&A Associate 29

DEALS

Public Offerings33
Private Placements..... 41
Mergers & Acquisitions 121

INDEX

Deal Flow Company Index..... 193
Deal Flow Outside Professionals Index..... 201

Where ambition becomes reality.

With more than 500 lawyers in 14 offices, Ballard Spahr combines the depth and experience of a national firm with portfolio practices focused on the needs of local markets. Our attorneys go beyond the transactions, introducing buyers and sellers and connecting clients with investment bankers and other business leaders who can help our clients achieve their goals.

For more than 25 years, our Salt Lake City lawyers have been providing results-driven counsel and helping turn ambition into profitable enterprise.

- Business and Finance
- Corporate and Securities
- Mergers and Acquisitions/
Private Equity/Venture Finance
- Commercial Litigation
- Patents and Trademarks
- Intellectual Property Litigation
- Labor and Employment
- Tax
- Real Estate

Proud supporter of MountainWest Capital Network.



Ballard Spahr
LLP

Todd A. Reece
801.517.6872 | reecet@ballardspahr.com

Quinton J. Stephens
801.531.3089 | stephensq@ballardspahr.com

Atlanta | Baltimore | Bethesda | Denver | Las Vegas | Los Angeles | New Jersey | New York | Philadelphia | Phoenix
Salt Lake City | San Diego | Washington, DC | Wilmington | www.ballardspahr.com

INTRODUCTION

The MountainWest Capital Network is pleased to present the 2015 Deal Flow Report. The Deal Flow Report is Utah's only comprehensive publication tracking the equity-related financial transactions throughout the State of Utah on an annual basis. Our goal is to both showcase Utah's dynamic business environment and to attract and promote greater attention from the investment communities, both locally and nationwide. Information presented in this year's Deal Flow Report was predominantly collected from the following methods:

- Direct contacting and verification efforts of the MountainWest Capital Network Deal Flow Committee Members with investors, companies, service providers, and media sources;
- Electronic data gathering from various reputable sources (i.e. PitchBook, S&P, etc.); and
- Review of all form Ds filed by Utah-based companies.

This is the 21st year of the MountainWest Capital Network Deal Flow Report. Similar to previous years, the transactions reported are separated into the following three categories:

1. Public Offerings
2. Private Placements (of at least \$50,000) — Venture Capital, Private Equity, and Angel Investments
3. Mergers and Acquisitions

We encourage you to continue to report your deals throughout the year by contacting the MountainWest Capital Network or the Deal Flow Committee.

We would like to personally thank the members of this year's MountainWest Capital Network's Deal Flow Committee. Their level of dedication and hard work cannot be overstated. Also, we would like to thank this year's sponsors, many of whom played a very active role in the Deal Flow Committee. Without each sponsor's support, the Deal Flow Report would not be possible. Lastly, we would like to congratulate each of the companies and principals recognized in this year's Deal Flow report. You help make Utah a great state in which to do business.

Sincerely,



Ryan Dent

PricewaterhouseCoopers, LLP

Deal Flow Chair



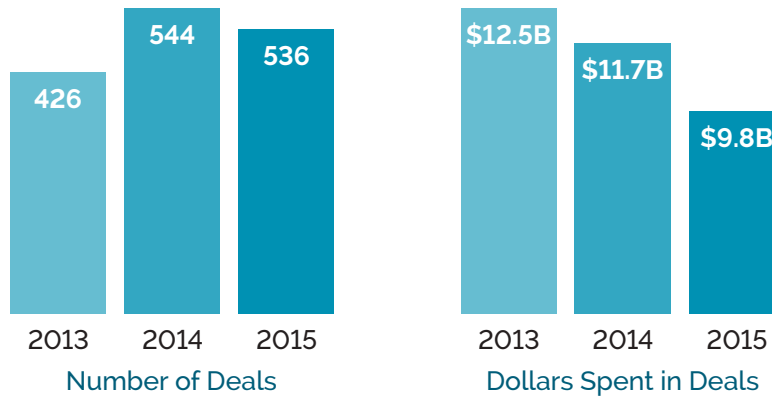
Quinton J. Stephens

Ballard Spahr, LLP

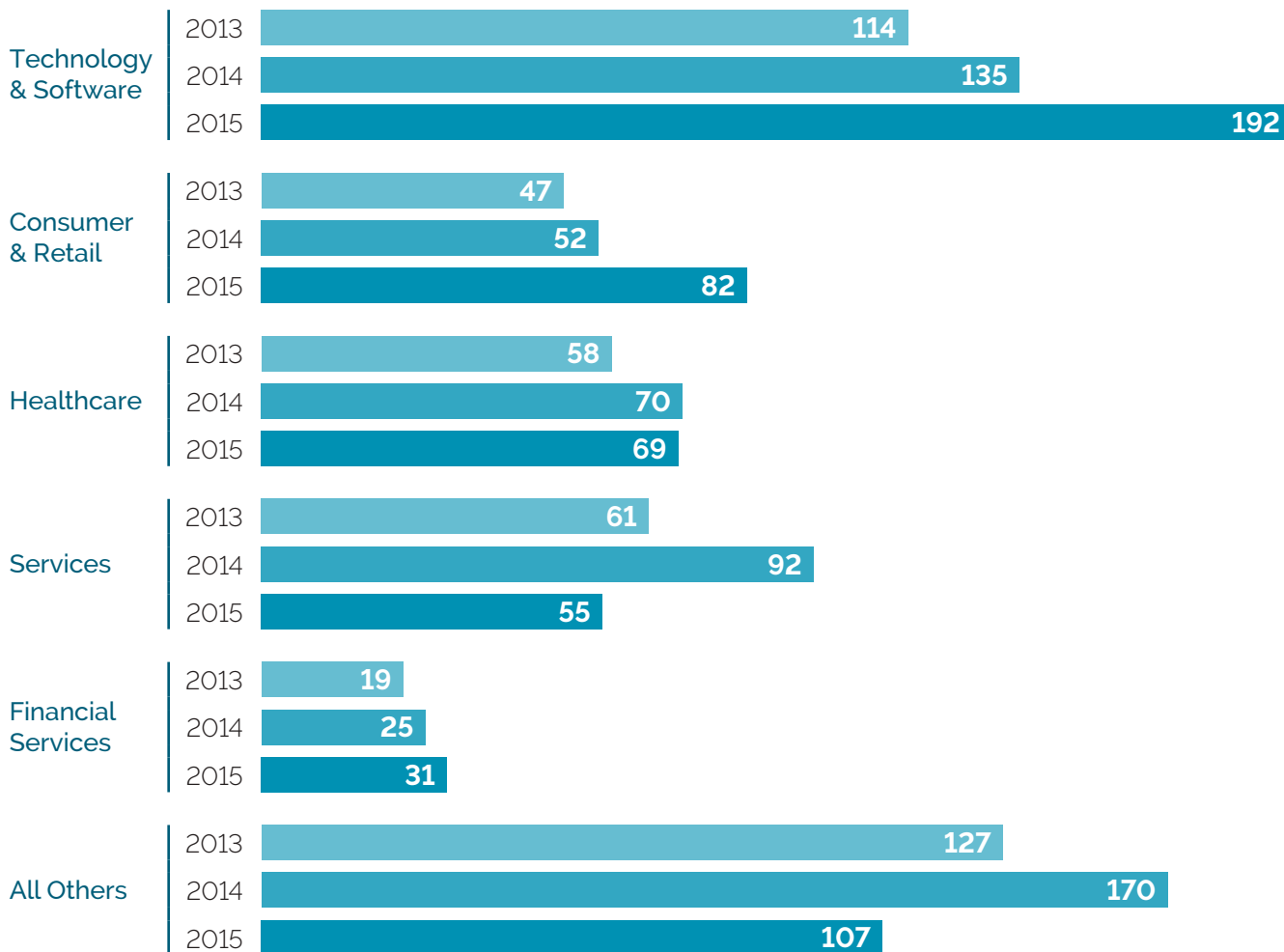
Deal Flow Vice-Chair

DATA FINDINGS & CONCLUSIONS

The number of deals in 2015 remains strong. Significant dollars were spent in deals in 2015, but overall dollars spent continues to trend down from 2013.



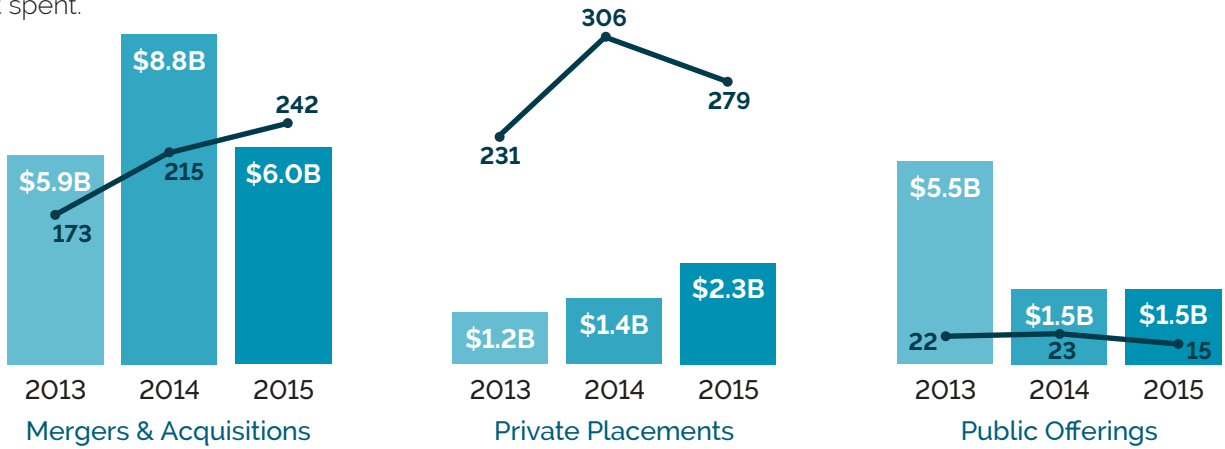
The technology/software sector continues to dominate Utah deals, and is continuing its yearly growth. Consumer/retail and financial services sectors also continued an upward growth while services and "other" categories decreased in 2015. The healthcare sector stayed at almost the same amount of deals as 2014.



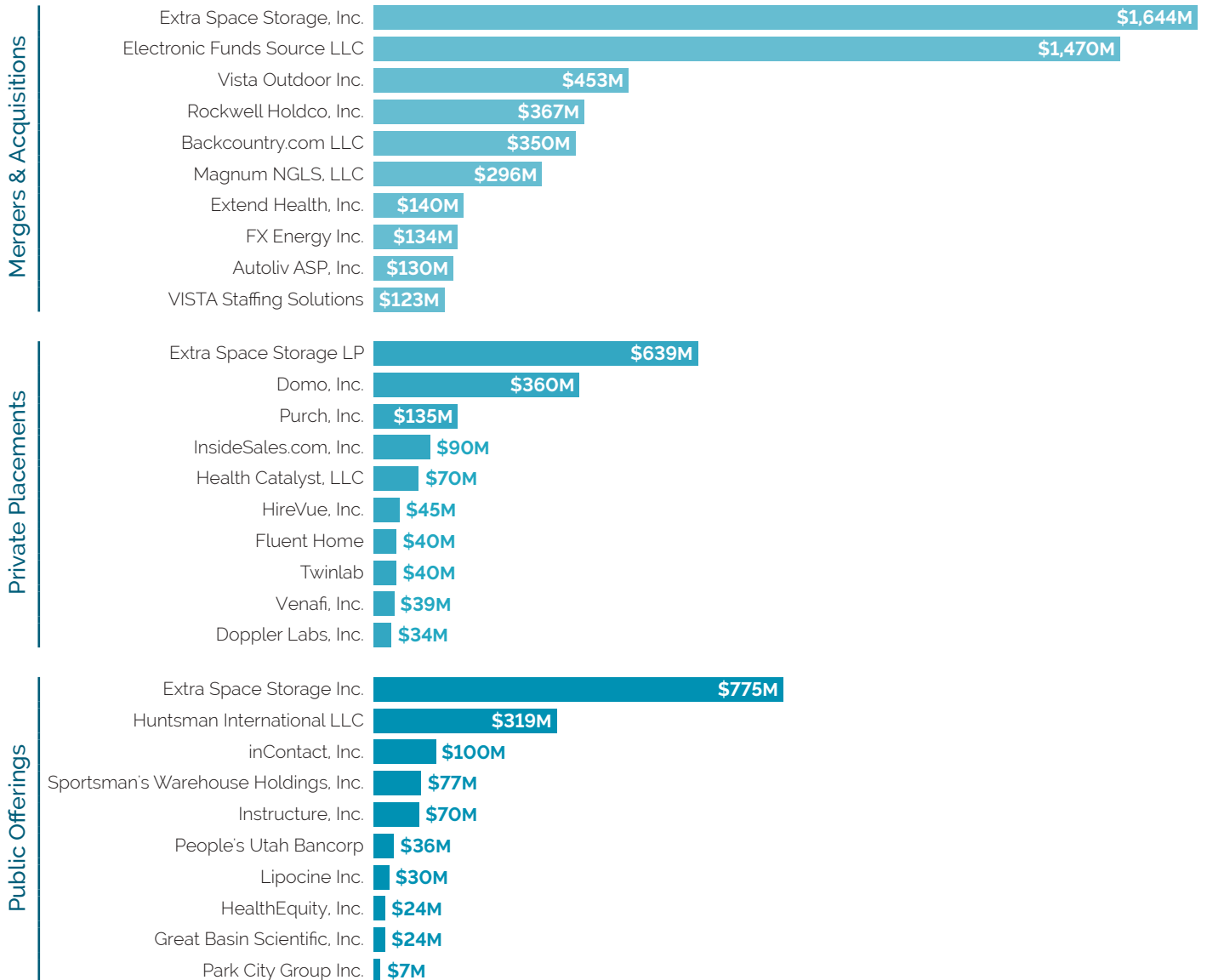
*The information in this report has not been independently verified and should not be relied upon in any way. Furthermore, this is not a complete listing of all the deals in Utah, since many were confidential, not reported, or had insufficient data for inclusion.

DATA FINDINGS & CONCLUSIONS

While Mergers & Acquisitions saw record levels of volume, the volatility of the public markets impacted transaction volume for Public Offerings. Private Placements decreased in overall volume but continued the trend of increasing in amount spent.



The top 10 deals by size for each category (as reported) showcase the diverse opportunities that continue to be offered in the Utah economy.





“If we’re going to stay competitive, we need to find other ways to grow.”



WHOLESALE BANKING

- Asset Management
- Capital Finance
- Credit & Financing
- Commercial Real Estate
- Government & Institutional Insurance*
- International
- Investment Banking, Securities & Markets*
- Treasury Management

When you need someone to strategize with, we’ll be ready to talk. Our relationship managers take the time to learn your business and gain a deeper understanding of your expansion goals. We’ve successfully partnered with mid-sized to large corporations to help them meet their global business needs. With our full suite of products backed by our time-tested strength and stability, we’ve never been more ready to support your business today and for years to come.

To learn how your local Wells Fargo Commercial Banking team can help your business, visit <http://national.wellsfargobank.com/BDO>.

Jason F. Watson • Vice President, Director of Business Development • 801-246-1707

Dean Luikart • Regional Vice President • 801-246-1023

Together we’ll go far



*Investment and insurance products: NOT FDIC-Insured • NO Bank Guarantee • MAY Lose Value

#Wells Fargo Securities is the trade name for the capital markets and investment banking services of Wells Fargo & Company and its subsidiaries, including but not limited to Wells Fargo Securities, LLC, a member of NYSE, FINRA, NFA and SIPC, Wells Fargo Institutional Securities, LLC, a member of FINRA and SIPC, Wells Fargo Prime Services, LLC, a member of FINRA, NFA and SIPC, and Wells Fargo Bank, N.A. Wells Fargo Securities, LLC carries and provides clearing services for Wells Fargo Institutional Securities, LLC customer accounts. Wells Fargo Securities, LLC, Wells Fargo Institutional Securities, LLC, and Wells Fargo Prime Services, LLC are distinct entities from affiliated banks and thrifts.

© 2014 Wells Fargo Bank, N.A. All rights reserved. Deposit products offered by Wells Fargo Bank, N.A. Member FDIC. Wells Fargo Capital Finance is the trade name for certain asset-based lending services, senior secured lending services, accounts receivable and purchase order finance services, and channel finance services of Wells Fargo & Company and its subsidiaries. (02/14) WCS-1173274

2016 MWCN BOARD OF TRUSTEES

Todd A. Reece, President	Ballard Spahr LLP
Reed Chase, Chairman	Tanner LLC
J. Scott Nixon, Vice Chairman	PwC LLP, Retired
Cheri M. Waldron, Executive Director	MountainWest Capital Network
Kent L. Thomas, Treasurer	Advanced CFO
Bradley B. Bertoch.....	Wayne Brown Institute
Ryan Dent, Deal Flow Chair	PwC LLP
Franci Eisenberg.....	Professional Recruiters
Ivy Estabrook.....	USTAR
Tom Etzel.....	Zions First National Bank
Chad Fraughton.....	Cornerstone Show Foundation
Kevin Jessop.....	Diversified Insurance Group
Casey Jones.....	Strong & Hanni, P.C.
John M. Knab, Program Committee Chair	US Housing Alliance
Warde Allan.....	Durham Jones & Pinegar, P.C.
Ted McAleer.....	PandoLabs
Russ Page.....	Fifty Studio LLC
Riley Cutler.....	KUER
Jason Reading.....	Aries Capital Partners LLC
Clair Rood, Golf Committee Chair	CBIZ Mayer Hoffman McCann P.C.
Tyler Harvey.....	Wells Fargo Bank, N.A.
Paul Skeen, Utah 100 Committee Chair	Eide Bailly LLP
Quinton Stephens, Deal Flow Vice-Chair	Ballard Spahr LLP
Travis Wilson.....	Jones Waldo
Drew Yergensen, EOY Chair	Key Bank, N.A.
Chris Badger.....	NOW CFO
Eric Smith.....	J.P. Morgan
Jason Sanders.....	Maschoff Brennan
Dave Chase, EOY Vice-Chair	Advanced CFO



ADAPTABLE CFOS AVAILABLE.

Advanced CFO provides outsourced CFO services, bringing experience and expertise to benefit every client.

See how Advanced CFO can help you at advancedcfo.com.



2015 – 2016 DEAL FLOW COMMITTEE/CHAIRS

EXECUTIVE COMMITTEE/CHAIRS

Todd Reece, [MWCN President](#)—Ballard Spahr LLP

Ryan Dent, [Chair](#)—PwC LLP

Quinton Stephens, [Vice Chair](#)—Ballard Spahr LLP

Reed Chase, [MWCN Chairman](#)—Tanner LLC

J. Scott Nixon, [MWCN Executive Committee Representative](#)—PwC LLP, Retired

Cheri Waldron, [MWCN Executive Director](#)

COMMITTEE MEMBERS

Troy Akagi—Wells Fargo Bank, N.A.

Courtland Astill—Parsons Behle & Latimer

Chris Brager—NOW CFO

Brad Bertoch—Wayne Brown Institute

Jordan Burke—Silicon Slopes

Katie Chandler—Tanner LLC

Franci Eisenberg—Professional Recruiters

Casey Foote—Advanced CFO

Shawnee Goodman—Jakob Marketing Partners

Clay Hardman—Ballard Spahr LLP

Tyler Harvey—Wells Fargo Bank, N.A.

Kevin Jessop—Diversified Insurance Group

Kellen Jones—Cache Private Capital

Bill Kurz—SRS Acquiom LLC

Geoffrey Loos—D. A. Davidson & Co.

Jordan Livingston—PwC LLP

James Mack—CBC Advisors

Aaron Murdock—Holland & Hart LLP

Shawn Olsen—Scalar

Chris Pina—Merrill Lynch

Matt Romney—Kunzler Law Group, P.C.

Michael Schefer—Parr Brown Gee & Loveless

Paul Skeen—Eide Bailly LLP

Mark Springer—NOW CFO

Michael Walsh—Morgan Stanley Wealth Management

Lex Watterson—Executech

Josh Wittwer—Trustco, Inc.

Roger Worth—Connor Group

Drew Yergenson—Key Bank, N.A.

Steve Wilson—Key Bank, N.A.

Roger Worth—Conner Group

Aaron Pond—CBIZ/MHM LLC

Thomas Wadsworth—GOED

Deal Flow Book Design & Layout: Anelise Noland & Stacey Wilhelmsen—Jakob Marketing Partners

Deal Flow Book Printed by: Wells Fargo Bank, N.A.

**WE
CELEBRATE
BOLD
COMPANIES
MAKING
BIG
MOVES!**

TANNER

Audit Tax Consulting

Reed Chase, Audit Partner

Jeff Bickel, Tax Partner

Gary Vickrey, Consulting Partner

Find us at Tannerco.com



SCHEDULED EVENTS — 2016

- January 19, 2016.....MWCN Entrepreneur of the Year — Little America Hotel
- February 19, 2016.....MWCN Business Forum, Strategic Sponsor Advanced CFO to Host, Keynote Greg Warnock — Managing Director Mercato Partners
- March 23, 2016.....MWCN Business Boot Camp — SLCC Miller Campus
- April 21, 2016.....MWCN Business Forum — Strategic Sponsor Ballard Spahr to Host, Keynote Val Hale, Executive Director GOED — Hosted at Ballard Spahr
- May 12, 2016.....MWCN Deal Flow Awards — Little America Hotel
- July 14, 2016.....MWCN Deal Makers' Golf Tournament — Thanksgiving Point Golf Course
- August 18, 2016.....MWCN/UTC/WBI/WTC Joint Luncheon — Thanksgiving Point, Garden Room
- September 22, 2016.....Women Tech Awards — Grand America Hotel
- October 18, 2016.....Utah 100 Award Program — Grand America Hotel
- November 17, 2016.....MWCN Business Forum — Strategic Sponsor Tanner LLC to Host
- December 15, 2016.....MWCN Business Forum — Strategic Sponsor PwC to Host. Utah 100 Winner Highlight

Please visit www.mwcn.org to register for these events and to learn more about the MountainWest Capital Network.

Join MWCN Today!

The MountainWest Capital Network welcomes all individuals and organizations with an interest in fostering business growth in Utah. If you are ready to develop relationships critical for raising capital, meeting business challenges, and gaining a competitive advantage, join us today! Membership is just \$15 a year. Visit www.mwcn.org to learn more.

About MountainWest Capital Network

The MountainWest Capital Network is Utah's first and largest business networking organization devoted to supporting entrepreneurial success by: 1) fostering the dynamic flow of information about capital formation and distribution, 2) educating and mentoring excellence, and 3) recognizing and rewarding performance. We accomplish this through signature activities and events, such as the annual Utah 100 Program, real-time Deal Flow reporting and recognition, and presentations by industry experts.





CPAs & BUSINESS ADVISORS

FACE TODAY'S CHALLENGES HEAD-ON BY STAYING CONNECTED TO TODAY'S OPPORTUNITIES



Expect More from Your CPA Firm

Eide Bailly promises you a different experience, where you're connected to national-firm resources delivered with a small-firm approach to service. We take the time to understand your business and your goals, so you receive tailored solutions that make sense for your unique situation. You'll receive the resources you need, when you need them, so you can make business decisions with confidence.

Eide Bailly is a top 25 CPA firm with services that go well beyond audit and tax to help your business succeed. Whether it's cost segregation studies, international or state and local tax consulting, technology consulting or wealth management, we can help you reach your goals. Experience the Eide Bailly difference—visit our website to learn more.

801.532.2200 | 5 TRIAD CENTER, STE. 600, SALT LAKE CITY

www.eidebailly.com

THE REWARDS OF MWCN MEMBERSHIP



MountainWest Capital Network welcomes all individuals and organizations with an interest in fostering business growth in Utah. If you are ready to develop relationships critical for raising capital, meeting business challenges, and gaining a competitive advantage, join us today!

AS A MEMBER YOU WILL ENJOY

- Attendance at all monthly luncheons at a discounted rate
- Online access to the Membership Directory
- Participation in some of Utah's most exciting business events, including Entrepreneur of the Year, Business Boot Camp, Deal Flow, and the Utah 100 Awards
- Utah Deal Flow Report
- Listing in the Membership Directory
- Eligibility to participate on all committees

MEMBERSHIP APPLICATION

Name _____ Title _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone # _____ Fax # _____

E-mail _____

Company Description (25 words or less) _____

ANNUAL MEMBERSHIP

\$15

Join online at www.mwcn.org or mail application with check or money order, payable to:
MountainWest Capital Network | PO Box 25773 | Salt Lake City, UT 84125-0773
cheri@mwcn.org | 801-966-1430 phone | 801-966-1705 fax

$F_x = \max$
 $u = mg \cos \theta$
 $\sum F_x = \max$
 $\sum F_y = \max$
 $E_{\text{mech}} = E_{\text{mech}, A}$
 $\frac{1}{2}mv_0^2 + mgy_0 = \frac{1}{2}mv^2 + mgy$
 $\frac{1}{2}mv_0^2 = mgh$
 $u = l - l \cos \theta$
 $2g$
 mgs
 $\frac{1}{4\pi\epsilon_0} \frac{q_1 q_2}{r^2}$
 $\frac{dx}{r}$
 $dE_y = \frac{\lambda dx y}{4\pi\epsilon_0 r^3}$
 $\frac{(-x^2/4\pi\epsilon_0)}{r^3}$
 $\frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $\frac{mv^2}{r}$
 $E_{\text{pot}} = -\frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $E_{\text{kin}} = \frac{1}{2}mv^2 = \frac{1}{2} \frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $E_{\text{pot}} = -2E_{\text{kin}}$
 $E_{\text{pot}} = \frac{1}{4\pi\epsilon_0} \frac{q_1 q_2}{r}$
 $= \frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $\frac{u}{v} = \frac{1}{\sqrt{1 - \frac{v^2}{c^2}}}$
 $\frac{1}{\sqrt{1 - \frac{v^2}{c^2}}}$
 $\frac{A'B'}{AB} = \frac{s'}{s}$
 $F = m_2 g + 2P_3$
 $a = \frac{dv}{dt} = \frac{dv}{du} \frac{dh}{dt}$
 $= \frac{(m_2 - m_1)g}{(m_1 + m_2)}$
 $v = \sqrt{\frac{2(m_2 - m_1)gh}{(m_1 + m_2)}}$
 $\lambda_{\text{max}} = \frac{2.99 \text{ mmK}}{T}$
 $P_e = e\sigma A T^4$
 $P_a = e\sigma A T_0^4$
 $\Delta P = e\sigma A (T^4 - T_0^4)$
 $U = F_e r$
 $U = F_e r = F r \sin \theta = F l$
 $F_{n,x} + F_{a,x} = m a$
 $F_{n,x} = 0; F_{a,x} = l \cos \theta \sin \theta = m g \sin \theta$
 $a_x = g \sin \theta$
 $v^2 = 2g \sin \theta \Delta x$
 $v^2 = 2gh$
 $v_s = \sqrt{2gh}$
 $\frac{1}{4\pi\epsilon_0} \frac{q_1 q_2}{r^2}$
 $\frac{dx}{r}$
 $dE_y = \frac{\lambda dx y}{4\pi\epsilon_0 r^3}$
 $\frac{(-x^2/4\pi\epsilon_0)}{r^3}$
 $\frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $\frac{mv^2}{r}$
 $E_{\text{pot}} = -\frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $E_{\text{kin}} = \frac{1}{2}mv^2 = \frac{1}{2} \frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $E_{\text{pot}} = -2E_{\text{kin}}$
 $E_{\text{pot}} = \frac{1}{4\pi\epsilon_0} \frac{q_1 q_2}{r}$
 $= \frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $\frac{u}{v} = \frac{1}{\sqrt{1 - \frac{v^2}{c^2}}}$
 $\frac{1}{\sqrt{1 - \frac{v^2}{c^2}}}$
 $\frac{A'B'}{AB} = \frac{s'}{s}$
 $F = m_2 g + 2P_3$
 $a = \frac{dv}{dt} = \frac{dv}{du} \frac{dh}{dt}$
 $= \frac{(m_2 - m_1)g}{(m_1 + m_2)}$
 $v = \sqrt{\frac{2(m_2 - m_1)gh}{(m_1 + m_2)}}$
 $\lambda_{\text{max}} = \frac{2.99 \text{ mmK}}{T}$
 $P_e = e\sigma A T^4$
 $P_a = e\sigma A T_0^4$
 $\Delta P = e\sigma A (T^4 - T_0^4)$
 $U = F_e r$
 $U = F_e r = F r \sin \theta = F l$
 $F_{n,x} + F_{a,x} = m a$
 $F_{n,x} = 0; F_{a,x} = l \cos \theta \sin \theta = m g \sin \theta$
 $a_x = g \sin \theta$
 $v^2 = 2g \sin \theta \Delta x$
 $v^2 = 2gh$
 $v_s = \sqrt{2gh}$
 $\frac{1}{4\pi\epsilon_0} \frac{q_1 q_2}{r^2}$
 $\frac{dx}{r}$
 $dE_y = \frac{\lambda dx y}{4\pi\epsilon_0 r^3}$
 $\frac{(-x^2/4\pi\epsilon_0)}{r^3}$
 $\frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $\frac{mv^2}{r}$
 $E_{\text{pot}} = -\frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $E_{\text{kin}} = \frac{1}{2}mv^2 = \frac{1}{2} \frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $E_{\text{pot}} = -2E_{\text{kin}}$
 $E_{\text{pot}} = \frac{1}{4\pi\epsilon_0} \frac{q_1 q_2}{r}$
 $= \frac{1}{4\pi\epsilon_0} \frac{ze^2}{r}$
 $\frac{u}{v} = \frac{1}{\sqrt{1 - \frac{v^2}{c^2}}}$
 $\frac{1}{\sqrt{1 - \frac{v^2}{c^2}}}$
 $\frac{A'B'}{AB} = \frac{s'}{s}$
 $F = m_2 g + 2P_3$
 $a = \frac{dv}{dt} = \frac{dv}{du} \frac{dh}{dt}$
 $= \frac{(m_2 - m_1)g}{(m_1 + m_2)}$
 $v = \sqrt{\frac{2(m_2 - m_1)gh}{(m_1 + m_2)}}$
 $\lambda_{\text{max}} = \frac{2.99 \text{ mmK}}{T}$
 $P_e = e\sigma A T^4$
 $P_a = e\sigma A T_0^4$
 $\Delta P = e\sigma A (T^4 - T_0^4)$
 $U = F_e r$
 $U = F_e r = F r \sin \theta = F l$
 $F_{n,x} + F_{a,x} = m a$
 $F_{n,x} = 0; F_{a,x} = l \cos \theta \sin \theta = m g \sin \theta$
 $a_x = g \sin \theta$
 $v^2 = 2g \sin \theta \Delta x$
 $v^2 = 2gh$
 $v_s = \sqrt{2gh}$

This can be complicated...whatever it is. Insurance doesn't have to be.

We simplify the most complex insurance concepts for our clients.



ARTICLES



Smart Capital *Beats* Dumb Money

MORE THAN JUST MONEY, WE PROVIDE OUR PARTNERS
A POWERFUL SUITE OF BUSINESS SERVICES AND EXPERTISE.

Aries Capital Partners does more than just provide capital. We build businesses through investment and deep expertise in strategy, finance, marketing, IT, and management.

The combination of our resources and experience creates world-class companies. How can we help you grow your company?



AriesCapitalPartners.com

VC Investment in Software Continues to Dominate in Utah and Nationally

VC investing results from the 2015 PwC/NVCA MoneyTree Report, based on data from Thomas Reuters

2015 Utah Results

Utah experienced a 31 percent increase over the prior year in the number of startups that received funding in 2015, with 55 companies receiving \$720 million in total venture capital (VC) funding, according to the MoneyTree™ Report by PricewaterhouseCoopers LLP (PwC) and the National Venture Capital Association (NVCA), based on data from Thomson Reuters.

Despite a decrease of nine percent in total dollars invested compared to the prior year, a megadeal—an investment of \$100 million or more—involving a business software company helped to make 2015's investment total the second highest in Utah since the 1995 inception of the MoneyTree Report.

Investments into software companies continued to attract the lion's share of VC dollars in Utah. Software companies accounted for 84 percent of all investments in the state, which is double the national percentage for investment in the industry. By year end, venture capitalists – attracted by the industry's relatively low capital intensity and quick time to market – had invested \$602 million in 32 deals in 2015, an increase of 12 percent in dollars and a significant 52 percent in deals over the prior year. The next largest industry in Utah was medical devices and equipment, which saw five deals for \$47 million, up considerably from \$17 million last year.

Investment dollars in companies in the Later Stage of development decreased substantially by 58 percent, dropping to \$218 million in 2015 from \$522 million in 2014. Expansion Stage companies captured the bulk of investment dollars in 2015, with \$397 million going into 13 companies. Early Stage development accounted for the highest total number of deals with 28 companies capturing \$105 million, which is more than double the dollars invested in 2014.

A look at the top 10 deals funded in the state in 2015 reveals that Utah is participating in the cutting-edge of national innovation trends. The largest deals included several instances of software disrupting other industries, especially financial services and health. Among the top 10 deals are financial technology companies aiming to upend traditional financial services and others disrupting healthcare trends of analytics and personalization.

Utah continues to be disproportionately important to the startup and innovation community in the US. Utah ranks at number 11 for dollars invested in startups in 2015 – contrast this with the fact that it does not rank in the top half of US state economies by size. The state benefits from a confluence of factors that reinforce each other and support innovation: a constructive regulatory environment, a highly educated workforce, and the anchoring presence of several large technology companies.

2015 National Results

Nationally, VC investment continued to build on its strong foundation from 2014, reaching the second highest full year total in the last 20 years. For 2015, venture capitalists invested \$58.8 billion in 4,380 deals, with the dollar value of deals increasing 15.7 percent, even as the number of deals dropped by one percent, indicating that we saw larger average amount for deals in 2015 compared to 2014.

The software industry continued to be the largest sector for dollars invested both nationally and in Utah. There was \$23.6 billion invested in 1,763 deals, accounting for 40 percent of total investments as VC firms continued to seek out innovative companies with disruptive technologies.

Biotechnology was the second largest investment sector for the year in terms of dollar investments. Investment funding rose 17 percent in 2015 to \$7.4 billion going into 475 deals. The media and entertainment sector accounted for the second largest number of deals in 2015 at 419, however it was fourth largest in terms of dollars invested with a total of \$4.7 billion.

Like Utah, companies in various stages of development benefitted from the robust VC environment in 2015. Expansion stage investments captured the most investment dollars nationally at \$22.1 billion. As we saw in Utah, Early Stage companies accounted for the most deals during 2015, with 2,215 deals capturing \$19.8 billion.

Overall, 2015 was the slowest year for VC-backed M&A exits since 2009, with 360 reported, compared to 472 in 2014. In 2015, 236 venture firms raised \$28 billion, a nine percent decrease in value compared to 2014

For additional MoneyTree data, including full results, please visit www.pwcmoneytree.com or contact me at ryan.j.dent@pwc.com. While MoneyTree attempts to gather as much VC funding data as possible, the report is not exhaustive since some firms prefer to keep deal data private.

Ryan J. Dent, CPA

Ryan is a partner in PwC's Banking & Capital Markets sector and has consulted with and supervised audit engagements of public and privately owned companies for over 16 years. Ryan leads PwC's financial services audit practice in Salt Lake, providing services to clients throughout the Rockies and nationally.





Handling delicate legal matters
with the strength of experience.

DURHAM
JONES &
PINEGAR

Improving Business Processes via Vacation

Value is created when a seller can show that there is a strong workforce in place

We all know those people who are so busy. They're too busy to do anything more than what is in front of them. You know who I'm talking about. The ones who have a schedule so packed that they can't commit to any social function, future event, or even plan a vacation. The success of their business, and ultimately their own self-worth, are tied to being present in their daily role. Sometimes we don't even have to look further than the mirror to find one of these super heroes.

Super heroes, unlike business owners, live into perpetuity and therein lies the problem. When it is time to transition your business you ideally get paid for what you have built. This assumes that you are not the glue that holds everything together. Not true. Success should be measured not by the time you spend in the office, but by the time you spend away from the office. The real value is in the team you have built and the processes you have implemented.

I have yet to come across a buyer who is looking for a business that is successful because it's reliant upon the owner being there each and every day. Instead, value is created when a seller can show that there's a strong workforce in place. A strong workforce is created when you can exhibit a refined set of processes or procedures and systems that capture and report the information needed so you can manage the overall business. You shouldn't have to manage the business and also have to serve as the janitor, HR manager, IT support person, and the top revenue generator.

Wondering how to get these systems in place? Or how to become more efficient?

Benchmarking. Benchmarking allows you to compare your current situation to that of your peers, using real-time data. Ultimately, it can be used to help drive success and adjust inefficiencies along the way. Give yourself the knowledge, the data, to improve.

Before you contemplate if you are ready to sell your business, take a vacation! And then come back and assess the business you left and where you need to make modifications. Then, go on another vacation and repeat the process until you have a fine-tuned machine that runs without you. Only then are you ready to sell your business.

And as a refresher, it's never too early to start thinking about selling. It's important to prepare in advance. By starting early, you can help ensure a smooth transition process.

Here are a few tips:

- **Get real:** It's important to get a realistic expectation of what your business is worth now and how to increase its value.
- **Gain understanding:** It's helpful to truly understand what your options are when it comes to selling a business. There are several and it's important to think about each, as well as the pros and cons tied to your business.
- **Be on the lookout:** It's never too early to start exit planning. You may face a challenging and highly competitive market when the time comes to sell your business. Even if a potential exit is years away, it's important to focus now on key business issues, develop a planning process for the future exit, and coordinate services with a wealth management team.

Contact Eide Bailly for more information on preparing your business for sale and improving your business processes, systems, and procedures or just to share about your upcoming vacation.

Amber Ferrie, CPA

Amber is a partner at Eide Bailly. She has more than 10 years of experience with management planning and the purchasing and selling of businesses. She also performs business valuations and other consulting services with an emphasis on buyer due diligence and sell side advisory services. For more information, contact Amber at afferrie@eidebailly.com.



Working together, succeeding together.

Teamwork, cooperation, and respect for others. We understand how these three things are instrumental to everyone's professional success. That's why Key supports programs that help people advance in their careers. KeyBank proudly supports Mountain West Capital Network Deal Flow .



Management and Control of Foreign Exchange Risk

Volatility in the financial market can also be viewed as a time for opportunity

By now, you've heard that the stock market suffered its worst start to a year in recent history. This financial market volatility speaks to the growing fear of a recession in China, the world's second-largest economy and the related free fall of oil prices during the first quarter. In turbulent markets, corporate treasurers will rush to curb potential losses.

For our clients, this volatility is a reminder of cross-border currency transaction risk. However, it can also be viewed as a time for opportunity. The sustained appreciation of the dollar (USD) was especially felt by U.S. exporters as their customers abroad had to deal with price increases resulting from foreign currency devaluation against the strength of the USD. For a U.S. company exporting goods, economic risk exists; their customers could seek a supplier that is willing to price in their local currency, thereby transferring the foreign exchange risk to the seller. For a U.S. company importing foreign goods, it may be time to look at two-way pricing by obtaining quotes in both the local currency of the exporter and the USD. For capital expenditures such as equipment purchases, should companies be looking offshore for possible lower cost foreign suppliers? For companies looking to gain an even greater foothold in overseas markets, is now a good time to look at potential cross-border acquisitions?

While there has been a focus on the drop in commodity prices and the plunge in equity prices to near bear territory, the currency markets have also experienced higher volatility as the foreign exchange (FX) market wavered from staying the course to taking risk off the table. As a result of the perceived glut of oil supplies, commodity currencies, especially the Canadian Dollar (CAD), Mexican Peso (MXN), and Australian Dollar (AUD) have reached such depressed valuations that have not existed in years and, in the case of the MXN, all-time lows.

Risk Management: As Fortune 500 Companies reported earnings this year, we heard over and over again that "earnings have been negatively impacted due to the strong USD". This issue is not limited to large publicly traded multi-national companies. In fact, middle-market companies can also see significant erosion in margins without an effective policy addressing the management of FX risk.

Through its Foreign Exchange Group, KeyBank is able to assist companies as they manage their foreign currency cash flows and exposures—either current or anticipated. We are also able to work with companies individually to assess their risk-profile and determine an approach to manage and/or hedge their FX risk. For those just starting to do cross-border transactions, companies can leverage KeyBank's knowledge and experience as they enter these new markets.

KeyBank can tailor a customized solution focused on currency movements, fundamental and technical trends, and market expectations that will allow you to focus on your FX exposure-management activities. Whether you are buying or selling products, acquiring or divesting a foreign company, or investing in foreign markets, our transaction quotes are extremely competitive and our settlement services and capabilities deliver unrivaled execution.

Our experienced team of foreign exchange and settlement professionals brings you an integrated approach to service. The result is a synergy that is driven by a passion for excellence and backed by our industry-leading FX operations group. For more information, please contact Keith Barton at Keith_A_Barton@Keybank.com or (206) 689-2965.

Keith A. Barton, Senior VP— International and Foreign Exchange Group KeyBank Enterprise Commercial Payments

Keith Barton is a senior vice president in the International and Foreign Exchange Group at KeyBank. He is primarily responsible for working with corporate clients in the Rocky Mountain Region, Texas and the seafood industry, on the development and execution of hedging strategies to manage foreign currency payments as well as transaction, translation and net investment exposures. Keith has nearly 30 years of foreign exchange industry experience. He holds a B.S.B.A. in finance from Washington State University.

Be prepared to get the deal

done.



NOW CFO

- Transaction Accounting
- IPO: Sarbanes-Oxley Experts
- CFO Expertise

OUTSOURCE ON A PART-TIME OR PROJECT BASIS

LET'S MEET!

855-669-2361

NOWCFO.COM

The Five Temptations of a CEO

The CEOs we want to work with choose results, accountability, clarity, and trust and are not afraid to have people challenge their ideas

I recently read a fascinating book by Patrick Lencioni called *The Five Temptations of a CEO*. I think it is very relevant to anyone who serves as advisors to the CEOs of companies and also to those who are company owners. Most books and ideas are not based on things that have never been thought of before, but instead are often a new way of putting ideas together that resonates with readers in some way.

1. Choosing Status Over Results

It can be easy to get caught up in choosing something that will help your career over what may be better for the organization as a whole. Good CEOs never put themselves before the company. The company always comes first. Good CEOs are always looking at results and how best to achieve them. One of the reasons CEOs are so involved in the financial statements of their businesses is because they can measure results very simply and easily and can tell if the company and the people in the company are achieving the desired results.

2. Choosing Popularity Over Accountability

It is not always easy for CEOs to tell employees they are not getting the job done. We all want to be liked. If an employee is not doing their job well and the company may suffer because of it, they have to be held accountable. CEOs are often the bearers of bad news. They have to be the heavy hitters and hold people accountable for their actions. CEOs should use the financial tools available to hold everyone accountable. Every department head and every executive in a company are responsible for certain costs and profits of the company. This is called the annual budget. They need to be held accountable to the budget they submit to the Board of Directors, and the CEO is where the buck stops. So, he or she is going to hold everyone accountable and may not be the most popular CEO with all employees.

3. Choosing Certainty Over Clarity

There are times that CEOs just have to make a decision about something that is important to the business. Many people have a tendency to wait until every single piece of information is received before making a decision. Often this is called "analysis paralysis". We are afraid to make a mistake, so we keep looking for certainty, when all we really need is clarity. In order to make good business decisions, one needs good information.

Financial and non-financial information is critical for decision making, but sometimes CEOs have to be willing to take a chance and risk making a mistake in order to get ahead.

4. Choosing Harmony Over Conflict

Receiving criticism is not always fun. It can be gut-wrenching to have someone tell you your baby is ugly. The best CEOs I know are always willing to have someone challenge their ideas and offer new suggestions. If CEOs try to just "keep the peace" and do not allow people to share their ideas, they could be losing out on a lot of great information from employees who are working on the front lines.

5. Choosing Invulnerability Over Trust

Do you trust your career to the hands of your team? Do they trust you with their career? Both cases of trust need to be true or you will both lose in the end. In order to get ahead, you have to be willing to go out on a limb and let the people you work with know that you are going to trust them to make the right decisions. Hire the right people and get out of their way. At the same time, a good team knows the CEO has their back and they are willing to take chances, because he or she is willing to support them when they make mistakes.

Over the years I have worked with many CEOs. The successful ones and the ones we want to work with choose results, accountability, clarity, and trust and are not afraid to have people challenge their ideas. My partner, Kent Thomas, is one of those individuals. He has espoused these traits as long as I have known him. All of us would do well to take on these characteristics in our lives and remember them when we are dealing with the CEOs we serve in the business community.

JB Henrickson, Partner—Advanced CFO

JB Henricksen has served as the outsourced CFO of numerous different businesses. He currently serves as the Acting CFO for several high-growth companies in the wholesale and medical space. JB graduated from the University of Utah with a degree in Accounting and later received his MBA from the University of Utah's David Eccles School of Business. JB is a licensed CPA and teaches for the Utah Association of CPA's.





Utah's Largest Emerging Growth Practice —

PARTNERING WITH GREAT COMPANIES

Marc Porter, Partner, mcporter@hollandhart.com
 Matt Wells, Partner, mgwells@hollandhart.com
 Jeff Steele, Partner, jsteele@hollandhart.com

222 South Main Street, Suite 2200, Salt Lake City, Utah 84101

HOLLAND & HART LLP
www.hollandhart.com/emerging-growth



Startup Crowdfunding

Why startups should consider the Regulation Crowdfunding (Reg CF) exemption to raise money

What will be the demand for Reg CF?

I may be approaching this with an already skewed view of reality. I grew up poor and as a twelve-year-old got a paper route because I didn't want to be poor. That was my life goal – it was the only ambition I had at the time. That attitude never really left me and because of it, I've read a lot of books discussing personal finance, small business, and entrepreneurship.

What I've learned from reading all of those books is that entrepreneurship is cool and fun. I don't think I'm alone in that thought. Another thing I've learned is that it is hard to find the money to start when you don't come from money, when you don't have a track record, and you don't have many connections.

These are the facts that my skewed reality is based on. Why do I share this? The obstacle I want to overcome by mentioning my experience and viewpoint is that I've heard a lot of talk about why Reg CF won't work. I've heard that investors will be too scared of fraud or issuers can't value their company that early. But if I'm a regular guy, and I think I am, my experience tells me that there will be a demand on both the issuer and investor sides and those who have been told otherwise shouldn't be frightened away.

Some downsides of using Reg CF

There are a few downsides to using Reg CF from the perspective of the startup.

First, Reg CF crowdfunding is not the same as what you probably already know as crowdfunding. Investors don't want to buy your product in Reg CF crowdfunding (well they may, but not with the money they give you) – they want a portion of your company. This can be a negative because of added pressure on founders to succeed while under scrutiny—the portal should be a place for public discourse. It also adds time answering to more shareholders. It may lead to less control (probably not a significant amount less here). It may mean there is less upside for the founders later and you likely won't get experienced insight as you would from a VC or angel investment. It could also become more difficult to raise future rounds due to more confusing cap table, higher risk of litigation, inaccurate valuation expectations, etc.

Second, the costs are quite possibly the same or greater as compared to common crowdfunding because of the legal disclosure rules, the financial auditing regulations, the annual reporting requirements, and the continued need for effective presentation materials.

Some upsides to Reg CF

First, startups will have a much higher chance (as compared to angel/VC money) of getting needed cash to start their venture. Would that be something like 95% more likely to get funded? Okay, maybe not that high, but with the low rates of VC investing compared to pitches they review, the changes will be higher. Also, if they successfully reach their goals there is built-in potential to do follow-up offerings using Reg CF, up to one million dollars in one year.

Second, startups can access the support of a different demographic (as compared to common crowdfunding) that has never previously been available. As an example, I've visited a lot of awesome crowdfunding campaigns I just knew would be successful even though I didn't want to buy the product (usually budget based decisions) (Bragi/FlowHive) but I would have been willing to invest in the company. So startups could access the regular guys who want to invest but not spend. (I know, I'm projecting again).

Third, Reg CF allows companies to not only give out straight equity but they could use any form of security such as a convertible note (think KISS or SAFE). The flexibility of Reg CF in this aspect makes it a better tool than other forms of raising money. And Reg CF can be used in conjunction with other exempt offerings as long as the requirements of each offering are met (speaking of SEC requirements).

In Conclusion

So, startups should consider Reg CF because it has some really great benefits and really, in my opinion, the downsides for a startup are really not that problematic. Startups should go into this being afraid, but seeing the potential—and the potential is great.

Oh, and for VCs reading this, look at the potential for decreased risk in future rounds for these companies. Look at the UK's market and see how different players interact and support each other. You can help make crowdfunding successful in general and work for you.

Fred Peña

Fred is an attorney at Strong & Hanni and his passion is working with startup companies. Prior to practicing law, he formed a home improvement company. His experience and education allows him to truly understand founders' challenges and how to help them.



USTAR TECHNOLOGY ENTREPRENEURSHIP SERVICES

USTAR regional outreach offices support technology commercialization activities across the state. The offices are strategically located around the State to provide support to tech entrepreneurs and USTAR researchers with innovative technology ideas to establish spinout companies.

OUTREACH OFFICES

USTAR North
New Location
Coming Soon
385.226.8457

USTAR CENTRAL
815 W. 1250 South
Orem, Utah 84058
385.335.5300

USTAR EAST
423 Wakara Way, Ste 300
SLC, Utah 84108
801.585.9690

USTAR SOUTH
35 N Main Street.
St. George, Utah 84770
435.216.8364



SBIR-STTR ASSISTANCE CENTER

Assists entrepreneurs and startup companies in preparing and submitting SBIR-STTR applications. The SBIR and STTR programs offer more than \$2.5 billion dollars in federal funding annually. The Assistance Center helps technology oriented businesses get the funding they need to continue their path towards commercialization.



INDUSTRIAL PARTNERSHIP PROGRAM

Intended to address the market gap between research and commercialization, this program's purpose is to stimulate technology development through industry/university partnerships and technology transfer between academic research and companies.



TECHNOLOGY ACCELERATORS

Assist entrepreneurs in accelerating the development of start-up companies by providing resources and services. These accelerators emphasize rapid growth while providing support for obstacles that the startup company may encounter.



TECHNOLOGY INCUBATORS

Focus on speeding up the growth and success of startup and early stage companies by providing space and core equipment to support tech startups. Incubation time varies for each company.



TECHNOLOGY ACCELERATION PROGRAM

The Technology Acceleration Program (TAP) provides funding to Utah-based science and technology start-ups and early stage companies to help accelerate science and technology ideas to market entry.



USTAR

UTAH'S TECHNOLOGY CATALYST



PROTOTYPING SERVICES

USTAR offers Prototyping Services to early stage companies looking to validate their business model by providing a functionally limited proof of concept device. Support includes 3D printers, engineering assistance and machine shop time.



OTHER SERVICES

USTAR also works closely with other state agencies and partners to provide other services to augment their mission where possible, thus allowing USTAR to fulfill its mission of building Utah's technology economy and contributing to the economic development of the State.

ustar.org
ustarinfo@utah.gov
801.538.8622

Sandbagging: Tips for Buyers and Sellers in Mergers and Acquisitions

And why it matters to both parties

Indemnification is one of the most heavily negotiated concepts in private merger and acquisition transactions. Indemnification is a contractual remedy for financial losses incurred, typically by the buyer, after the closing of a merger and acquisition transaction, resulting from breaches by the seller of representations, warranties, and covenants contained in the acquisition agreement.

An exception to enforcement of indemnification clauses commonly proposed by sellers is an anti-sandbagging provision. In short, an anti-sandbagging provision prevents a buyer from bringing an indemnification claim if the buyer: (i) knew of a potential breach by the seller of a representation, warranty or covenant prior to the closing; and (ii) chose to close the transaction despite its knowledge of the potential breach. Inclusion of an anti-sandbagging provision in the acquisition agreement could provide the seller with an affirmative defense against an indemnification claim.

Sample Anti-Sandbagging Provision:

Seller shall not be obligated to indemnify Buyer for any Losses based upon or arising out of any inaccuracy in or breach of any of the representations or warranties of Seller contained in this Agreement if Buyer had Knowledge of such inaccuracy or breach prior to the Closing.

The insertion of an anti-sandbagging provision highlights the importance of the definition of "knowledge," which is typically a heavily negotiated term in the acquisition agreement. Anti sandbagging provisions also highlight the importance of disclosure schedules because the buyer will be deemed to have knowledge of an issue if related information is included in the seller's disclosure schedules.

Unlike sellers, buyers oppose anti-sandbagging provisions because it cannot enforce an indemnification claim unless it can prove: (i) the breach; and (ii) that it did not have "knowledge" of the breach prior to closing. Requiring the buyer to prove that it did not have "knowledge" of the breach prior to the closing is particularly difficult because it is essentially proving a negative. Therefore, buyers typically negotiate for pro-sandbagging provisions to be inserted in the acquisition agreement.

Sample Pro-Sandbagging Provision:

The representations, warranties, and covenants of seller's, and Buyer's right to indemnification with respect thereto, shall not be affected or deemed waived by reason of any investigation made by or on behalf of Buyer (including by any of its Representatives) or by reason of the fact that Buyer or any of its Representatives had Knowledge or should have known at any time that any such representation or warranty is, was, or might be inaccurate.

If the acquisition agreement contains neither an anti-sandbagging provision nor a pro-sandbagging provision, the state law governing the acquisition agreement determines whether sandbagging is permitted by the buyer. While most states permit some form of sandbagging, some states protect

sellers from sandbagging if there is no express provision in the agreement. In addition, even if applicable state law permits sandbagging, the buyer's ability to prevail may still depend on other factors, which should be considered on a case-by-case basis.

The insertion of an anti-sandbagging or a pro-sandbagging provision is a product of each party's negotiating leverage. The most recent Deal Points Study produced by the Business Law Section of the American Bar Association states that: (i) 9% of the transactions included in the Study contained an anti-sandbagging provision; (ii) 35% of the transactions included in the Study contained a pro-sandbagging provision; and (iii) 56% of the transactions included in the Study were silent on the issue of sandbagging.

Tips for Sellers:

The seller should negotiate to include an anti-sandbagging provision in the acquisition agreement and it should negotiate for a "constructive knowledge" standard, meaning the buyer's "knowledge" will include its principals' actual knowledge, constructive knowledge, and knowledge they would obtain upon a reasonable investigation. Further, the seller should provide detailed disclosure schedules, which will provide the buyer with actual "knowledge" of any current, potential or threatened breaches of a representation, warranty or covenant.

Tips for Buyers:

Buyers should negotiate to include a pro-sandbagging provision in the acquisition agreement. However, buyers who are unable to successfully negotiate for a pro-sandbagging provision and/or the exclusion of an anti-sandbagging provision should negotiate for a narrow definition of knowledge, because its "knowledge" of a breach could prevent it from enforcing an indemnification claim. Further, if the buyer agrees to include an anti sandbagging provision, it should negotiate for a provision that allows it to bring a post closing indemnification claim despite pre-closing knowledge in certain circumstances, such as if the buyer receives information from the seller before the closing, but the effect of such information on the seller's representations does not become evident until after the closing.

Conclusion:

Acquisition agreements are meant to allocate and account for risk between buyers and sellers. Given the impact that pro-sandbagging and anti-sandbagging provisions can have on risk allocation, parties should understand the issue of sandbagging, and how it affects their particular transaction.

Spencer D. Critchett

Spencer is an associate in the Business & Finance Group at Ballard Spahr LLP. He represents private equity and venture capital funds and other clients in mergers and acquisitions, and represents companies in all aspects of operations, including formation, fundraising and corporate governance matters.





NATIONAL EXPERTISE. REGIONAL LAW FIRM.

You don't have to go to a big city to find big city legal experience. Parsons Behle & Latimer can handle anything from antitrust to patent litigation and everything in between. Our Corporate Transactions & Securities Department, for example, can stand up to law firms on either coast whether you need help in negotiating an M&A deal or achieving your debt or equity financing needs. To retain the legal experience you need, look no further than your own backyard.

**PARSONS
BEHLE &
LATIMER**



201 South Main Street, Suite 1800 | Salt Lake City, Utah 84111 | 801.532.1234 | parsonsbehle.com
BOISE | LAS VEGAS | PHOENIX | RENO | SALT LAKE CITY | WASHINGTON, D.C.

Four Lessons of a New M&A Associate

Master the steep learning curve of closing a sophisticated transaction

Many law firm associates were harmed in the making of the deals presented in this book. My hope is that the associates and their mentors that read this article can help reduce the number of associate casualties in 2016.

I joined my first deal team at Parsons Behle & Latimer in September of 2015 after I passed the Utah State Bar Exam. I quickly realized that the learning curve for closing a sophisticated transaction is extremely steep. As I have ascended this learning curve, I have learned several lessons along the way that have made me a more effective M&A associate.

1. Master Your First Roles

I quickly learned as an associate that there is a mountain of work that exists before the parties can close a deal and exchange assets. The majority of my deals have been on the sell-side and my first roles have included due diligence and preparing disclosure schedules. Due diligence consists of dissecting a company by carefully examining the company's contracts, real estate holdings, intellectual property, corporate records, debt, equity, ownership of assets, compliance with laws, operations, and many other important details of the company. The ultimate goal is to draft a true and accurate depiction of the company in your purchase agreement's disclosure schedules.

As I began my first deal, I sat back for far too long, waiting to be asked and instructed to perform due diligence. Luckily, my mentors pushed me out of that mindset and directed me to master the representations and warranties in our purchase agreement and to begin actively analyzing the company and drafting quality disclosures.

If you take these tasks seriously, you will develop a clear vision of how the company operates and you will be able to help your client uncover necessary disclosures to protect them from future liability.

2. Obtain a Deal Lawyer's View

If you want to advance your skills, you need to understand how the deal is structured and why. Refuse to get a myopic view of the deal by simply focusing on your due diligence.

The best way to get a panoramic view of the deal is to get your hands on the closing checklist and any other internal checklists your team may use. If you can secure the job of maintaining and updating these closing checklists, you will be able to see who is doing what and gaps that may exist in what needs to get done. This gives you the opportunity to take on more sophisticated tasks that no one else has picked up or that other attorneys are too busy to perform.

Once you begin to identify issues and creating solutions on the path to closing, you will be viewed as a critical team member that your deal team will rely on.

3. Turn Off Your Traditional Mental Clock and Turn On Your Deal Clock

Some of you might start to get anxious or feel the pressures of home as your watch starts ticking closer to 5 or 6 o'clock. Unfortunately (and fortunately) for you, if you are an M&A associate staffed on a deal you are not going home any time soon. Make plans to find balance in your life on the back end of your deal, just as you did after finals in law school.

The best mentoring of my career has occurred late at night. When you walk into a partner's office at 9:00 A.M. they will have a flurry of emails and calls to deal with, as well as all of the tasks they hoped to accomplish that day. However, if you walk into that same office at 9:00 P.M., your chances of getting a receptive mentor are much higher. Use this time to capitalize on your "deal lawyer's view" and ask intelligent questions about the complexities of your deal and offer your assistance.

4. Demonstrate Passion for the Deal

When a client hires your firm to represent them in a deal, they are expecting you to protect them from financial liability, but more importantly, they are trusting you with what is likely to be the most monumental moment of their business career. Some of your clients have worked for the majority of their lives and have made countless sacrifices in their personal and professional lives to build a successful company.

Likewise, the partners and your firm have worked hard to earn the opportunity to represent your clients. So if you ever make a mistake and you hear angry footsteps heading toward your office and then see a partner ready to hack off one of your appendages, realize that it is because they have a strong passion for their client and the deal. Redouble your efforts to demonstrate your same passion for the deal and produce the highest quality results for your client.

Courtland R. Astill

Courtland joined Parsons Behle & Latimer in August of 2015 and has taken strong roles on the firm's M&A teams. Prior to joining Parsons Behle & Latimer, Courtland developed a strong financial background while working for PwC on initial public offerings and various other public and private clients.





For Over 140 Years Zions Bank Has Been
PROUD TO CALL UTAH "HOME."

We understand the vital role that businesses play in creating a strong local economy. And we're excited to be part of that.

Whether we are investing in small business start-ups, helping successful businesses expand, or supporting the arts and education, Zions Bank will always remain an active participant in improving the quality of life in our communities.



As part of Zions Bancorporation



ZIONS BANK®

WE HAVEN'T FORGOTTEN
WHO KEEPS US IN BUSINESS®

A division of ZB, N.A. Member FDIC



PASSION. PERSPECTIVE. PEOPLE.

JONES WALDO BUSINESS DEPARTMENT

- » Our 24 business lawyers are more than lawyers—we are business builders.
- » If you are starting a business, let us help you get organized, financed, and grant stock options, so that you and your team can focus on making money.
- » We have established relationships with potential investors—angels or VCs—who trust our expertise and know that we will add value to their investment.
- » If you are buying a business, we know how to protect your investment. And, if you are selling your business, we can help you minimize taxes, avoid subsequent disputes, and maximize value.
- » We are one of Utah's leading business law firms (ranked by Chambers USA), helping both high-tech and high-growth companies thrive.

JONESWALDO.COM + 801-521-3200 +  @JONESWALDO

SALT LAKE CITY
PARK CITY
PROVO
ST. GEORGE
CHICAGO



PASSION.
PERSPECTIVE.
PEOPLE.

National Resources; Personal Service

At CBIZ and MHM, we believe every client deserves exceptional, timely service from our knowledgeable professionals. We offer clients outstanding quality and diverse capabilities with the personal attention your business needs and deserves, all with a single focus: your success.

**Ask how CBIZ and MHM
can help your business.**

**ACCOUNTING, TAX & ADVISORY
AUDIT & ATTEST***



**Mayer
Hoffman
McCann P.C.**
An Independent CPA Firm

**Clair Rood | 801.364.9300 | crood@cbiz.com
www.cbiz.com | www.mhmcpa.com**

**Mayer Hoffman McCann P.C. is an independent CPA firm providing audit, review and attest services, and works closely with CBIZ, a business consulting, tax and financial services provider.*

© Copyright 2015. CBIZ, Inc. and Mayer Hoffman McCann P.C. All rights reserved.

PUBLIC OFFERINGS



ActiveCare, Inc.



Principal: James Dalton
CFO: Jeffrey Peterson
Year Founded: 1998
Industry: Healthcare

1365 West Business Park Drive, Suite 100
Orem, UT 84058
activecare.com
P: 801.322.7197

ActiveCare, Inc. provides products and services to those diagnosed with chronic illnesses and real-time visibility to health conditions and risk.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 212,490	Date: 9/1/15
--------------------------------------	---------------------------	---------------------

Crystal Peak Minerals Inc.

CRYSTAL PEAK MINERALS INC.

Principal: Lance D'Ambrosio
CFO: Tom Pladsen
Year Founded: 2008
Industry: Consumer / Retail

2180 South 1300 East, Suite 200
Salt Lake City, UT 84106
crystalpeakminerals.com
P: 801.485.0223

Crystal Peak Minerals Inc., an exploration-stage company, which focuses on the development and production of specialty fertilizers.

OUTSIDE PROFESSIONALS

Accounting: PwC

Other: NOW CFO



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 7,037,000	Date: 6/1/15
----------------------------------	-----------------------------	---------------------

Extra Space Storage Inc.



Principal: Spencer Kirk
CFO: P. Scott Stubbs
Year Founded: 1977
Industry: Services

2795 East Cottonwood Pkwy, Suite 400
Salt Lake City, UT 84121
extraspaces.com
P: 801.365.4600

Extra Space Storage, Inc. operates as a real estate investment trust (REIT) in the United States. It engages in property management and development activities that include acquiring, managing, developing, selling, and renting of self-storage facilities.



OUTSIDE PROFESSIONALS

Law Firm: Latham & Watkins LLP; Venable LLP

Accounting: Ernst & Young LLP

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 374,830,000	Date: 6/15/15
----------------------------------	-------------------------------	----------------------

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 400,000,000	Date: 8/28/15
----------------------------------	-------------------------------	----------------------

Great Basin Scientific, Inc.



Principal: Ryan Ashton
CFO: Jeffrey Rona
Year Founded: 2005
Industry: Healthcare

2441 South 3850 West
Salt Lake City, UT 84120
gbscience.com
P: 801.990.1055

Great Basin Scientific, Inc., a molecular diagnostic testing company, D.B.A. Great Basin Corporation, develops and commercializes molecular diagnostic systems that are designed to test hospital-acquired infections.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP
Other: Diversified Insurance Group; Mantyla McReynolds LLC



TRANSACTION DETAILS

Description: Preferred Stock/Warrants | **Amount:** \$ 23,970,000 | **Date:** 2/25/15

Green Endeavors, Inc.



Principal: Richard Surber
Year Founded: 2002
Industry: Consumer / Retail

59 West 100 South, 2nd Floor
Salt Lake City, UT 84101
green-endeavors.com
P: 801.575.8073

Green Endeavors, Inc., through its subsidiaries, owns and operates hair salons in Utah.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 64,000 | **Date:** 2/9/15

HealthEquity, Inc.



Principal: Jon Kessler
CFO: Darcy Mott
Year Founded: 2002
Industry: Healthcare

15 West Scenic Pointe Drive, Suite 100
Draper, UT 84020
healthequity.com
P: 801.727.1000

HealthEquity, Inc. provides various solutions for managing health care accounts, health reimbursement arrangements, and flexible spending accounts for health plans, insurance companies, and third-party administrators in the United States.



OUTSIDE PROFESSIONALS

Law Firm: Willkie Farr & Gallagher LLP
Accounting: PwC
Other: Wells Fargo Bank



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 23,500,000 | **Date:** 4/1/15

Huntsman International LLC



Principal: Peter Huntsman
CFO: Kimo Esplin
Year Founded: 1970
Industry: Chemicals

500 Huntsman Way
Salt Lake City, UT 84108
huntsman.com
P: 801.584.5700



Huntsman International LLC manufactures and sells organic and inorganic chemicals worldwide.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 318,930,000 | **Date:** 3/18/15

inContact, Inc.



Principal: Paul Jarman
CFO: Gregory Ayers
Year Founded: 1994
Industry: Technology / Software

7730 South Union Park Ave, Suite 500
Salt Lake City, UT 84047
incontact.com
P: 801.320.3200



inContact, Inc. provides cloud contact center software solutions and network connectivity services in the United States.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 100,000,000 | **Date:** 3/23/15

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



Instructure, Inc.



Principal: Joshua Coates
CFO: Steven Kaminsky
Year Founded: 2008
Industry: Technology / Software

6330 South 3000 East, Suite 700
Salt Lake City, UT 84121
instructure.com
P: 800.203.6755



Instructure, Inc. provides cloud-based learning management platform for academic institutions and companies worldwide.

TRANSACTION DETAILS

Description: Common Stock/Warrants | **Amount:** \$ 70,400,000 | **Date:** 10/9/15

OUTSIDE PROFESSIONALS

Law Firm: Cooley LLP

Accounting: Ernst & Young LLP

Other: Diversified Insurance Group



Lipocine Inc.



Principal: Mahesh Patel
CFO: Morgan Brown
Year Founded: 1997
Industry: Healthcare

675 Arapeen Drive, Suite 202
Salt Lake City, UT 84108
lipocine.com
P: 801.994.7383

Lipocine Inc., a specialty pharmaceutical company, develops pharmaceutical products using its oral drug delivery technology in the areas of men's and women's health.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP

Accounting: KPMG LLP

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 30,230,000	Date: 4/23/15
----------------------------------	------------------------------	----------------------

Park City Group Inc.



Principal: Randall Fields
CFO: Todd Mitchell
Year Founded: 1990
Industry: Technology / Software

299 South Main St, Suite 2370
Salt Lake City, UT 84111
parkcitygroup.com
P: 435.645.2000

Park City Group Inc., a Software-as-a-Service (SaaS) provider, designs, develops, markets, and supports proprietary software products for the consumer goods supply chain.



OUTSIDE PROFESSIONALS

Law Firm: The Law Offices of Masry & Vittoe

Accounting: HJ & Associates, LLC

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 7,130,000	Date: 3/24/15
----------------------------------	-----------------------------	----------------------

People's Utah Bancorp



Principal: Richard Beard
CFO: Wolfgang Muelleck
Year Founded: 1905
Industry: Financial Services

1 East Main Street
American Fork, UT 84003
peoplesutah.com
P: 801.642.3998

People's Utah Bancorp operates as the bank holding company for Bank of American Fork and Lewiston State Bank that provides commercial banking products and services in the United States.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP

Accounting: Tanner LLC

Other: D.A. Davidson & Co.



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 36,000,000	Date: 4/20/15
----------------------------------	------------------------------	----------------------

Perseon Corporation



Principal: Clinton Carnell
CFO: William S. Barth
Year Founded: 1978
Industry: Healthcare

2188 West 2200 South
Salt Lake City, UT 84119
perseonmedical.com
P: 801.972.5555

Perseon Corporation, a life sciences company, develops, manufactures, markets, and services medical systems to treat cancer and benign diseases using heat therapy.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP

Accounting: Tanner LLC



TRANSACTION DETAILS

Description: Common Stock/Warrants	Amount: \$ 5,180,000	Date: 4/23/15
---	-----------------------------	----------------------

Sportsman's Warehouse Holdings, Inc.



Principal: John Schaefer
CFO: Kevan Talbot
Year Founded: 1986
Industry: Consumer / Retail

7035 South High Tech Drive
Midvale, UT 84047
sportsmanswarehouse.com
P: 801.566.6681

Sportsman's Warehouse Holdings, Inc., together with its subsidiaries, operates as an outdoor sporting goods retailer in the United States.



OUTSIDE PROFESSIONALS

Other: D.A. Davidson & Co.;
Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 76,560,000	Date: 9/21/15
----------------------------------	------------------------------	----------------------

INVITE YOURSELF ON THE ROAD-TRIP.

UNDERWRITE WITH KUER 90.1 | NPR UTAH

Find out more at kuer.org/business-support

kuer
kuer.org **90.1**

NPR Utah

PRIVATE PLACEMENTS



6th Wave Innovations Corp.



Principal: John Gluckman
Year Founded: 2013
Industry: Other

615 South Arapeen Drive
Salt Lake City, UT 84108
6wic.com
P: 801.582.0559

6th Wave Innovations Corp., a chemical engineering company, develops nanotechnologies for selective isolation and detection of target substances.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 2,570,000	Date: 6/2/15
----------------------------------	-----------------------------	---------------------

Adaptive Computing Enterprises, Inc.



Principal: Marty Smuin
CFO: Alan Taylor
Year Founded: 2001
Industry: Technology / Software

1712 South East Bay Boulevard, Suite 300
Provo, UT 84606
adaptivecomputing.com
P: 801.717.3700

Adaptive Computing Enterprises, Inc. provides workload- and resource-management software and services for data center, cloud, and high-performance computing (HPC) environments.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Convertible Debt/Options	Amount: \$ 1,300,000	Date: 4/21/15
--	-----------------------------	----------------------

Adler Hot Oil Services, Inc.



Principal: Ryan Runolfson
Year Founded: 1989
Industry: Technology / Software

5035 South 4630 East
Vernal, UT 84078
adlerhotoil.com
P: 435.828.0900

Adler Hot Oil Services, Inc. provides oilfield services in the Uintah Basin, Wyoming, Colorado, Montana, and North Dakota.

OUTSIDE PROFESSIONALS

Investors: CapX Partners,
Investment Arm;
CapX Fund IV, L.P.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: Not Disclosed	Date: 5/18/15
--------------------------------------	------------------------------	----------------------

Advanced Comfort Technologies, Inc., D.B.A. IntelliBED



Principal: Colin House
CFO: Brad Goulding
Year Founded: 2000
Industry: Consumer / Retail

3676 West California Avenue, Suite D-100
 Salt Lake City, UT 84104
 intellibed.com
 P: 801.274.7177

Intellibed manufactures the world's most advanced mattress centered around Intelli-Gel, their proprietary technology.

OUTSIDE PROFESSIONALS

Law Firm: Jones Waldo, Holbrook & McDonough, Dorsey & Whitney LLP



TRANSACTION DETAILS

Description: Convertible Debt	Amount: Not Disclosed	Date: 12/1/15
--------------------------------------	------------------------------	----------------------

Agilix Labs



Principal: Curt Allen
CFO: Brian Cropper
Year Founded: 2001
Industry: Technology / Software

733 Technology Way, Suite 3300
 Orem, UT 84097
 agilix.com
 P: 801.931.1220

Agilix Labs is a developer of innovative cloud-based education services. The company develops a software that enables more meaningful and effective ways for students and educators to take control of the learning experience.

OUTSIDE PROFESSIONALS

Law Firm: Gunderson Dettmer
Accounting: Tanner LLC



TRANSACTION DETAILS

Description: Preferred Stock	Amount: Not Disclosed	Date: 4/16/15	Stage: Venture Capital-Backed
-------------------------------------	------------------------------	----------------------	--------------------------------------

22nd Annual

2016 UTAH 100

#utah100

Presented by MountainWest Capital Network

SAVE THE DATE

Tuesday, October 18, 2016

Register at mwcn.org

2016 Utah 100 Sponsors



www.UTAH100.org

Alianza



Principal: Brian Beutler
CFO: Scott Bell
Year Founded: 2006
Industry: Technology / Software

333 South 520 West, Suite 350
Lindon, UT 84042
alianza.com
P: 801.802.6400

Alianza is a provider of cloud voice platforms. The company's platform enables service providers to rapidly launch and profit from voice services for business, mobile, and residential subscribers.

TRANSACTION DETAILS

Description: Preferred Stock

Stage: Venture Capital-Backed

Amount: \$ 8,915,764

Date: 7/27/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Perkins Coie;
Kunzler Law Group, PC

Investors: Glidepath Direct
Investments II, LLC
vSpring Entities
Grayhawk Venture
Fund II, L.P.; Kickstart
Seed Fund II, L.P.

Other: Diversified Insurance
Group

 **TANNER**

 **kunzler**
law group

 **DIVERSIFIED**
INSURANCE GROUP

Allgood Provisions



Principal: Jake Boyd
Year Founded: 2011
Industry: Consumer / Retail

3585 West 900 South
Salt Lake City, UT 84104
allgoodprovisions.com
P: 855.856.0345

Allgood Provisions provides markets, coffee shops, and juice bars with certified organic fruits and nuts and new oven-stoked products.

TRANSACTION DETAILS

Description: Preferred Stock

Amount: \$ 120,000

Date: 11/14/15

OUTSIDE PROFESSIONALS

Accounting: Bookly

Investors: Royal Street Ventures
Seed Fund II;
PC Squared LLC;
Park City Angels

Amedica Corporation

Principal: B. Sonny Bal, MD, JD, MBA
CFO: Ty Lombardi
Year Founded: 1996
Industry: Biotechnology

1885 West 2100 South
Salt Lake City, UT 84119
amedica.com
P: 801.839.3500



Amedica Corporation, a commercial-stage biomaterial company, develops, manufactures, and sells a range of medical devices based on its silicon nitride technology platform in the United States, Europe, and South America.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP
Accounting: Mantyla McReynolds LLC

TRANSACTION DETAILS

Description: Common Stock/Warrants | **Amount:** \$ 5,000,000 | **Date:** 9/8/15

AncestorCloud

Principal: Wesley Eames
Year Founded: 2013
Industry: Technology / Software

55 East Center Street, Suite 202
Provo, UT 84606
ancestorcloud.com



AncestorCloud is a provider of a community platform that connects family researchers with willing helpers and professional genealogists. The company's platform helps to pick up records, take local photographs, translate documents, help with research questions, and conduct custom research.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** Not Disclosed | **Date:** 11/18/15 | **Stage:** Venture Capital-Backed

Aplion Medical

CFO: Brad Stewart
Year Founded: 2012
Industry: Healthcare

1290 West 2320 South, Suite D
Salt Lake City, UT 84119
aplionmedical.com
P: 801.975.0521



Aplion Medical is a medical device company focused on making products for the treatment of chronic wounds.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Other: Diversified Insurance Group

TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 366,000 | **Date:** 7/1/15



Applied Composite Technology Inc.

Principal: Jason Christensen
CFO: Brent Wallace
Year Founded: 2004
Industry: Construction / Engineering

425 East 400 North
Gunnison, UT 84634
actaero.com
P: 435.528.5174

Applied Composite Technology Inc. manufactures composite structures for aerospace and defense industries.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** Not Disclosed | **Date:** 9/29/15

Applied Composite Technology Inc.

OUTSIDE PROFESSIONALS

Investors: Advantage Capital Partners

Ardusat, Inc.

Year Founded: 2012
Industry: Technology / Software

9690 South 300 West, Suite 320G
Sandy, UT 84070
ardusat.com

Ardusat, Inc., an educational technology company, operates an educational platform, which provides tools for educators that help science and math students to learn from satellites in space.

TRANSACTION DETAILS

Description: Convertible Debt/Options | **Amount:** \$ 1,300,000 | **Date:** 1/9/15



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC;
Diversified Insurance Group

Investors: Space Florida Corporation;
Spire Global, Inc.;
Fresco Capital



Artemis (GDD HCAalytics, LLC)

Principal: Grant Gordon
CFO: Dallen Allred
Year Founded: 2013
Industry: Healthcare

934 East 300 South
Provo, UT 84706
artemishealth.com
P: 801.319.6471

GDD HCAalytics, LLC develops tools for healthcare analytics for companies to track their progress. The company develops real-time meaningful-use dashboard, report cards, and attestations.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 1,500,000 | **Date:** 8/5/15



OUTSIDE PROFESSIONALS

Law Firm: Wilson Sonsini Goodrich & Rosati

Investors: KickStart, PC Squared, LLC

Associated Reporting Group, Inc.



Principal: Tom Bushell
CFO: Rich Fankhauser
Year Founded: 2014
Industry: Technology / Software

7938 South 3500 East, Suite B-500
Cottonwood Heights, UT 84121
associatedreportinggroup.com
P: 801.256.0648

Associated Reporting Group, Inc., a lender services company, provides Software-as-a-Service (SaaS) based systems for lenders and third-party providers.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 3,000,000	Date: 3/5/15
----------------------------------	-----------------------------	---------------------

AvaTech, Inc.



Principal: Brinton Markle
Year Founded: 2013
Industry: Technology / Software

3745 Lariat Road
Park City, UT 84098
avatechsafety.com
P: 435.214.4692

AvaTech, Inc. develops avalanche safety systems. It offers SP1—a rugged and portable probe that gathers information about the snowpack.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 3,530,000	Date: 3/11/15
----------------------------------	-----------------------------	----------------------

Avi-on Labs, LLC



Principal: Eric Miller
Year Founded: 2013
Industry: Construction / Engineering

2750 Rasmussen Road, Suite 206
Park City, UT 84098
avi-on.com
P: 415.315.9950

Avi-on Labs, LLC develops wireless lighting systems and controls for commercial and residential clients.

OUTSIDE PROFESSIONALS

Law Firm: Perkins Coie

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 3,100,000	Date: 7/28/15
-------------------------------------	-----------------------------	----------------------

Aviacode

Principal: Lane Monson
CFO: Steve Erickson
Year Founded: 1999
Industry: Technology / Software

257 East 200 South, Suite 700
Salt Lake City, UT 84111
aviacode.com
P: 801.858.3800

aviacode



Aviacode's proprietary technology and workflow improves the accuracy and efficiency of medical coding by providing improved efficiency, increased revenue, strengthened cash flow, and decreasing risk for hospital and physician groups.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Holland & Hart LLP
Other: Agile Equity; Brentwood Capital Advisors; Diversified Insurance Group; Silicon Valley Bank



TRANSACTION DETAILS

Description: Other	Amount: \$ 21,328,765	Date: 8/20/15
Stage: Venture Capital-Backed		

Azomite Mineral Products

CFO: John Montgomery
Year Founded: 1988
Industry: Other

27 South Main Street
Nephi, UT 84648
azomite.com
P: 435.623.2944



Azomite Mineral Products manufactures azomite, which is beneficial to plants, sheep, cattle, and turkeys.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
TANNER

TRANSACTION DETAILS

Description: Common Stock	Amount: Not Disclosed	Date: 1/13/15	Stage: Angel-Backed
----------------------------------	------------------------------	----------------------	----------------------------

Backcountry.com, LLC

Principal: Jill Layfield
CFO: Shane Jones
Year Founded: 1996
Industry: Consumer / Retail

1678 West Redstone Center Drive
Park City, UT 84098
backcountrycorp.com
P: 801.746.7580



Backcountry.com, LLC retails outdoor gear and clothing solutions for men and women online. It sells clothing and outdoor recreation gear for hiking, camping, road/mountain biking, rock climbing, ice climbing, backpacking, mountaineering, skiing, avalanche safety, snowboarding, fly fishing, kayaking, rafting, road and trail running, and more.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 2,600,000	Date: 7/22/15
---------------------------------	-----------------------------	----------------------

Baronial Capital, LLC

Baronial Capital, LLC

Year Founded: 2014
Industry: Construction / Engineering
5677 South Redwood Road, Suite 18
Taylorsville, UT 84123
P: 775.956.6954

Baronial Capital, LLC operates in the residential real estate industry.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 5,000,000 | **Date:** 12/7/15

Bend Labs, Inc.



Principal: Shawn Reese
Year Founded: 2013
Industry: Biotechnology
2500 South State Street, Suite 224
Salt Lake City, UT 84115
bendlabs.com
P: 801.450.8086

Bend Labs, Inc. specializes in creating wearable sensor technology that measures joint angle and movement in real time.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 250,000 | **Date:** 6/11/15

Bettrnet



Principal: Colton Shields
Industry: Technology / Software
Provo, UT
bettrnet.com

Bettrnet is a developer of parental control application. The company offers a mobile application that enables parents to track and regulate the mobile usage behavior of their children.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** Not Disclosed | **Date:** 2/17/15 | **Stage:** Venture Capital-Backed

Blue Raven Solar, LLC



Principal: Ryan Lee
Year Founded: 2014
Industry: Construction / Engineering
1220 South 630 East, Suite 430
American Fork, UT 84003
blueravensolar.com
P: 800.377.4480

Blue Raven Solar, LLC designs and provides solar panels for homes. It also offers professional custom design, installation, monitoring, and maintenance services.

OUTSIDE PROFESSIONALS

Investors: Peterson Partners LP

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 6,000,000	Date: 10/14/15
----------------------------------	-----------------------------	-----------------------

BlueShift Travel Technologies, Inc.



Principal: Zack Paul
Year Founded: 2015
Industry: Technology / Software
1740 East Combe Road, Suite 3
Ogden, UT 84403
blueshifttravel.com
P: 208.881.8939

BlueShift Travel Technologies, Inc. provides online travel booking solutions.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 250,000	Date: 11/23/15
----------------------------------	---------------------------	-----------------------

Blynscy, Inc.



Principal: Mark Pittman
Year Founded: 2014
Industry: Technology / Software
56 Broadway, Suite 400
Salt Lake City, UT 84111
blynscy.com
P: 385.216.0590

Blynscy, Inc. provides big data solutions. It offers Blynscy beacons that can be deployed in indoor and outdoor locations to capture the movement of people and connected devices, generating actionable insight through its analytics platform.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP

Investors: Pelion Venture Partners; Peterson Ventures, LLC; Subtraction Capital

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 215,000	Date: 5/15/15
--------------------------------------	---------------------------	----------------------

TRANSACTION DETAILS

Description: Equity/Debt	Amount: Not Disclosed	Date: 7/17/15
---------------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 400,000	Date: 9/14/15
--------------------------------------	---------------------------	----------------------

Boart Longyear Limited

Principal: Marcus Randolph
CFO: Jeffrey Olsen
Year Founded: 1890
Industry: Construction / Engineering

10808 South River Front Parkway
Suite 400
South Jordan, UT 84095
boartlongyear.com
P: 801.972.6430



Boart Longyear Limited provides drilling services, drilling equipment, and performance tooling for mining and mineral drilling companies in the United States and internationally.

TRANSACTION DETAILS

Description: Convertible Debt/Options	Amount: \$ 1,090,000	Date: 1/26/15
--	-----------------------------	----------------------

Bookly, Inc.

Principal: Zach Olson
Year Founded: 2013
Industry: Technology / Software

2755 East Cottonwood Parkway
Suite 100
Salt Lake City, UT 84121
bookly.co
P: 855.777.7696

Bookly, Inc. provides an online bookkeeping service for small business owners. It enables users to create an account and pick the plan that works for them. Bookly, Inc. allows customers to connect their bank accounts, credit cards, and applications to send data to their bookkeeping team automatically and ensures their financials are up to date, payroll is delivered, and taxes are filed.



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Kickstart Seed Fund
II & III, L.P.
Five Elms Entities

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 1,510,000	Date: 1/7/15
-------------------------------------	-----------------------------	---------------------

BrainStorm, Inc.

Principal: Bric Farr/John Wade
Year Founded: 1994
Industry: Technology / Software

10 South Center Street
American Fork, UT 84003
brainstorminc.com
P: 801.229.1337

BrainStorm, Inc. is a developer of an end-user training software. The company also offers video-based tutorials for employees in business organizations.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Kunzler Law Group, PC
Kickstart Seed
Fund II & III, L.P.
Five Elms Entities



TRANSACTION DETAILS

Description: Preferred Stock Stage: Venture Capital-Backed	Amount: \$ 6,400,000	Date: 11/16/15
---	-----------------------------	-----------------------

Browz, LLC

Principal: Elaine Beitler
CFO: Todd Taylor
Year Founded: 2001
Industry: Technology / Software

13837 South Sprague Lane, Suite 100
Draper, UT 84020
browz.com
P: 801.619.6042



Browz, LLC provides a configurable Software-as-a-Service (SaaS) solution to assist a diverse global clientele with the qualification and management of their complex supply chains.

OUTSIDE PROFESSIONALS

Accounting: Grant Thornton
Other: Financial Technology Partners LP, FTP Securities LLC

TRANSACTION DETAILS

Description: Other	Amount: \$ 10,000,000	Date: 5/11/15
---------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 10,000,000	Date: 2/13/15
---------------------------------	------------------------------	----------------------

Campus Book Rentals, Inc.

Principal: Alan Martin
CFO: Scott Klossner
Year Founded: 2007
Industry: Services

2805 South 1900 West
Odgen, UT 84401
campusbookrentals.com
P: 855.200.0021



Campus Book Rentals, Inc. provides online and in-store textbook rental services in the United States. The company also offers Digital, a solution that enables students to access digital content, such as textbooks, trade books, and custom faculty course packs.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 7,490,000	Date: 5/6/15
--------------------------------------	-----------------------------	---------------------

Canopy Tax Inc.

Principal: Kurt Avarell
Year Founded: 2014
Industry: Technology / Software

3300 North Running Creek Way, Ste H-100
Lehi, UT 84043
canopytax.com
P: 855.616.7305



Canopy Tax Inc. provides tax resolution, accounting workflow management, and practice management software platform for accountants and tax professionals. It offers client management, document management, invoicing and payment, client portal, tax resolution, and project management solutions.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Investors: New Enterprise Associates, EPIC Ventures, Deep Fork Capital



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 8,000,000	Date: 6/4/15
----------------------------------	-----------------------------	---------------------

Capital Community Bank, Inc.



Principal: Mike Watson 3280 North University Avenue
Year Founded: 1993 Provo, UT 84604
Industry: Financial Services ccbankutah.com
P: 801.356.6699

Capital Community Bank, Inc. operates a family bank to serve the financial needs of Utah residents. The company provides multiple checking and savings accounts and lending services including business and consumer loans and mortgages for commercial and residential real estate.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,000,000	Date: 8/26/15
----------------------------------	-----------------------------	----------------------

Capshare LLC



Principal: Jeron Paul 11339 South 700 East, Suite 100
Year Founded: 2011 Sandy, UT 84070
Industry: Technology / Software capshare.com
P: 415.802.2305

Capshare LLC provides an online software platform for managing, storing, and analyzing cap table information. It offers Capshare, a cloud-based software solution that moves important cap table functions to the cloud with tools to manipulate and extract meaningful data.

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 1,672,385	Date: 10/29/15
-------------------------------------	-----------------------------	-----------------------

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Kickstart Seed Fund III, L.P.;
Investors: Draper Associates
Riskmasters Fund IV, LLC;
Jeremy Andrus



Central Logic, Inc.



Principal: Darin Vercillo
CFO: Marnie Nuttall
Year Founded: 2005
Industry: Healthcare

10813 South River Front Pkwy, Suite 300
South Jordan, UT 84095
centrallogic.com
P: 866.932.4333

Central Logic, Inc. offers its products for business, patient transport, patient transfer, bed management, patient discharge, and scheduling solutions.

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 2,738,450	Date: 2/19/15
-------------------------------------	-----------------------------	----------------------

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 3,000,000	Date: 5/29/15
--------------------------------------	-----------------------------	----------------------

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Mercato Partners



Chamtech Technologies, Inc.



Principal: Anthony Sutera
Year Founded: 2011
Industry: Technology / Software

390 West 910 South
Heber, UT 84032
chamtechops.com
P: 801.566.4124

Chamtech technologies is manufacturer of custom antenna systems. The company develops nano-antenna technology to be used in traditional antennas in radio frequency devices.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 270,000	Date: 8/6/15
--------------------------------------	---------------------------	---------------------

Chargeback.com



Principal: Dave Wilkes
CFO: Khalid El-Awady
Year Founded: 2007
Industry: Financial Services

9815 South Monroe Street, Suite 200
Sandy, UT 84070
chargeback.com
P: 888.808.8447

Chargeback.com specializes in stopping chargebacks and friendly fraud.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Kickstart Seed Fund II, L.P.,
Subtraction Capital I, LP,
PC Squared, LLC,
Park City Angels



TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 500,000	Date: 4/29/15
-------------------------------------	---------------------------	----------------------

Charlson Capital Partners



Principal: Bretton Wall Salt Lake City, UT
Year Founded: 2015 charlsoncapital.com
Industry: Financial Services P: 801.518.8515

Charlson Capital Partners is a private investment partnership founded to identify, acquire, and direct the operation of a single private company where continued growth and profitability is clearly discernible and their expertise and relationships can assist in creating value over the long term.

TRANSACTION DETAILS

Description: Other | **Amount:** \$ 375,038 | **Date:** 6/16/15

Chatbooks Inc.

Principal: Nate Quigley 5314 River Run Drive, Suite 150
CFO: Dan Jimenez Provo, UT 84604
Year Founded: 2012 chatbooks.com
Industry: Technology / Software P: 855.424.2825

Chatbooks Inc. develops and provides Chatbooks mobile application for iPhone or Android.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 1,300,000 | **Date:** 5/13/15



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Kunzler Law Group, PC
Investors: Kickstart Seed
Fund II, L.P.,
Peterson Ventures
Other: Diversified Insurance
Group



ClientSuccess, Inc.



Principal: Dave Blake 313 South 740 East, Suite 2
Year Founded: 2014 American Fork, UT 84003
Industry: Technology / Software clientsuccess.com
P: 801.341.1832

ClientSuccess, Inc. develops a customer success management platform that provides a holistic approach to manage success throughout the customer lifecycle and provides insights, customer analytics, and best practices that enhance client's company.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 2,000,000 | **Date:** 9/14/15

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Bialla Venture Partners, LP;
TechStars, LLC;
LaunchCapital LLC;
Investors: Seven Peaks Ventures LLP;
Peak Ventures Fund I, L.P.;
Select Venture Partners, LLC;
Service Provider Capital, LLC



Cogent Works



Principal: Adam Condie
Year Founded: 2003
Industry: Pharmaceutical

480 East Winchester Street
Murray, UT 84107
autorx.com
P: 801.266.0881

Cogent Works is a provider of prescription claims processing services. The company provides services to assist pharmacies in delivering prescription medications and supplies to persons injured in motor vehicle accidents.

TRANSACTION DETAILS

Description: LBO | **Amount:** Not Disclosed | **Date:** 1/30/15 | **Stage:** Private Equity-Backed

Connect Auto Glass, LLC



Principal: Lisa Ann Archer
Year Founded: 2015
Industry: Consumer / Retail

350 West 2700 South
Salt Lake City, UT 84115
connectautoglass.com
P: 801.865.7711

Connect Auto Glass, LLC is the only online marketplace where consumers connect with competing auto glass providers covered by a national guarantee.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 125,000 | **Date:** 4/17/15

Connect Financial Software Solutions, LLC



Principal: Grant Parry
Year Founded: 2007
Industry: Technology / Software

64 East Winchester Street, Suite 230
Salt Lake City, UT 84107
connectfss.com
P: 801.327.9701

Connect Financial Software Solutions, LLC develops, operates, and manages banking software solutions for the credit union sector.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 100,000 | **Date:** 2/19/15

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 600,000 | **Date:** 6/26/15

ContactPoint, L.C.



Principal: Jason Wells
Year Founded: 2001
Industry: Technology / Software

1664 South Dixie Drive, Suite H107
St. George, UT 84770
convirza.com
P: 435.674.6700

ContactPoint, L.C. develops Convirza, an enterprise call marketing analytics and optimization Software-as-a-Service (SaaS) platform. Its Convirza uses speech recognition technology and algorithms to gauge lead quality, measure conversions, and take action with marketing automation.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 8,640,000	Date: 6/10/15
---------------------------------	-----------------------------	----------------------

Content Watch Holdings, Inc.



Principal: Gene White
Year Founded: 2015
Industry: Technology / Software

6949 S. High Tech Drive
Salt Lake City, UT 84047
contentwatch.com
P: 801.508.3600

Content Watch provides software to protect from objectionable content on the Internet.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 2,180,000	Date: 12/23/15
---------------------------------	-----------------------------	-----------------------

Contravent LLC



Principal: Jay Williams
Year Founded: 2012
Industry: Communication

515 South 700 East, Suite 4A
Salt Lake City, UT 84101
contraventmedia.com
P: 801.918.1037

Contravent LLC is an advertising agency that focuses on design, content creation, and social publishing solutions for businesses. It connects brands with audiences and provides branding and rebranding solutions.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 150,000	Date: 7/27/15
---------------------------------	---------------------------	----------------------

Converus, Inc.



Principal: Todd Mickelsen
Year Founded: 2009
Industry: Consumer / Retail

3315 Mayflower Avenue, Suite 2
Lehi, UT 84043
converus.com
P: 801.331.8840

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Alta Ventures, Marc Cuban,
David Chidester,
Neal Harris,
Investors: Molecular Cloud,
MSH Capital, Scientific
Assessment Technologies,
Todd Mickelsen,
David Holland
Other: Diversified Insurance
Group



TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 1,150,000	Date: 4/4/15
--------------------------------------	-----------------------------	---------------------

Convirza



Principal: Jason Wells
Year Founded: 2001
Industry: Consumer / Retail

405 East 12450 South, Building 2, Suite K
Draper, UT 84020
convirza.com
P: 855.889.3939

Convirza is a provider of content analytics software to gather intelligence from customer phone conversations. The company uses speech recognition technology to gauge lead quality, measure conversions, and gather call analytics data.

TRANSACTION DETAILS

Description: Other	Amount: \$ 20,000,000	Date: 6/10/15	Stage: Venture Capital-Backed
---------------------------	------------------------------	----------------------	--------------------------------------

Corrective Education Company, LLC



Principal: Darrell Huntsman
Year Founded: 2010
Industry: Consumer / Retail

590 South State Street
Orem, UT 84058
correctiveeducation.com
P: 877.318.0983

Corrective Education Company, LLC provides incident intake and management systems, and education programs to reduce recidivism and retail theft. The company's solutions include intervention education courses, staff training and setup, and required equipment.

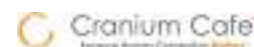
OUTSIDE PROFESSIONALS

Investors: Decathlon Capital
Partners

TRANSACTION DETAILS

Description: Equity/Debt	Amount: Not Disclosed	Date: 2/19/15
---------------------------------	------------------------------	----------------------

Cranium Cafe



Principal: Tracy Gorham
Year Founded: 2012
Industry: Consumer / Retail

132 South 600 East
Salt Lake City, UT 84102
craniumcafe.com
P: 801.935.4244

Cranium Cafe is a provider of a communication software for school students. The company provides a communication software for students which offers video conferencing through the school's website and their learning management software.

TRANSACTION DETAILS

Description: Other	Amount: \$ 250,000	Date: 1/20/15	Stage: Venture Capital-Backed
---------------------------	---------------------------	----------------------	--------------------------------------

CryptoSign Inc.

CryptoSign Inc.

Year Founded: 1983
Industry: Consumer / Retail

922 Chappel Valley Loop
Lehi, UT 84043
cryptosign.com
P: 801.592.3000

CryptoSign Inc. (formerly StrategaBiz) is a smaller reporting public company that has most recently focused on finding and vetting opportunities that will preserve and increase its present value.

OUTSIDE PROFESSIONALS

Law Firm: Carman Lehnhof
Israelsen LLP

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 137,000	Date: 2/23/15
----------------------------------	---------------------------	----------------------

CYPHER, LLC



Principal: Glen Mella
Year Founded: 2012
Industry: Consumer / Retail

282 East 12200 South, Suite 200
Draper, UT 84020
cyphercorp.com
P: 801.867.4536

CYPHER, LLC develops software solutions for real-time noise reduction—signal identification and signal extraction on various platforms, devices, and applications.

OUTSIDE PROFESSIONALS

Other: Advanced CFO

TRANSACTION DETAILS

Description: Common Stock/Warrants	Amount: \$ 500,000	Date: 9/8/15
---	---------------------------	---------------------



Degreed, Inc.



Principal: David Blake, CEO
Industry: Technology / Software
320 West 200 South, Floor 2
Salt Lake City, UT 84101
degreed.com

Degreed tracks and measures educational achievements including formal (e.g., degrees), informal (e.g., books read, conferences attended), and experiential learning.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Investors: Rethink Education LP



TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 21,282,842	Date: 12/28/15
-------------------------------------	------------------------------	-----------------------

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 3,000,000	Date: 6/30/15
--------------------------------------	-----------------------------	----------------------

DemoChimp LLC



Principal: Garin Hess
Year Founded: 2013
Industry: Technology / Software
782 South Auto Mall Drive, Suite C
American Fork, UT 84003
demochimp.com
P: 801.653.0028

DemoChimp LLC operates a Software-as-a-Service (SaaS) platform that creates and automates product demonstrations to drive buying consensus and accelerate B2B sales.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Albion Financial Group;
Peak Ventures
Fund I, L.P.; Select
Venture Partners, LLC



TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 2,800,000	Date: 4/9/15
---------------------------------	-----------------------------	---------------------

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 7,839,000	Date: 12/4/15
-------------------------------------	-----------------------------	----------------------

Digger Digital Media, Inc.



Year Founded: 2014
Industry: Consumer / Retail
4525 South Wasatch Boulevard, Suite 125
Salt Lake City, UT 84124
deqor.com
P: 888.220.0385

Digger Digital Media, Inc. provides online retail services of home furnishings under its DEQOR brand. The company was incorporated in 2014 and is based in Salt Lake City, Utah.

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 800,000	Date: 8/20/15
-------------------------------------	---------------------------	----------------------

Diib Inc.

Principal: Daniel Urmann
Year Founded: 2012
Industry: Technology / Software

1475 Federal Heights Drive
Salt Lake City, UT 84103
diib.com
P: 801.703.4400

Diib Inc. develops an analytic tool that helps to know a website's value. It offers Diib, a solution used by people and businesses worldwide. The company is based in Salt Lake City, Utah.

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 1,625,000	Date: 6/23/15
-------------------------------------	-----------------------------	----------------------



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Royal Street
Investors: Investment & Innovation Center



DirectScale, Inc.

Principal: Rodger Smith
Year Founded: 2015
Industry: Communication

350 South 400 West, Suite 225
Lindon, UT 84042
directscale.com
P: 801.701.3285

DirectScale, Inc. provides raw marketing creativity and corporate brand management services.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 5,110,000	Date: 6/22/15
----------------------------------	-----------------------------	----------------------



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group PC; Holland & Hart LLP
Kickstart Seed Fund III, L.P.;
Investors: Service Providers Capital Fund I, LP; Jeremy Andrus



Doba, LLC

Principal: Brandon DelGrosso
Year Founded: 2002
Industry: Technology / Software

1530 Technology Way
Orem, UT 84097
doba.com
P: 855.879.6537

Doba, LLC provides a platform for online retailers.

TRANSACTION DETAILS

Description: Other	Amount: \$ 300,000	Date: 2/1/15	Stage: Growth
---------------------------	---------------------------	---------------------	----------------------



OUTSIDE PROFESSIONALS

Accounting: Preferred CFO
Investors: InnoVentures
Other: Diversified Insurance Group



Domega, Inc.

Principal: Jake Fackrell
Year Founded: 2014
Industry: Technology / Software

1365 W. Business Park Drive, Suite 200
Orem, UT 84058
landvoice.com
P: 801-236-8200

Domega, Inc. provides technology for real estate businesses.



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Individual Angel Investors



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 500,000	Date: 9/30/15
----------------------------------	---------------------------	----------------------

Domo, Inc.

Principal: Joshua James
CFO: Bruce Felt
Year Founded: 2010
Industry: Technology / Software

772 East Utah Valley Drive
American Fork, UT 84003
domo.com
P: 801.899.1000

Domo, Inc. develops a cloud-based business management platform. The company's platform connects, prepares, visualizes, engages, and optimizes chief executive officer, manager, decision maker, finance, business intelligence, operation, information technology, sale, marketing, and service roles.



OUTSIDE PROFESSIONALS

Investors: Glynn Capital Management; BlackRock, Inc.; GGV Capital; The Capital Group Companies, Inc.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 360,040,000	Date: 4/2/15
----------------------------------	-------------------------------	---------------------

Doppler Labs, Inc.

Year Founded: 2013
Industry: Healthcare

1958 South 950 East
Provo, UT 84606
dopplerlabs.com
P: 801.765.9400

Doppler Labs, Inc. develops and provides earplugs with reduced volume. The company was incorporated in 2013 and is based in Provo, Utah.



OUTSIDE PROFESSIONALS

Investors: Live Nation Entertainment, Inc.; Universal Music Group, Inc.; William Morris Endeavor Entertainment, LLC; The Chernin Group, LLC; Acequia Capital; Wildcat Capital Management

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 17,000,000	Date: 6/12/15
---------------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 17,000,000	Date: 7/7/15
---------------------------------	------------------------------	---------------------

Dwelo, LLC



Principal: Eric Wood
Year Founded: 2014
Industry: Technology / Software

330 South 100 East
Pleasant Grove, UT 84062
dwelo.com
P: 408.982.7086

Dwelo, LLC develops an apartment platform that allows multifamily property owners and renters to automate, control, and monitor vacant units. The company was incorporated in 2014 and is based in Pleasant Grove, Utah.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Peterson Ventures



TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 300,000	Date: 3/9/15
--------------------------------------	---------------------------	---------------------

DxNA LLC



Principal: David Taus
CFO: Roger Jensen
Year Founded: 2005
Industry: Healthcare

180 North 300 East
St. George, UT 84770
dxna.com
P: 435.628.0324

DxNA LLC, a molecular diagnostics company, develops and distributes integrated systems and tests for infectious diseases in medical, agricultural, food safety, and biosecurity markets. The company primarily focuses on providing molecular testing to underserved community hospitals and clinics so that diagnostic information is readily and quickly available.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 4,000,000	Date: 12/7/15
----------------------------------	-----------------------------	----------------------

Dynatronics Corp.



Principal: Kelynn Cullimore
CFO: Terry Atkinson
Year Founded: 1979
Industry: Healthcare

7030 Park Centre Drive
Cottonwood Heights, UT 84121
dynatronics.com
P: 801.568.7000

Dynatronics Corp. designs, manufactures, distributes, and markets physical medicine products in North America. It offers a line of electrotherapy, therapeutic ultrasound, phototherapy, thermal and oscillation therapy, iontophoresis devices, and medical supplies and soft goods.

OUTSIDE PROFESSIONALS

Other: FMV Capital Markets, LLC
Investor: Prettybrook Partners LLC

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 4,030,000	Date: 5/1/15
-------------------------------------	-----------------------------	---------------------

East Wind Networks, Inc.

Principal: Paul Kraus
Year Founded: 2014
Industry: Technology / Software

2795 East Cottonwood Pkwy, Suite 360
Salt Lake City, UT 84121
eastwindnetworks.com
P: 385.355.3455

East Wind Networks, Inc. delivers the best in active breach detection technology.



OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Investor: Signal Peak Ventures II, L.P.



TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** Not Disclosed | **Date:** 4/21/15

eFileCabinet, Inc.

Principal: Matt Peterson
CFO: Alan Taylor
Year Founded: 2001
Industry: Technology / Software

3300 North Ashton Boulevard, Suite 400
Lehi, UT 84043
efilecabinet.com
P: 877.574.5505

eFileCabinet, Inc. increases revenues for paper-heavy industries with an efficient document management solution that also decreases compliance workload.



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Allegis Capital
Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 11,048,093 | **Date:** 4/27/15

Elevated Billing

Principal: Brad Fisher
CFO:
Year Founded: 2011
Industry: Healthcare

10542 S Jordan Gateway
South Jordan, UT 84095
elevatedbilling.com
P: 801.266.1280

Elevated Billing provides medical billing services primarily for substance abuse and mental health centers. The company offers patient advocacy, utilization review management, benefits verification, claims processing and management, and claim denials follow up and management services.



OUTSIDE PROFESSIONALS

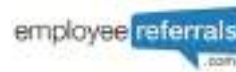
Accounting: Tanner LLC



TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** Not Disclosed | **Date:** 8/20/15

EmployeeReferrals.com



Industry: Technology / Software
65 Wadsworth Park Drive, Suite 230
Draper, UT 84020
employee referrals.com
P: 801-341-9943

Employee referrals.com provides a web based referral engine.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 1,500,000	Date: 10/15
--------------------------------------	-----------------------------	--------------------

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Apple Tree Capital



Ender Labs, Inc. D.B.A. EventBoard



Principal: Shaun Ritchie
CFO: Ron Ross
Year Founded: 2013
Industry: Technology / Software
224 South 200 West, Suite 200
Salt Lake City, UT 84101
eventboard.io
P: 415.423.2373

Ender Labs, LLC is a boutique design and iOS development studio.

TRANSACTION DETAILS

Description: Other	Amount: \$ 6,500,000	Date: 11/11/15
---------------------------	-----------------------------	-----------------------

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Holland & Hart LLP

Investor: Origin Ventures; Greycroft Partners LLC; Zetta Venture Partners I, L.P.; Zetta Venture Partners; Marc Benioff, Dave Elkington, Royal Street Investment and Innovation Center, Peak Ventures, Kickstart Seed Fund

Other: Diversified Insurance Group



Extra Space Storage LP

Principal: Spencer Kirk
CFO: P. Scott Stubbs
Year Founded: 2004
Industry: Services

2795 East Cottonwood Pkwy, Suite 400
Salt Lake City, UT 84121
extraspace.com
P: 801.562.5556



Extra Space Storage LP manages, develops, sells, and rents self-storage facilities. Extra Space Storage LP operates as a subsidiary of Extra Space Storage Inc.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 101,750,000 | **Date:** 4/15/15

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 4,770,000 | **Date:** 6/18/15

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 500,000,000 | **Date:** 9/14/15

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 25,320,000 | **Date:** 10/1/15

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 7,220,000 | **Date:** 11/13/15

FFG Global Holdings LLC



Principal: Andrew Smith
Year Founded: 2009
Industry: Consumer / Retail

871 South Automall Drive
American Fork, UT 84003
P: 801.642.3803

FFG Global Holdings LLC owns and operates restaurants.

TRANSACTION DETAILS

Description: Other | **Amount:** \$ 3,000,000 | **Date:** 12/30/15

Fieldstone Communities, LLC



Principal: Alan Arthur
Year Founded: 1981
Industry: Construction / Engineering

12896 South Pony Express Road,
Suite 400
Draper, UT 84020
fieldstone-homes.com
P: 801.619.7822

Fieldstone Communities, LLC operates as a home builder. It engages in constructing and selling attached and detached homes in Southern California, Texas, and Utah. The company was founded in 1981 and is based in Draper, Utah.

TRANSACTION DETAILS

Description: Common Stock/Convertible Debt | **Amount:** \$ 10,000,000 | **Date:** 10/6/15

Financially Fit LLC



Year Founded: 2012
Industry: Services

265 East 100 South, Suite 200
Salt Lake City, UT 84111
financiallyfit.com
P: 844.833.2557

Financially Fit LLC designs and provides financial education and access to professional trainers who can help figure out the details of various financial situations. It offers financial education courses in the areas of taxes, credit, insurance, and real estate.

TRANSACTION DETAILS

Description: Convertible Debt/Equity | **Amount:** \$ 5,000,000 | **Date:** 3/25/15

FireFly Equipment, LLC

Principal: Steven Aposhian
Year Founded: 2010
Industry: Other

655 North 700 West
North Salt Lake, UT 84054
fireflyequipment.com
P: 801.698.5128

FireFly Equipment, LLC designs and manufactures automated turf harvesters and parts.



OUTSIDE PROFESSIONALS

Other: NOW CFO



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,000,000	Date: 11/25/15
----------------------------------	-----------------------------	-----------------------

Five Star Franchising

Principal: Chad Jones
Year Founded: 2015
Industry: Services

1570 North Main Street
Spanish Fork, UT 84660
fiveststarfranchising.com
P: 855.200.1130

Five Star Franchising actively develops its own franchises and supports other franchisors.



OUTSIDE PROFESSIONALS

Investors: InnoVentures and others

Diversified
Insurance Group;
Other: NOW CFO



TRANSACTION DETAILS

Description: Other	Amount: \$ 250,000	Date: 1/1/15
---------------------------	---------------------------	---------------------

Five Star Painting

Principal: Scott Abbott
CFO: CEO & Founder
Year Founded: 2004
Industry: Services

1570 N Main Street
Spanish Fork, UT 84660
fivestarpainting.com
P: 801.876.1626

Five Star Painting provides residential and commercial painting services. The company offers interior and exterior painting services for homes, office buildings, shopping malls, and restaurants. It also offers a franchising service.



OUTSIDE PROFESSIONALS

Other: NXT Capital LLC,
Antares Holdings,
Madison Capital
Management,
Ares Capital,
NOW CFO,
Diversified
Insurance Group



TRANSACTION DETAILS

Description: LBO	Amount: Not Disclosed	Date: 1/5/15	Stage: Private Equity-Backed
-------------------------	------------------------------	---------------------	-------------------------------------

Fluent Home



Principal: Graham Wood 13937 S Sprague Lane, Suite 200
CFO: Shawn Koncurat Draper, UT 84020
Year Founded: 2010 myfluenthome.com
Industry: Technology / Software P: 855.238.4826

Fluent Home is a provider of home security and home automation services. The company provides home automation features such as automatic door locks, connected lights, and video cameras.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 40,000,000 | **Date:** 8/31/15 | **Stage:** Private Equity-Backed

Fluoresentric, Inc.



Principal: William Olson 2700 Homestead Road, Suite 50
CFO: Annmarie Buoscio Park City, UT 84098
Year Founded: 2003 fluoresentric.com
Industry: Biotechnology P: 801.580.0490

Fluoresentric, Inc. designs, develops, and manufactures real-time polymerase chain reaction (PCR) assays for universities, clinical laboratories, and pharmaceutical companies. The company specializes in custom assay development for real-time PCR.

OUTSIDE PROFESSIONALS

Other: NOW CFO



TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** Not Disclosed | **Date:** 2/9/15

Foldax, Inc.

Foldax, Inc.

Principal: Frank Maguire 2255 East Sunnyside Avenue, Unit 58554
Year Founded: 2013 Salt Lake City, UT 84158
Industry: Technology / Software P: 626.993.8424

Foldax, Inc. operates in the technology industry.

TRANSACTION DETAILS

Description: Common Stock/Convertible Debt | **Amount:** \$ 1,500,000 | **Date:** 6/8/15

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 2,500,000 | **Date:** 8/28/15

FreeLinc Technologies Inc.



Principal: Michael Abrams
Year Founded: 2014
Industry: Technology / Software

829 South 220 East
Orem, UT 84058
freelinc.com
P: 801.221.7796

Free Linc Technologies Inc. is a research and development company focused on the adoption of near field magnetic induction as a new wireless standard in the public safety, military, healthcare, and consumer markets.

TRANSACTION DETAILS

Description: Equity	Amount: \$ 895,652	Date: 1/21/15
----------------------------	---------------------------	----------------------

Fresh Medical Laboratories, Inc.



Principal: Steven Eror
CFO: Steven Eror
Year Founded: 2004
Industry: Biotechnology

757 East South Temple, Suite 150
Salt Lake City, UT 84102
prolungdx.com
P: 801.204.9623

Fresh Medical Laboratories, Inc. was founded in late 2004 to research, develop, market, and sell novel noninvasive diagnostic devices for life threatening diseases.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 1,000,000	Date: 2/27/15
--------------------------------------	-----------------------------	----------------------

TRANSACTION DETAILS

Description: Common Stock/Convertible Debt	Amount: \$ 1,260,000	Date: 11/9/15
---	-----------------------------	----------------------

FreshLime



Principal: Jay Bean
Year Founded: 2014
Industry: Services

3300 N Ashton Boulevard, Suite 210
Lehi, UT 84043
freshlime.com
P: 801.341.1853

FreshLime is a developer of a business automation software. The company offers tools to small business owners that provide business insights and customer engagement services.

TRANSACTION DETAILS

Description: Other	Amount: \$ 1,500,000	Date: 11/9/15	Stage: Angel-Backed
---------------------------	-----------------------------	----------------------	----------------------------

Frost Biologic



frost biologic

Principal: Dr. Marc Hansen
Year Founded: 2007
Industry: Healthcare
5201 S Green Street, Suite 120
Murray, UT 84123
frostbiologic.com
P: 801.664.7241

Frost Biologic is developing next generation chemotherapeutics to treat cancer patients with high mortality rates.

OUTSIDE PROFESSIONALS

Investors: Park City Angels

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 180,000	Date: 6/12/15
--------------------------------------	---------------------------	----------------------

Fury Defense Robotics Inc.



Principal: Chris Peake
Year Founded: 2015
Industry: Technology / Software
761 Linden Avenue
Salt Lake City, UT 84102
P: 540.847.0178

Fury Defense Robotics Inc. develops personal safety robotics aimed to prevent crimes such as rape and assault.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 125,000	Date: 11/27/15
----------------------------------	---------------------------	-----------------------

Gameit, Inc



Principal: Bryce Johnson
Year Founded: 2015
Industry: Technology / Software
716 East 4500 South, Suite N-260
Murray, UT 84107
gameit.us
P: 801.893.1659

Gameit, Inc. designs and develops a mobile app that rewards consumers with prizes and shopping deals for engaging with brands.

OUTSIDE PROFESSIONALS

Investors: DAK Capital

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 1,600,000	Date: 5/4/15
---------------------------------	-----------------------------	---------------------

Geopower Energy, LLC



Principal: Benjamin Mead
Year Founded: 2010
Industry: Energy / Oil & Gas

2750 Rasmussen Road, Suite 107
Park City, UT 84098
geopowerenergy.com
P: 435.655.3637

Geopower Energy, LLC develops, owns, and operates a portfolio of risk-mitigated alternative energy assets around the world. It operates biogas, waste heat recovery, clean coal, biomass, and liquid fuel projects.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 1,500,000	Date: 2/4/15
---------------------------------	-----------------------------	---------------------

Global Learning U Inc.



Principal: Graham Doxey
Year Founded: 2013
Industry: Services

6320 Canyon Cove Drive
Salt Lake City, UT 84121
knod.net

Global Learning U Inc., D.B.A. Knod, provides education services to middle-class communities and young adults worldwide. It creates education curriculum, training, and certification programs.

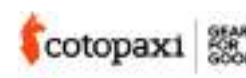
OUTSIDE PROFESSIONALS

Investors: EPIC Ventures;
Impact Investment
Leaders

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 3,600,000	Date: 1/5/15
-------------------------------------	-----------------------------	---------------------

Global Uprising PBC, Corporation D.B.A. Cotopaxi



Principal: Davis Smith
Year Founded: 2013
Industry: Consumer / Retail

7938 South 3500 East, Suite B-700
Cottonwood Heights, UT 84121
cotopaxi.com
P: 844.268.6729

Global Uprising PBC, Corporation, D.B.A. Cotopaxi, designs and sells outdoor gear and products.

OUTSIDE PROFESSIONALS

Investors: Metamorphic Ventures;
New Enterprise
Associates;
Greycroft Partners LLC;
Lerer Hippeau Ventures;
Forerunner Ventures

TRANSACTION DETAILS

Description: Equity/Debt	Amount: Not Disclosed	Date: 2/5/15
---------------------------------	------------------------------	---------------------

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 6,500,000	Date: 2/23/15
----------------------------------	-----------------------------	----------------------

GoHITLIST Corporation



Year Founded: 2012
Industry: Technology / Software
223 West Bulldog Boulevard, Suite 402
Provo, UT 84604
gohitlist.com
P: 888.819.4674

GoHITLIST Corporation operates an online platform that enables its clients to enhance their product and prize give-aways to improve engagement and sales from their users and customers.

OUTSIDE PROFESSIONALS

Investors: BrightStar
Wisconsin
Foundation, Inc.,
Endowment Arm

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** Not Disclosed | **Date:** 3/31/15

Great Basin Scientific, Inc.



Principal: Ryan Ashton
CFO: Jeffrey Rona
Year Founded: 2005
Industry: Healthcare
2441 South 3850 West
Salt Lake City, UT 84120
gbscience.com
P: 801.990.1055

Great Basin Scientific, Inc., a molecular diagnostic testing company, D.B.A. Great Basin Corporation, develops and commercializes molecular diagnostic systems that are designed to test hospital-acquired infections

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney
LLP

Heights Capital
Management, Inc.; Tenor
Capital Management
Company, L.P.; Hudson
Bay Capital Management
LP; Hudson Bay Master
Fund Ltd; Empery
Asset Management, LP;
Empery Asset Master
Ltd; Sabby Management,
LLC; Empery Tax
Efficient, Lp; Empery
Tax Efficient II LP; Sabby
Healthcare Master Fund,
Ltd.; Alto Opportunity
Master Fund, SPC

Other: Diversified Insurance
Group

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 18,400,000 | **Date:** 12/28/15



Greenwood Storage Holdings, LP

Greenwood Storage Holdings, LP

Principal: Matthew McConkie
Year Founded: 2014
Industry: Real Estate
362 West Pierpont Avenue
Salt Lake City, UT 84101
P: 917.921.0531

Greenwood Storage Holdings, LP operates in the real estate industry.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 2,000,000 | **Date:** 3/11/15

Health Catalyst, LLC

Principal: Dan Burton
CFO: Dan Strong
Year Founded: 2008
Industry: Technology / Software

3165 East Millrock Drive, Suite 400
Salt Lake City, UT 84121
healthcatalyst.com
P: 801.708.6800



Health Catalyst, LLC provides data warehousing, analytics, and outcomes improvement solutions to healthcare organizations in the United States.

OUTSIDE PROFESSIONALS

Investors: Norwest Venture Partners; Sequoia Capital; EPIC Ventures; Kaiser Permanente Ventures; Sorenson Capital; Sands Capital Management, LLC; Tenaya Capital; Partners Innovation Fund; Partners Innovation Fund, L.P.; CHV Capital, Inc.; Leavitt Partners, LLC

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 70,000,000	Date: 3/12/15
----------------------------------	------------------------------	----------------------

Healthcare Capital Group LLC

CFO: Brian Kofford
Year Founded: 2015
Industry: Healthcare

4692 North 300 West, Suite 210
Provo, UT 84604
P: 801.464.3560



Healthcare Capital Group LLC operates in the healthcare industry.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 28,000,000	Date: 9/30/15
--------------------------------------	------------------------------	----------------------

Heber Valley Senior Living, LLC

Year Founded: 2011
Industry: Other

5200 South Highland Drive, Suite 300
Holladay, UT 84117
P: 801.438.3410

Heber Valley Senior Living, LLC

Heber Valley Senior Living, LLC operates in the real estate sector.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 200,000	Date: 4/28/15
---------------------------------	---------------------------	----------------------

Helix Education



Principal: Matthew Schnittman
CFO: Eric W. Muhlheim
Year Founded: 1987
Industry: Services

175 South West Temple, Suite 700
 Salt Lake City, UT 84101
 helixeducation.com
 P: 801.886.2002

Helix Education offers solutions founded in data and technology throughout the student lifecycle that are designed to optimize education costs for students and the institutions that serve them.

OUTSIDE PROFESSIONALS

Law Firm: Silicon Valley Bank, Holme Roberts & Owen, Debevoise & Plimpton, Cravath Swaine & Moore

Accounting: KPMG

Other: Diversified Insurance Group, Petsky Prunier, ThinkEquity, Capital Resource Partners, Wells Fargo & Company, Leeds Equity Partners

TRANSACTION DETAILS

Description: LBO	Amount: Not Disclosed	Date: 4/1/15
Stage: Private Equity-Backed		



HighStreet Founders, LLC



Principal: Scott Huish
Year Founded: 2014
Industry: Financial Services

30 South Main Street, Suite 603
 Salt Lake City, UT 84101
 P: 480.241.6421

HighStreet Founders, LLC operates in the banking and financial sector.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 5,000,000	Date: 2/20/15
---------------------------------	-----------------------------	----------------------

HireVue, Inc.



Principal: Mark Newman
CFO: Marty Ostermiller
Year Founded: 2004
Industry: Technology / Software

10876 South River Front Pkwy, Suite 600
 South Jordan, UT 84095
 hirevue.com
 P: 801.316.2910

HireVue, Inc. provides digital recruiting and talent interaction solutions.



OUTSIDE PROFESSIONALS

Investors: Sequoia Capital; Technology Crossover Ventures; Granite Ventures, LLC; Investor Growth Capital; Rose Park Advisors, LLC; Peterson Ventures, LLC; Disruptive Innovation Fund

Other: Diversified Insurance Group

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 45,000,000	Date: 6/2/15
---------------------------------	------------------------------	---------------------



Hit Labs, Inc.



Principal: Zach Mangum
Year Founded: 2014
Industry: Technology / Software

939 North 1750 West
Lehi, UT 84043
picjoyapp.com
P: 801.471.9538

Hit Labs, Inc. is a technology startup.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 585,555	Date: 2/11/15
--------------------------------------	---------------------------	----------------------

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



Homie, Inc.



Principal: Johnny Hanna
Year Founded: 2015
Industry: Technology / Software

175 West 200 South, Suite 100
Salt Lake City, UT 84101
homie.com
P: 801.872.9263

Homie, Inc. operates a peer-to-peer real estate marketplace that connects buyers, builders, and sellers of homes.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: Not Disclosed	Date: 11/24/15
---------------------------------	------------------------------	-----------------------

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Other: Diversified Insurance Group, Peak Ventures



H2O, Inc.



Principal: Michael Bartholomeusz
CFO: James Suel
Year Founded: 2009
Industry: Engineering

12637 South 265 West
Draper, UT 84020
hzo.com
P: 801.268.1900

H2O, Inc., a nanotechnology company, offers liquid protection solutions that protect electronic devices and components from damage caused by water, other corrosive liquids, humidity, sweat, dust, and debris.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 15,000,000	Date: 8/3/15
----------------------------------	------------------------------	---------------------



iDrone LLC

Principal: George Matus
Year Founded: 2015
Industry: Consumer / Retail

1578 Bowden Circle
Salt Lake City, UT 84117
idrone.com
P: 801.706.6385

iDrone LLC designs and develops drones.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 2,800,000 | **Date:** 12/8/15



OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Investors: Pelion Venture Partners
Other: Diversified Insurance Group



iFood Packaging Systems Ltd

Principal: Brian Pettersen
Year Founded: 2015
Industry: Consumer / Retail

2961 East Willow Creek Drive
Sandy, UT 84093
P: 801.514.5055

iFood Packaging Systems Ltd operates in the agricultural industry.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 1,500,000 | **Date:** 10/12/15

iFood Packaging Systems Ltd

Impartner Software, Inc.

Principal: Zhuo Wang
CFO: Bert Young
Year Founded: 1997
Industry: Technology / Software

10713 South Jordan Gateway, Suite 120
South Jordan, UT 84095
impartner.com
P: 801.576.8428

Impartner Software, Inc. develops and provides Software-as-a-Service (SaaS) based partner relationship management (PRM) and marketing automation platform (MAP) solutions.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 22,750,000 | **Date:** 2/23/15



Innovative FlexPak, LLC



Principal: Travis Parry
Year Founded: 2006
Industry: Consumer / Retail

1530 North Mountain Springs Parkway
Springville, UT 84663
innovativeflexpak.com
P: 801.491.3220

IFP is a leading single serve packaging and flexible packaging company of gels, purees, and liquids in the flexible fill form and seal packaging segment (tear-top pouches).

OUTSIDE PROFESSIONALS

Investors: Convergent Capital

TRANSACTION DETAILS

Description: Equity/Debt	Amount: Not Disclosed	Date: 4/30/15
---------------------------------	------------------------------	----------------------

InsideSales.com, Inc.

 insidesales.com

Principal: David Elkington
CFO: Kevin Samuelson
Year Founded: 2004
Industry: Technology / Software

1712 South East Bay Boulevard, Suite 100
Provo, UT 84606
insidesales.com
P: 385.207.7252

InsideSales.com, Inc. provides a cloud-based sales acceleration platform.



OUTSIDE PROFESSIONALS

Investors: Hummer Winblad Venture Partners;
Kleiner Perkins
Caufield & Byers;
Polaris Partners;
U.S. Venture Partners;
Microsoft Ventures;
Zetta Venture Partners;
Salesforce Ventures

Other: Diversified Insurance Group



Intermountain Technology Services



Principal: Matt MacPherson
Year Founded: 2011
Industry: Technology / Software

215 South State Suite 500
Salt Lake City, UT 84111
intermountaintechnology.com
P: 801.828.7800

Intermountain Technology Services provides temporary and permanent IT employees

OUTSIDE PROFESSIONALS

Investors: InnoVentures

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 75,000	Date: 5/1/15	Stage: Growth
----------------------------------	--------------------------	---------------------	----------------------

Intermountain Total Facility Services

American Maintenance
Bringing Your Community One Building at a Time

Year Founded: 2011
Industry: Services
598 West Clark Street
Grantsville, UT 84029
am4u.net
P: 801.484.3961

Intermountain Total Facility Services provides facility maintenance services to commercial and residential clients. The company offers landscaping, snow clearing, janitorial, and handyman services.

OUTSIDE PROFESSIONALS

Other: United Mergers & Acquisitions, Advanced CFO



TRANSACTION DETAILS

Description: LBO	Amount: Not Disclosed	Date: 7/13/15	Stage: Private Equity-Backed
-------------------------	------------------------------	----------------------	-------------------------------------

Ion Fleets, Inc



Principal: Gib Larson
Year Founded: 2010
Industry: Technology / Software
9090 South Main Street, Suites B&C
Logan, UT 84321
ionfleets.com
P: 435.227.6185

Ion Fleets, Inc. provides accident avoidance systems for fleets.

OUTSIDE PROFESSIONALS

Investors: InnoVentures

TRANSACTION DETAILS

Description: Other	Amount: \$ 120,000	Date: 5/1/15	Stage: Growth
---------------------------	---------------------------	---------------------	----------------------

IsoTruss Industries



Principal: Carter Smith
Year Founded: 2015
Industry: Technology / Software
1364 W. Pleasant Grove Boulevard
Pleasant Grove, UT 84062
isotruss.com
P: 509.884.8573

IsoTruss makes a machine to construct IsoTruss poles for all markets.

TRANSACTION DETAILS

Description: Other	Amount: \$ 200,000	Date: 9/18/15
---------------------------	---------------------------	----------------------

iVeena Delivery Systems, Inc.



Principal: Gerald Simmons
Year Founded: 2014
Industry: Healthcare

525 East 100 South, Suite 275
Salt Lake City, UT 84102
iveenamed.com
P: 801.364.3426

iVeena Delivery Systems, Inc. develops ocular drug products that eliminate the need to apply eye drops and painful injections.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Kunzler Law Group, PC
Investors: Park City Angels



TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 1,500,000	Date: 5/31/15
-------------------------------------	-----------------------------	----------------------

J3 Bioscience

Principal: Dr. Tyler McCabe
Year Founded: 2005
Industry: Biotechnology

650 Komas Drive, Suite 304
Salt Lake City, UT 84108
P: 801.550.9956

J3 Bioscience is a developer of biomedical devices. The company's biomedical devices helps in improving female reproductive health.

J3 Bioscience

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC



TRANSACTION DETAILS

Description: Other	Amount: \$ 1,050,000	Date: 11/23/15	Stage: Angel-Backed
---------------------------	-----------------------------	-----------------------	----------------------------

Jack Fisher Homes

Principal: Tyler Meyers
Year Founded: 2009
Industry: Construction / Engineering

1148 W Legacy Crossing Road, Suite 400
Centerville, UT 84014
jackfisherhomes.com
P: 801.335.8500

Jack Fisher Homes develops single-family homes in Northern Utah, Southern Utah, and Colorado. Jack Fisher Homes was formerly known as Henry Walker Homes, LLC and changed its name to Jack Fisher Homes.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 6,500,000	Date: 4/24/15
---------------------------------	-----------------------------	----------------------

Jamberry Nails



Principal: Adam Hepworth 751 East 700 South
Year Founded: 2010 American Fork, UT 84003
Industry: Consumer / Retail jamberry.com
P: 855.416.0221



Jamberry Nails produces nail products. The company produces and retails various nail products such as nail wraps, nail lacquers, gel enamels, and others.

OUTSIDE PROFESSIONALS

Other: Deloitte & Touche,
Diversified
Insurance Group



TRANSACTION DETAILS

Description: LBO	Amount: Not Disclosed	Date: 4/24/15	Stage: Private Equity-Backed
-------------------------	------------------------------	----------------------	-------------------------------------

Jans Ltd.



Principal: Russ Coburn 1600 Park Avenue, P.O. Box 280
CFO: Caron Keim Park City, UT 84060
Year Founded: 1980 jans.com
Industry: Consumer / Retail P: 435.649.1020

Jans Ltd. sells equipment, apparel, tuning, and guiding for alpine skiing, Nordic skiing, backcountry skiing, snowshoeing, mountain biking, road biking, fly-fishing, hiking, and rock climbing through its retail stores.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,350,000	Date: 10/21/15
----------------------------------	-----------------------------	-----------------------

KP Biosciences



Principal: Matt Cryer 1372 S 740 E
CFO: Mark Elder Orem, UT 84097
Year Founded: 2015 kpbiosciences.com
Industry: Healthcare P: 559.339.8222

KP Biosciences is a broad-spectrum antiviral company that is developing treatments for some of the world's most problematic infectious diseases.

TRANSACTION DETAILS

Description: Other	Amount: \$ 2,000,000
---------------------------	-----------------------------

KWC Global LLC



Year Founded: 2013
Industry: Financial Services
1234 West Sunset Boulevard
St. George, UT 84770
P: 657.242.6139

KWC Global LLC is a principal investment firm based in the United States.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 420,000	Date: 7/27/15
----------------------------------	---------------------------	----------------------

Led By Faith, LLC

Led By Faith, LLC

Year Founded: 2014
Industry: Other
11586 Hagan Road
Sandy, UT 84092
P: 801.598.8397

Led By Faith, LLC was founded in 2014 and is based in Sandy, Utah.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 60,000	Date: 1/22/15
---------------------------------	--------------------------	----------------------

Lendio Inc.



Principal: Brock Blake
CFO: Mark Santiago
Year Founded: 2010
Industry: Financial Services
10235 South Jordan Gateway, Suite 410
South Jordan, UT 84095
lendio.com
P: 801.858.3622



Lendio, Inc. is a free online service that helps business owners find the right small business loans within minutes.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Holland & Hart LLP
Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Other	Amount: \$ 20,431,558	Date: 4/14/15
---------------------------	------------------------------	----------------------

LightTouch Vein & Laser, Inc.

Year Founded: 2005
Industry: Healthcare
1879 Longview Drive
Holladay, UT 84124
P: 801.550.1055

LightTouch Vein & Laser, Inc. is engaged in the laser and cosmetic surgery business.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 163,000	Date: 2/16/15
--------------------------------------	---------------------------	----------------------

LightTouch Vein & Laser, Inc.

OUTSIDE PROFESSIONALS

Investors: Grow Solutions Holdings, Inc.

Lineagen, Inc.

Principal: Michael Paul
CFO: Krista Fogarty
Year Founded: 2002
Industry: Healthcare
2677 E Parleys Way
Salt Lake City, UT 84109
lineagen.com
P: 801.931.6200

Lineagen, Inc. offers a customized genetic testing service for individuals with autism spectrum disorder and other disorders of childhood development plus a portfolio of scientific programs in autism spectrum disorder, multiple sclerosis, and chronic obstructive pulmonary disease.

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 15,800,000	Date: 1/9/15
-------------------------------------	------------------------------	---------------------



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
HealthQuest Capital, Petra Capital Partners, Mountain Group Partners, Sanderling Ventures, Signal Peak Ventures, PrairieGold Venture Partners, Mesa Verde Venture Partners, Archipel Capital, University Venture Fund, KickStart Ventures

Investors:



LINQ Home

Principal: Jason Griggs
Year Founded: 2015
Industry: Technology / Software
Provo, UT
LINQhome.com
P: 801.851.5522

LINQ Home develops room-by-room temperature control devices.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 125,000	Date: 1/23/15
--------------------------------------	---------------------------	----------------------



OUTSIDE PROFESSIONALS

Investors: Park City Angels

LionHeart Innovations, Inc.



Principal: Tammy Bowers
Year Founded: 2014
Industry: Healthcare
9350 South 150 East, Suite 220
Sandy, UT 84070
lionheartinnovations.com
P: 385.351.5466

LionHeart Innovations, Inc. develops and offers mobile and Web applications to improve its patients' abilities to manage chronic health conditions.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: JW Capital, LLC



TRANSACTION DETAILS

Description: Common Stock/Warrants	Amount: \$ 174,000	Date: 8/7/15
---	---------------------------	---------------------

LSK BioPartners, Inc.



Principal: Sung Kim
Year Founded: 2005
Industry: Healthcare
8 East Broadway, Suite 611
Salt Lake City, UT 84111
lskbiopharma.com
P: 801.303.7440

LSK BioPartners, Inc., D.B.A. LSK BioPharma, engages in the development of healthcare products and provision of product development services to pharmaceutical companies in the United States and internationally.

OUTSIDE PROFESSIONALS

Investors: HLB Co.,LTD.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 6,000,000	Date: 1/2/15
----------------------------------	-----------------------------	---------------------

Marketware, Inc.



Principal: Bryce Bartel
Year Founded: 1997
Industry: Healthcare
7070 Union Park Center, Suite 300
Midvale, UT 84047
marketware.com
P: 800.777.6368

Marketware, Inc. provides CRM technologies and business intelligence applications for hospitals, specialty clinics, and post-acute care applications.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Investors: EPIC Ventures;
Peak Ventures



TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 1,400,000	Date: 1/6/15
---------------------------------	-----------------------------	---------------------

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 1,600,000	Date: 7/31/15
-------------------------------------	-----------------------------	----------------------

MasteryConnect Inc.



Principal: Cory Reid
CFO: Mark Pockock
Year Founded: 2009
Industry: Technology / Software

222 Main Street, Suite 200
Salt Lake City, UT 84101
masteryconnect.com
P: 801.736.0258

MasteryConnect Inc. develops curriculum, assessment, and mastery learning tools for K-12.

TRANSACTION DETAILS

Description: Other	Amount: \$ 5,000,000	Date: 9/22/15	Stage: Early Stage
---------------------------	-----------------------------	----------------------	---------------------------

MC Felt LLC

MC Felt LLC

Year Founded: 2015
Industry: Real Estate

4488 North 4150 East
Liberty, UT 84310
P: 801.920.0027

MC Felt LLC operates in the commercial real estate sector.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 750,000	Date: 3/20/15
---------------------------------	---------------------------	----------------------

MC2 Consulting Services, Inc. D.B.A. SwipeClock, LLC



Year Founded: 1999
Industry: Technology / Software

10813 South River Front Pkwy, Suite 525
South Jordan, UT 84095
swipeclock.com
P: 888.223.3450

MC2 Consulting Services, Inc., D.B.A., SwipeClock, LLC provides timekeeping solutions to the payroll industry.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,700,000	Date: 2/19/15
----------------------------------	-----------------------------	----------------------

Mine Shaft Brewing



Principal: Tim Nemeckay
Year Founded: 2013
Industry: Consumer / Retail

1750 Sun Peak Drive
Park City, UT 84098
minesharftbrewingpc.com
P: 954.295.5032

Mine Shaft Brewing is an owner and operator of a brewery company that offers craft beer in America by using local ingredients and mixing local flavors.

OUTSIDE PROFESSIONALS

Other: Crowdfunder,
EquityNet

TRANSACTION DETAILS

Description: Other	Amount: \$ 2,810,000	Date: 3/4/15	Stage: Angel-Backed
---------------------------	-----------------------------	---------------------	----------------------------

MineralRite Corporation



Principal: Guy Peckham
Year Founded: 1996
Industry: Other

55 South Geneva Road
Lindon, UT 84042
mineralrite.com
P: 801.796.8944

MineralRite Corporation is engaged in the acquisition, exploration, and development of mining opportunities in Utah.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 70,000	Date: 1/10/15
--------------------------------------	--------------------------	----------------------

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 10,000,000	Date: 1/10/15
--------------------------------------	------------------------------	----------------------

Mobi Tech International



Principal: Steven Cuff
Year Founded: 2008
Industry: Technology / Software

10813 South River Front Pkwy, Suite 300
South Jordan, UT 84095
mobitechintl.com
P: 801.307.5200

Mobi Tech International is a developer of a web browsing mobile application and platform.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 100,000	Date: 5/14/15	Stage: Angel-Backed
---------------------------------	---------------------------	----------------------	----------------------------

Molio, Inc.



Principal: Jeff Davis
Year Founded: 2014
Industry: Technology / Software
14850 South Pony Express Road
Bluffdale, UT 84065
molio.com
P: 385-351-5165

Molio, Inc. is a video marketing ad technology and branding company.

TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 500,000 | **Date:** 12/8/15

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Existing Investors,
Service Provider
Capital Fund I, LP



Movement Ventures, Inc.



Principal: Joshua Little
Year Founded: 2014
Industry: Technology / Software
86 West Main Street
Lehi, UT 84043
movementventures.com
P: 801.768.1583

We are a collective of talented entrepreneurs, designers, engineers, marketers, and geeks. We're focused on building best-in-class interactive content tools for publishers and marketers. We like to think we're making the internet more meaningful one piece of content at a time.

TRANSACTION DETAILS

Description: Equity | **Amount:** \$ 5,124,998 | **Date:** 9/21/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Kunzler Law Group, PC
Investors: Pelion Entities;
Kickstart Seed
Fund III, L.P.;
Peterson Ventures;
Jeremy Andrus



TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 5,500,000 | **Date:** 9/21/15

MokiMobility, Inc.



Principal: Thomas Karren
Year Founded: 2012
Industry: Technology / Software
2600 Executive Parkway, Suite 300
Lehi, UT 84043
moki.com
P: 888.329.8942

MokiMobility, Inc. provider of a cloud-based mobile device management (MDM) platform. The company's platform is used to manage iOS (iPhone Operating System) and Android devices. Its platform enables organizations to remotely manage, update, secure, and analyze digital kiosks.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 2,500,000 | **Date:** 12/4/15



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Kunzler Law Group, PC
Investors: Pelion Ventures; EPIC
Ventures;
Allegis Capital
Other: Diversified Insurance
Group



Multivoice



Principal: Ron Fraser
Year Founded: 2011
Industry: Other

266 East 900 South
Mapleton, UT 84664
multivoice.com
P: 385.236.5111

Multi-Voice Radio, LLC manufactures wireless intercoms for the defense industry. It offers MV900, a solution that enables simultaneous and secure group communications among individuals in rigorous environments.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Other: Advanced CFO



ADVANCEDCFO

TRANSACTION DETAILS

Description: Equity/Debt

Amount: \$ 5,000,000

Date: 1/15/15

Stage: Angel-Backed

MX Technologies, Inc.



Principal: Ryan Caldwell
CFO: James Dotter
Year Founded: 2010
Industry: Technology / Software

251 West Riverpark Drive, Suite 200
Provo, UT 84604
mx.com
P: 801.669.5500

MX Technologies, Inc. offers data-driven money management solutions that amplify user loyalty and drive an increase in profitable revenue.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP

Investors: USAA Investment Management Company; DG Incubation, Inc.

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Equity/Debt

Amount: \$ 30,000,000

Date: 4/3/15

Nav, Inc.



Principal: Levi King
Year Founded: 2012
Industry: Financial Services

10713 South Jordan Gateway, Suite 100
South Jordan, UT 84095
nav.com
P: 855.226.8388

Nav, Inc. offers management of entire business credit profiles and financing access.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Kickstart, PC Squared, LLC, Park City Angels

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock

Amount: \$ 8,000,000

Date: 9/14/15

Needle Inc



Principal: Morgan Lynch
CFO: Scott Pulsipher
Year Founded: 2010
Industry: Technology / Software

14864 Pony Express Road
Bluffdale, UT 84065
needle.com
P: 801.858.0868



Needle Inc offers advocate-assisted commerce.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Other	Amount: \$ 800,000	Date: 9/1/15	Stage: Expansion
---------------------------	---------------------------	---------------------	-------------------------

Netqwerk LLC



Principal: Stephen Anderson
Year Founded: 2014
Industry: Technology / Software

196 North 3475 West
Layton, UT 84041
netqwerk.com
P: 801.725.7148

Netqwerk LLC provides a networking platform that offers networking data solutions.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 350,000	Date: 6/23/15
----------------------------------	---------------------------	----------------------

NewFlux LLC

NewFlux LLC

Year Founded: 2014
Industry: Technology / Software

791 East 600 South
Centerville, UT 84014
P: 801.628.9878

NewFlux LLC operates in the technology industry.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 75,000	Date: 2/11/15
----------------------------------	--------------------------	----------------------

NewVistas LLC

NewVistas

Year Founded: 2015
Industry: Technology / Software
2365 Mountain Vista Lane
Provo, UT 84606
P: 801.558.8594

NewVistas LLC operates in the technology industry.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 25,000,000 | **Date:** 10/20/15

Noke, LLC

Principal: David Gengler
Year Founded: 2014
Industry: Consumer / Retail
10808 S River Front Parkway, Suite 290
South Jordan, UT 84095
noke.com
P: 385.985.3893



Noke, LLC innovates and provides smart bluetooth padlocks and u-locks.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 1,200,000 | **Date:** 7/24/15

Nu-Med Plus, Inc.

Principal: Jeffrey Robins
CFO: Keith Merrell
Year Founded: 2011
Industry: Healthcare
455 East 500 South, Suite 205
Salt Lake City, UT 84111
nu-medplus.com
P: 801.746.3570



Nu-Med Plus, Inc., an early stage medical device company, principally engages in the design, innovation, development, enhancement, and commercialization of beginning, early, and selective later-stage medical devices. It focuses on the creation of Nitric Oxide (NO) powder formulation, hospital bedside NO generator, and mobile rechargeable device to deliver NO gas to offer solutions to hospitals, health systems, and the medical community worldwide.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 55,000 | **Date:** 11/18/15

NUVI

Principal: Keith Nellesen
Year Founded: 2011
Industry: Technology / Software

3401 N Thanksgiving Way, Suite 301
Lehi, UT 84043
nuvi.com
P: 888.235.3869



NUVI is a provider of a real-time analytics platform for social media.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock	Amount: Not Disclosed	Date: 2/4/15	Stage: Venture Capital-Backed
----------------------------------	------------------------------	---------------------	--------------------------------------

NYC English LLC

Principal: Mark Emerson
Year Founded: 2015
Industry: Technology / Software

10939 North Alpine Highway, PMB 121
Highland, UT 84093
P: 646.705.8051

NYC English LLC

NYC English LLC operates in the technology sector.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 750,000	Date: 3/12/15
----------------------------------	---------------------------	----------------------

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 75,000	Date: 11/30/15
----------------------------------	--------------------------	-----------------------

ObservePoint LLC

Principal: Robert Seolas & John Pestana
Year Founded: 2007
Industry: Technology / Software

5132 North 300 West, Suite 100
Provo, UT 84604
observepoint.com
P: 855.878.8466



ObservePoint LLC provides automated analytics tag auditing solutions to web analysts.

OUTSIDE PROFESSIONALS

Investors: Peak Ventures

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 6,500,000	Date: 3/31/15
----------------------------------	-----------------------------	----------------------

Omadi

Principal: Scott Petersen
CFO: Jon Potter
Year Founded: 2011
Industry: Technology / Software

5152 Edgewood Drive, Suite 210
 Provo, UT 84604
 omadi.com
 P: 855.900.4667



Omadi provides custom mobile technology, including Omadi CRM software, a cloud-based solution for targeted service industries to track and analyze performance data.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Accounting: WSRP
Investors: Peak Ventures; Pelion Venture Partners



TRANSACTION DETAILS		
Description: Common Stock	Amount: \$ 700,000	Date: 5/1/15

TRANSACTION DETAILS		
Description: Common Stock	Amount: \$ 5,000,000	Date: 12/1/15

Operational Results, Inc.

Principal: Brant Slade
Year Founded: 2015
Industry: Technology / Software

11038 N Highland Blvd, Suite 300
 Highland, UT 84004
 operationalresults.com
 P: 801-692-3125



Operational Results, Inc. provides software technology that enables a one stop solution to S&OP implementation.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Kickstart Seed Fund III, L.P.



TRANSACTION DETAILS		
Description: Preferred Stock	Amount: \$ 700,000	Date: 9/23/15

Orca Health, Inc.

Principal: Matt Berry
Industry: Technology / Software

126 Sego Lily Drive, Suite 195
 Sandy, UT 84070
 orcahealth.com
 P: 650.804.6610



Orca Health, Inc. develops mobile patient education software for physicians on Apple iOS.

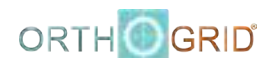
OUTSIDE PROFESSIONALS

Law Firm: Jones Waldo Holbrook & McDonough PC



TRANSACTION DETAILS		
Description: Preferred Stock	Amount: Not Disclosed	Date: 12/1/15

OrthoGrid Systems, Inc.



Principal: Edouard Saget
Year Founded: 2012
Industry: Healthcare

2150 South 1300 East, Suite 500
Salt Lake City, UT 84106
orthogrid.com
P: 208.371.5843

OrthoGrid Systems, Inc. provides anatomy-specific radiopaque grid patterns for orthopedic surgery that includes orthopedic joint reconstruction and trauma. It offers HipGrid DRONE—a non-invasive fluoroscopic guide for total hip replacement.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,020,000	Date: 12/18/15
----------------------------------	-----------------------------	-----------------------

Oscilla Power, Inc.



Principal: Rahul Shendure
CFO: Don Lundbom
Year Founded: 2009
Industry: Energy / Oil & Gas

419 Wakara Way, Suite 207C
Salt Lake City, UT 84108
oscillapower.com
P: 206.999.5373

Oscilla Power, Inc. engages in the development of a suite of renewable energy and energy harvesting solutions.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,000,000	Date: 8/28/15
----------------------------------	-----------------------------	----------------------

OSIA Medical, LLC



Principal: Josh Dees
Year Founded: 2013
Industry: Healthcare

9789 Stone Cliff Drive
Sandy, UT 84092
osiamedical.com
P: 385.226.0388

OSIA Medical, LLC produces personal interactive chronic health management tools. It offers Asthma Ally—a web-based, smartphone-GPS assisted personal asthma tool that tracks personal condition and activities.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 500,000	Date: 3/30/15
----------------------------------	---------------------------	----------------------

Ottawa Capital, LLC



OTTAWA CAPITAL

Principal: Aaron W. Bishop
Year Founded: 2012
Industry: Other

33 North Main Street, Suite 210
Logan, UT 84321
ottawacap.com
P: 435.787.9500

Ottawa Capital, LLC was incorporated in 2012 and is based in Logan, Utah.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 2,000,000	Date: 4/13/15
--------------------------------------	-----------------------------	----------------------

Outbox Systems, Inc.



SIMPLUS

Principal: Ryan Westwood
Year Founded: 2014
Industry: Technology / Software

9350 S 150 East, Suite 220
Sandy, UT 84070
simplus.com
P: 855-256-8391

Outbox Systems, Inc. is a full service CPQ and salesforce company.

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 1,500,000	Date: 6/12/15
-------------------------------------	-----------------------------	----------------------

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 3,000,000	Date: 7/2/15
--------------------------------------	-----------------------------	---------------------

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Individual Angel
Zions SBIC, LLC
Service Provider
Capital Fund I, LP

kunzler
law group

Overstock.com Inc.



overstock.com®

Principal: Patrick Byrne
CFO: Robert Hughes
Year Founded: 1997
Industry: Consumer / Retail

6350 South 3000 East
Salt Lake City, UT 84121
overstock.com
P: 801.947.3100

Overstock.com Inc. operates as an online retailer primarily in the United States.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 5,500,000	Date: 6/8/15
--------------------------------------	-----------------------------	---------------------

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 5,000,000	Date: 7/31/15
---------------------------------	-----------------------------	----------------------

OUTSIDE PROFESSIONALS

Other: Diversified
Insurance Group

DIVERSIFIED
INSURANCE GROUP

OVRHD

Principal: Michael Bhanos 7432 Brook Hollow Loop Road
Year Founded: 2015 Park City, UT 84098
Industry: Technology / Software ovrhd.com
P: 530.656.8742

OVRHD allows users to upload a regular image and make it interactive with customizable tags containing links, additional photos, and videos in a few easy steps.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 110,000 | **Date:** 2/6/15

Owlet Baby Care LLC

Principal: Kurt Workman 32 W Center Street, Suite 301
Year Founded: 2012 Provo, UT 84606
Industry: Healthcare owletcare.com
P: 844.334.5330

Owlet Baby Care LLC manufactures healthcare products which monitor heart rate, oxygen levels, and skin temperature for babies. The company was founded in 2012 and is based in Salt Lake City, Utah.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 6,000,000 | **Date:** 8/18/15

OVRHD

OUTSIDE PROFESSIONALS

Investors: Park City Angels
Other: Diversified Insurance Group



OUTSIDE PROFESSIONALS

Investors: ff Venture Capital;
ENIAC Ventures;
Formation8 Partners;
Peak Ventures;
Eclipse Ventures
Fund I, L.P.;
Azimuth Ventures
Other: Diversified Insurance Group



Park City Group Inc.



Principal: Randall Fields
CFO: Todd Mitchell
Year Founded: 1990
Industry: Technology / Software

299 South Main Street, Suite 2370
Salt Lake City, UT 84111
parkcitygroup.com
P: 435.645.2000



Park City Group Inc., a Software-as-a-Service (SaaS) provider, designs, develops, markets, and supports proprietary software products for the consumer goods supply chain.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 900,000	Date: 1/26/15
----------------------------------	---------------------------	----------------------

PC Brookfield Holdings, LLC

PC Brookfield Holdings, LLC

Principal: Jeff Danley
CFO: Kandis Bryant
Year Founded: 2015
Industry: Other

4956 North 300 West, Suite 300
Provo, UT 84604
P: 801.341.0300

PC Brookfield Holdings, LLC operates in the real estate industry.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 675,000	Date: 5/29/15
----------------------------------	---------------------------	----------------------

PC Ventana LLC

PC Ventana LLC

Principal: Jeff Danley
CFO: Kandis Bryant
Year Founded: 2015
Industry: Other

4956 North 300 West, Suite 300
Provo, UT 84604
P: 801.341.0300

PC Ventana LLC operates in the real estate industry.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,600,000	Date: 1/27/15
----------------------------------	-----------------------------	----------------------

Peak Capital Partners, LLC



Principal: Jeff Danley 4956 North 300 West, 3rd Floor
CFO: Kandis Bryant Provo, UT 84604
Year Founded: 2000 peakcapitalpartners.com
Industry: Financial Services P: 801.341.0300



Peak Capital Partners, LLC is a real estate investment firm specializing in acquiring, owning, and managing student apartment properties in the United States. It also owns a variety of multi-family properties in different markets for portfolio diversification.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,750,000	Date: 2/12/15
----------------------------------	-----------------------------	----------------------

PenBlade, Inc.



Principal: Barry Hanover 2500 South State Street, Suite D224
Year Founded: 2013 Salt Lake City, UT 84115
Industry: Healthcare penblade.net
P: 385.646.4634

PenBlade, Inc. designs, develops, and manufactures safety scalpels for use in surgical applications. The company was incorporated in 2013 and is based in Salt Lake City, Utah.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 600,000	Date: 10/1/15
--------------------------------------	---------------------------	----------------------

Perfect Search Corp.



Principal: Timothy Stay 565 East Technology Avenue
Year Founded: 2007 Orem, UT 84097
Industry: Technology / Software perfectsearchcorp.com
P: 801.437.1100

Perfect Search Corp. provides enterprise search technology solutions.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 2,020,000	Date: 8/20/15
----------------------------------	-----------------------------	----------------------

PhotoPharmics, Inc.



Principal: Christopher Reynoso
Year Founded: 2011
Industry: Biotechnology

6222 West 10480 North
Highland, UT 84003
photopharmics.com
P: 801.770.6960

PhotoPharmics, Inc. researches and provides Chrono biological treatments for Parkinson's disease. The company was incorporated in 2011 and is based in Highland, Utah.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 2,700,000 | **Date:** 6/12/15

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Kickstart Seed Fund II, LP



PlanGrade

Principal: Christopher Reynoso
Year Founded: 2014
Industry: Services

518 East 800 North
Orem, UT 84097
P: 949.200.8898

PlanGrade offers a software that enables organizations to manage and keep track of healthcare reforms and regulations.



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Pelion Entities
Subtraction Capital 1, LP
Zions SBIC, LLC

Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Other | **Amount:** \$ 50,000 | **Date:** 2/6/15 | **Stage:** Formerly VC-Backed

Pluralsight LLC



Principal: Aaron Skonnard
CFO: Greg Woodward
Year Founded: 2014
Industry: Technology / Software

182 North Union Avenue
Farmington, UT 84025
pluralsight.com
P: 801.784.9049

Pluralsight LLC provides online development and IT training services for software professionals worldwide. It serves individuals and businesses, as well as academic and government sectors.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 4,000,000 | **Date:** 2/2/15

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 250,000 | **Date:** 3/10/15

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 4,605,595 | **Date:** 7/31/15



OUTSIDE PROFESSIONALS

Accounting: PwC

Other: Diversified Insurance Group



Podium, Inc.



Year Founded: 2013
Industry: Technology / Software
936 South 250 East, Suite 51954
Provo, UT 84604
podium.co
P: 801.999.8216



Podium, Inc. operates a mobile platform to collect and manage online reviews. Its platform allows users to post reviews on Google, Facebook, and more.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 3,600,000	Date: 12/9/15
----------------------------------	-----------------------------	----------------------

Progrexion



Principal: Jon Pexton
Industry: Technology / Software
257 East 200 South
Salt Lake City, UT 84111
progrexion.com
P: 801.384.4100



Progrexion is a provider of turnkey solution and lead generation through online and offline direct marketing and teleservice activities. The company offers lead conversion and proprietary analytical tools that manage customer information and relationships.

OUTSIDE PROFESSIONALS

Law Firm: Prospect Capital,
Business Development
Corporation of America

TRANSACTION DETAILS

Description: Other	Amount: \$ 135,000	Date: 3/31/15	Stage: Private Equity-Backed
---------------------------	---------------------------	----------------------	-------------------------------------

Pura Scents



Principal: Bruno Lima
Year Founded: 2014
Industry: Consumer / Retail
815 West 1250 South, Suite 119
Orem, UT 84058
purascents.com
P: 801.872.3386

Pura Scents offers a smart home air freshener device which allows users to control the scents in their homes.

OUTSIDE PROFESSIONALS

Other: Kickstarter

TRANSACTION DETAILS

Description: Other	Amount: \$ 60,000	Date: 11/17/15	Stage: Angel-Backed
---------------------------	--------------------------	-----------------------	----------------------------

Purch, Inc.

Principal: Gregory Mason
CFO: Doug Llewellyn
Year Founded: 2003
Industry: Technology / Software

251 20th Street, 2nd Floor
Ogden, UT 84401
purch.com
P: 801.528.4155

Purch, Inc. operates a digital content and services company that makes complex buying decisions easy for consumers and businesses monthly.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Investor: Canso Investment Counsel Ltd.
Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Common Stock/Warrants | **Amount:** \$ 135,000,000 | **Date:** 5/22/15

PurePredictive, Inc.

Principal: Karthik Balakrishnan
Year Founded: 2011
Industry: Technology / Software

9100 South 500 West
Sandy, UT 84070
purepredictive.com
P: 801.890.5190

PurePredictive, Inc. provides a machine learning platform for predictive analytics.



TRANSACTION DETAILS

Description: Convertible Debt/Options | **Amount:** \$ 5,000,000 | **Date:** 7/28/15

QuickClass

Principal: Ken Wortley
Year Founded: 2000
Industry: Technology / Software

450 N University Avenue, #101
Provo, UT 84601
quickclass.com
P: 888.606.0004

QuickClass provides a web-based learning platform for students to improve individual and organizational performance.



TRANSACTION DETAILS

Description: Other | **Amount:** \$ 540,000 | **Date:** 4/27/15 | **Stage:** Angel-Backed

QuotaDeck

QuotaDeck

Year Founded: 2014
Industry: Technology / Software
4548 S Atherton Drive, Suite 250
Salt Lake City, UT 84123
outro.com
P: 801.657.2111

Quota Deck is a B2B Software-as-a-Service (SaaS) referral automation platform and crowdsourced introductions.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 1,000,000 | **Date:** 7/30/15

RackWare



Principal: Sash Sunkara
Year Founded: 2009
Industry: Technology / Software
341 S Main Street
Salt Lake City, UT 84111
rackwareinc.com
P: 408.430.5821

RackWare brings intelligence and automation to the cloud to improve availability for enterprises, provide greater flexibility for enterprise IT users, and reduce costs for enterprise IT providers.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Kickstart Seed Fund III, L.P.
Osage Venture Partners III, L.P.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 1,700,000 | **Date:** 8/25/15



Realsource Equity Services, LLC



Principal: Nathan Hanks
Year Founded: 1989
Industry: Leisure
2089 East Fort Union Boulevard
Salt Lake City, UT 84121
realsource.net
P: 801.601.2700

Realsource Equity Services, LLC offers real estate brokerage services to real estate investors in the United States. The company also provides equity services, property management services, and retirement services.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 2,000,000 | **Date:** 11/6/15

Recursion Pharmaceuticals, LLC



Principal: Christopher Gibson
Year Founded: 2013
Industry: Healthcare

383 South Colorow Drive
Salt Lake City, UT 84108
recursionpharma.com
P: 801.587.1629

Recursion Pharmaceuticals, LLC researches, discovers, and develops pharmaceuticals that focus on a molecular target related to rare genetic diseases. It focuses on the interaction of known bioactive compounds and hereditary diseases.

OUTSIDE PROFESSIONALS

Investors: Advantage Capital Partners

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 830,000	Date: 2/17/15
--------------------------------------	---------------------------	----------------------

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 2,700,000	Date: 11/20/15
--------------------------------------	-----------------------------	-----------------------

Renewed Hope Ranch LLC

Renewed Hope Ranch LLC

Principal: Michael Welker
Year Founded: 2013
Industry: Other

552 South 3430 East
New Harmony, UT 84757
P: 435.628.1682

Renewed Hope Ranch LLC was founded in 2013 and is based in New Harmony, Utah.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 200,000	Date: 9/11/15
---------------------------------	---------------------------	----------------------

Reprdrive, Inc. D.B.A. Podium



Principal: Eric Rea
Year Founded: 2014
Industry: Technology / Software

936 South 250 East, Suite 51954
Provo, UT 84604
podium.co
P: 801.997.0043

Podium is the industry's leading online review management platform that helps businesses collect and manage online reviews on Google, Facebook, and more. With Podium, your customers can easily write and post reviews. Businesses can track, review analytics and receive alerts when new reviews go online.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP;
Kunzler Law Group, PC
Investors: Peak Ventures



TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 3,599,999	Date: 12/9/15
-------------------------------------	-----------------------------	----------------------

Repiscore, Inc.

Principal: Nathan Atherley
Year Founded: 2010
Industry: Technology / Software

10 West Broadway, Suite 302
Salt Lake City, UT 84101
repiscore.com
P: 719.321.6195

Repiscore, Inc. develops, owns, and operates a web-based platform that provides the evaluation of an individual's trustworthiness, reliability, dependability, and integrity.

TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 450,000 | **Date:** 11/3/15

Repiscore

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Investors: Kickstart Seed Fund III, L.P.



Rich Broadcasting LLC

Principal: Richard Mecham
Year Founded: 2011
Industry: Communication

1401 East Stillwood Drive
Salt Lake City, UT 84117
richbroadcasting.com
P: 801.277.6139

Rich Broadcasting LLC operates radio stations. The company was founded in 2011 and is based in Salt Lake City, Utah.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 1,500,000 | **Date:** 6/16/15



Sack Lunch Productions, Inc.

Principal: Richard Surber
CFO: Richard Surber
Year Founded: 1987
Industry: Services

59 West 100 South, 2nd Floor
Salt Lake City, UT 84101
nexiaholdings.com
P: 801.575.8073

Sack Lunch Productions, Inc., operates lifestyle salons. The company's salons sell the Aveda line of beauty products. It also assists with the development and production of film products, as well as the acquisition, leasing, and sale of commercial and residential properties.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 5,000,000 | **Date:** 10/16/15



OUTSIDE PROFESSIONALS

Law Firm: Law Offices of Michael Golightly

Salt Stack, Inc.

Principal: Marc Chenn
CFO: Dave Chase
Year Founded: 2012
Industry: Technology / Software

3400 Ashton Boulevard, Suite 110
Lehi, UT 84043
saltstack.com
P: 801.207.7440

SaltStack develops systems management software used by the world's largest businesses. It helps cloud builders, data center operators, and enterprise IT organizations automate the most difficult and complex cloud management tasks with speed and flexibility.



SALTSTACK

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Accounting: Tanner LLC
Other: Diversified Insurance Group, Advanced CFO



TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** Not Disclosed | **Date:** 6/6/15

Sandboxr, Inc.

Principal: TJ Young
Year Founded: 2011
Industry: Technology / Software

6583 Cottonwood Street
Salt Lake City, UT 84107
sandboxr.com
P: 718.637.4332

Sandboxr, Inc. operates a custom merchandising platform. The platform enables 3D artists, brand creators, and content creators to prepare and upload their content that enables users to create models that can be 3D printed.



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 2,130,000 | **Date:** 5/20/15

Sanpete Exploration, LLC

Year Founded: 2015
Industry: Energy / Oil & Gas

1411 East 840 North
Orem, UT 84097
P: 801.224.4771

Sanpete Exploration, LLC operates in the oil and gas industry.



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 5,000,000 | **Date:** 6/17/15

Saurus, Inc.

Saurus, Inc.

Principal: Dan McComas
Year Founded: 2015
Industry: Technology / Software

136 South Main Street, Suite 210
Salt Lake City, UT 84101
P: 510.332.7490

TRANSACTION DETAILS

Description: Common Stock/Preferred Stock | **Amount:** \$ 2,999,994 | **Date:** 8/3/15

Sera Prognostics



Principal: Gregory Critchfield
CFO: Andrew A Sauter
Year Founded: 2008
Industry: Healthcare

2749 East Parleys Way, Suite 200
Salt Lake City, UT 84109
seraprognostics.com
P: 801.990.0520

Sera provider of personalized diagnostics to predict and manage pregnancy complications. The company develops diagnostic tests for early prediction of preterm birth, preeclampsia, and other pregnancy complications.

OUTSIDE PROFESSIONALS

Law Firm: Mintz Levin Cohn
Ferris Glovsky &
Popeo,
Square 1 Bank

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 25,000,000 | **Date:** 2/4/15 | **Stage:** Venture Capital-Backed

ShopHero Inc.



Principal: Matt Garner
Year Founded: 2015
Industry: Technology / Software

3214 North University Avenue, Suite 225
Provo, UT 84604
shophero.com
P: 801.494.1058

ShopHero Inc. operates a white-labeled online store front to enable users to shop for groceries. It also offers related iPad and iPhone/Android applications to enable users to shop through tablets and phones. The company was incorporated in 2015 and is based in Provo, Utah.

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 250,000 | **Date:** 9/10/15

SimpleCitizen Inc.

Principal: Sam Stoddard
Year Founded: 2014
Industry: Technology / Software

1481 South 550 East
Orem, UT 84097
simplecitizen.com
P: 503.730.0751



SimpleCitizen Inc. develops and offers an immigration application website. The website offers green card application streamlining and tracking services. The company was incorporated in 2014 and is based in Orem, Utah.

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
Peterson Partners LP;
Pelion Venture Partners;
Investors: Appletree Capital Ltd.;
Kickstart Seed
Fund III, LP



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 794,000	Date: 9/30/15
----------------------------------	---------------------------	----------------------

TRANSACTION DETAILS

Description: Other	Amount: \$ 700,000	Date: 10/28/15
---------------------------	---------------------------	-----------------------

Simplus

Principal: Ryan Westwood
CFO: Anthony Castro
Year Founded: 2014
Industry: Technology / Software

9350 South 150 East, Suite 220
Sandy, UT 84070
simplus.com
P: 855.256.8391



Simplus provides Software-as-a-Service (SaaS) products and support services that streamline and simplify global enterprise work management processes.

OUTSIDE PROFESSIONALS

Other: Advanced CFO



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 150,000	Date: 6/12/15
----------------------------------	---------------------------	----------------------

TRANSACTION DETAILS

Description: Convertible Debt/Options	Amount: \$ 3,000,000	Date: 7/2/15
--	-----------------------------	---------------------

Skeleton, LLC

Principal: Russell Kendall
Year Founded: 2015
Industry: Technology / Software

15 North 100 East, Suite 200
Provo, UT 84606
P: 801.356.1616

Skeleton, LLC

Skeleton, LLC was incorporated in 2015 and is based in Provo, Utah.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 10,000,000	Date: 8/7/15
---------------------------------	------------------------------	---------------------

Snap Advances LLC



Principal: Bart Longson
CFO:
Year Founded: 2009
Industry: Financial Services

136 East South Temple, Suite 2420
Salt Lake City, UT 84111
snapadvances.com
P: 516.247.1909

Snap Advances LLC provides merchant cash advance services. It pays cash in advance for a portion of future sales, which is paid back with a small and fixed percentage of daily transactions or a daily ACH debit from bank accounts of the merchants.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 28,000,000 | **Date:** 6/19/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Investors: Stephens Capital Partners LLC
Other: Diversified Insurance Group



Snap Finance LLC



Principal: Matthew Hawkins
Year Founded: 2012
Industry: Financial Services

1141 West 2400 South
Salt Lake City, UT 84119
snapfinance.com
P: 801.336.5230

Snap Finance LLC operates as a digital finance company that provides merchandise financing to brick and mortar and e-commerce merchants. It offers Snap lease-purchase agreement—a financial product that give consumers with poor credit an alternative to payday loans and other high-risk financial products to acquire needed or desired merchandise.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 7,320,000 | **Date:** 12/23/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Other: Diversified Insurance Group, Advanced CFO



Social Dental, Inc.



Principal: Tom Clark
Year Founded: 2015
Industry: Technology / Software

370 East 800 South, Suite 110
Orem, UT 84097
socialdental.com
P: 435.503.1494

Social Dental, Inc. develops a social media marketing solution for dental professionals. It focuses on social media management, online reviews, search engine optimization, analytics reporting, in-office print campaigns, personal coaching, content library, social signs, professional design and setup, and social media advertising.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 1,300,000 | **Date:** 4/21/15

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP; Kunzler Law Group, PC
Investors: Kickstart Seed Fund III, LP; Peterson Ventures; Jeremy Andrus



TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 2,230,000 | **Date:** 9/11/15

Sorenson Media, Inc

Principal: Marcus Liassides 13961 Minuteman Drive, Suite 100
CFO: N/A Draper, UT 84020
Year Founded: 1995 sorensonmedia.com
Industry: Other P: 801.501.8650

Sorenson Media, Inc. is focused on providing TV and video solutions that enable its customers to adapt and thrive in an increasingly digital world.



OUTSIDE PROFESSIONALS

Law Firm: Wilson Sonsini

Other: Inventigo

TRANSACTION DETAILS

Description: Common Stock/Warrants | **Amount:** \$ 14,000,000 | **Date:** 12/31/15

SpeakWorks, Inc.

Principal: Ken Meyers 256 West Center Street
Year Founded: 2011 Orem, UT 84057
Industry: Technology / Software goreact.com
P: 801-717-3499

Speakworks, Inc. produces online video analysis solutions.



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Individual Angel Investors



TRANSACTION DETAILS

Description: Other | **Amount:** \$ 750,000 | **Date:** 3/20/15

TRANSACTION DETAILS

Description: Other | **Amount:** \$ 250,000 | **Date:** 9/18/15

SpinGo Solutions, Inc.

Principal: Kreg Peeler 14193 South Minuteman Drive, Suite 100
Year Founded: 2012 Draper, UT 84020
Industry: Technology / Software spingo.com
P: 877.377.4646

SpinGo Solutions, Inc. provides web and mobile event calendar products that help people to find, promote, share, and attend local events in the United States. It serves event goers, promoters, and media publications. The company was founded in 2012 and is based in Draper, Utah.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Kunzler Law Group, PC

Other: Advanced CFO



TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 1,500,000 | **Date:** 7/1/15

TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 448,237 | **Date:** 3/11/15

Splore



Principal: Karl Sweeney
Year Founded: 2010
Industry: Technology / Software

2230 North University Parkway, Suite 5A
Provo, UT 84604
splore.com
P: 888.588.7140

Splore is the owner and operator of a social networking site. The company enables users to connect with other people and relevant data based on their interest and location.

TRANSACTION DETAILS

Description: Other	Amount: \$ 70,000	Date: 2/1/15	Stage: Angel-Backed
---------------------------	--------------------------	---------------------	----------------------------

Sport Stocks, LLC



Principal: Adam Snow
CFO: Steve Soter
Year Founded: 2013
Industry: Technology / Software

St. George, UT
sportstocks.com
P: 435.705.4449

Sport Stocks, LLC operates in the growing fantasy sports market; pairing fantasy sports with stock market trading.

OUTSIDE PROFESSIONALS

Law Firm: Durham Jones Pinegar

Accounting: Hinton Burdick



TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 250,000	Date: 12/1/15
----------------------------------	---------------------------	----------------------

Star Seismic, LLC



Year Founded: 2002
Industry: Construction / Engineering

6300 North Sagewood Drive, Suite H-511
Park City, UT 84098
starseismic.net
P: 435.940.9222

Star Seismic, LLC designs, engineers, and manufactures buckling restrained braces (BRB) for various construction projects to handle seismic and wind loads.

OUTSIDE PROFESSIONALS

Other: Madison Street Capital

Investors: Vopne Capital;
Vopne Capital Fund I

TRANSACTION DETAILS

Description: Equity/Debt	Amount: Not Disclosed	Date: 6/9/15
---------------------------------	------------------------------	---------------------

Steton Technology Group, Inc.

Principal: Frank Maylett
CFO: Gary Bowen
Year Founded: 1996
Industry: Technology / Software

2890 East Cottonwood Pkwy, Suite 250
Salt Lake City, UT 84121
steton.com
P: 801.285.9810

Steton Technology Group, Inc. provides Software-as-a-Service (SaaS) enterprise compliance management technology solutions for food service, hospitality, and retail industries.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Investors: Access Holdings Management Company LLC
Other: Diversified Insurance Group



TRANSACTION DETAILS

Description: Other | **Amount:** \$ 7,500,000 | **Date:** 11/3/15

Streamline Manufacturing, LLC

Principal: John Durling
Year Founded: 2015
Industry: Other

69 South 610 East
American Fork, UT 84003
P: 801.225.6700

Streamline Manufacturing, LLC operates in the manufacturing industry.



TRANSACTION DETAILS

Description: Other | **Amount:** \$ 62,500 | **Date:** 12/11/15

STREAMZ Inc.

Principal: Douglas Kihm
Year Founded: 2010
Industry: Technology / Software

672 East Vine Street, Suite 1
Salt Lake City, UT 84107
streamzmedia.com
P: 801.685.9000

STREAMZ Inc. manufactures headphones.



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 200,000 | **Date:** 4/14/15

Summit Global Investments, LLC

Year Founded: 2010
Industry: Financial Services
189 North Highway 89, Suite 144
North Salt Lake, UT 84054
P: 801.842.4110

Summit Global Investments, LLC operates in the investing sector.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 1,500,000	Date: 5/22/15
---------------------------------	-----------------------------	----------------------



OUTSIDE PROFESSIONALS

Investors: Pentland Group plc;
Kima Ventures;
500 Startups;
Summit Global Investments, LLC;
White Star Capital, L.P.;
Slow Ventures

Suncrest Solar, Inc.

Principal: John Corliss
Year Founded: 2013
Industry: Energy / Oil & Gas
420 East South Temple, #280
Salt Lake City, UT 84111
suncrestsolar.com
P: 801.532.7444

Suncrest Solar, Inc. is a residential solar company whose business model is designed to bring clean, affordable energy to residents in California and surrounding regions.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 6,000,000	Date: 2/13/15
---------------------------------	-----------------------------	----------------------



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Investors: Tenaska,
Sorenson Capital
Other: Diversified
Insurance Group



T3S Technologies

Principal: Daniel Wee
Year Founded: 2015
Industry: Technology / Software
36 South Wasatch Drive
Salt Lake City, UT 84112
t3sbio.com
P: 801.783.8980

T3S Technologies is focused on providing the most advanced manufacturing capabilities to treat life-threatening diseases in the most cost-effective platform.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: \$ 875,000	Date: 11/10/15
--------------------------------------	---------------------------	-----------------------



OUTSIDE PROFESSIONALS

Investors: Kickstart, Park City
Angels

Tax Alli, Inc.

Principal: Zach Olsen
Industry: Technology / Software
1664 S Dixie Drive
St. George, UT 84770
taxalli.com
P: 855.777.7696

Tax Alli, Inc. is a leading provider of online tax and accounting services for small business owners.

TAX ALLI

OUTSIDE PROFESSIONALS

Law Firm: Jones Waldo
Holbrook &
McDonough PC

Other: Diversified
Insurance Group



TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** Not Disclosed | **Date:** 1/7/15

Taxometry, LLC

Principal: John Gibson
CFO: Chuck Wessman
Year Founded: 2013
Industry: Technology / Software
10808 South River Front Pkwy, Suite 321
South Jordan, UT 84095
taxometry.com
P: 801.984.8072

Taxometry, LLC provides a solution that separates the collection of sales tax from the online purchase. It offers Taxometry—a solution that simplifies the collection of sales tax by automating the entire process, separating the product price from sales tax at the moment of sale, sending the government its share, and crediting the merchant's account.



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 3,000,000 | **Date:** 10/29/15

Tennis Fit U LLC

Year Founded: 2015
Industry: Services
1234 West Sunset Boulevard
St. George, UT 84770
tennisfitu.com
P: 657.242.6139

Tennis Fit U LLC was incorporated in 2015 and is based in St. George, Utah.



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 3,900,000 | **Date:** 7/27/15

That Marketing Solution, Inc.



Principal: Darren Lopez
Year Founded: 2012
Industry: Consumer / Retail

4535 South 2300 East, Suite B
Salt Lake City, UT 84117
thatmarketingsolution.com
P: 866.731.8882

That Marketing Solution, Inc., a development stage company, focuses on the development, manufacturing, advertising, sale, and marketing of nutritional products.

OUTSIDE PROFESSIONALS

Law Firm: Burningham & Burningham
Investors: JMJ Financial

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 250,000 | **Date:** 3/20/15

TRANSACTION DETAILS

Description: Convertible Debt | **Amount:** \$ 360,000 | **Date:** 10/13/15

Ticket Trader, Inc.



Principal: Richard Anthony
Year Founded: 2009
Industry: Consumer / Retail

941 East 5750 South
Murray, UT 84121
P: 520.990.4873

Ticket Trader, Inc. operates in the retailing industry. The company was founded in 2009 and is based in Murray, Utah.

TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 50,000 | **Date:** 12/18/15

Trade Star Holdings, LLC

Trade Star Holdings, LLC

Year Founded: 2013
Industry: Other

1664 South Dixie Drive, Suite D-104
St. George, UT 84770
P: 208.821.2171

Trade Star Holdings, LLC was incorporated in 2013 and is based in Saint George, Utah.

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 1,400,000 | **Date:** 3/26/15

TreeHouse Interactive Holding, Inc. (D.B.A. Impartner)

Principal: Joe Wang
CFO: Bert Young
Year Founded: 2015
Industry: Technology / Software

1111 East Draper Parkway, Suite 350
Draper, UT 84020
impartner.com
P: 801.576.8428



Impartner delivers the industry's most robust Software-as-a-Service (SaaS)-based Partner Relationship Management and Marketing Automation Platform solutions to companies that want a better return on investment.

OUTSIDE PROFESSIONALS

Investors: Kennet Partners,
Joe Wang

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** \$ 20,625,001 | **Date:** 2/23/15

Turning Point Retail Corporation

Principal: Lohra Miller
Year Founded: 2013
Industry: Technology / Software

12012 South 700 East
Draper, UT 84020
turningpointjustice.com
P: 855.487.5227



Turning Point Retail Corporation, a cloud technology company, provides collaborative solutions to retail theft for combating shoplifting.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
Other: Advanced CFO



TRANSACTION DETAILS

Description: Common Stock | **Amount:** \$ 1,520,000 | **Date:** 7/27/15

Twinlab

Principal: Thomas A Tolworthy
Year Founded: 1968
Industry: Other

600 East 700 South
American Fork, UT 84003
twinlab.com
P: 801.756.9700



Twinlab is a manufacturer of nutritional supplements. The company offers products which include a complete line of vitamins, minerals, nutraceuticals, herbs, and sports nutrition products.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Weil, Gotshal & Manges
Other: Peter J. Solomon
Company,
Carl Marks



TRANSACTION DETAILS

Description: Other | **Amount:** \$ 40,000,000 | **Date:** 10/23/15 | **Stage:** Private Equity-Backed

Venafi, Inc.

Principal: Jeff Hudson
CFO: Michelle Tanner
Year Founded: 2000
Industry: Technology / Software

175 East 400 South, Suite 300
Salt Lake City, UT 84111
venafi.com
P: 801.676.6900

Venafi, Inc., a cyber security company, provides enterprise key and certificate management security solutions.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 39,000,000	Date: 6/30/15
---------------------------------	------------------------------	----------------------



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Investors: Foundation Capital; Silver Lake; Pelion Venture Partners; QuestMark Partners; Intel Capital; Mercato Partners; Silver Lake Waterman

Other: Diversified Insurance Group



Veridicus Health LLC

Principal: Douglas Burgoyne
Year Founded: 2009
Industry: Healthcare

19 East 200 South, Floor 10
Salt Lake City, UT 84111
veridicushealth.com
P: 801.503.3888

Veridicus Health LLC provides pharmacy solutions. It offers clinical care management, medication therapy management, and pharmacy benefit management services for commercial and Medicare part D plans and prescription drug services. The company was founded in 2009 and is based in Salt Lake City, Utah.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 15,840,000	Date: 6/19/15
----------------------------------	------------------------------	----------------------



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Investors: Leavitt Partners, LLC; Gauge Capital, LLC



VidAngel Parental Controls, Inc.

Principal: Neal Harmon
Year Founded: 2015
Industry: Technology / Software

251 N University Avenue
Provo, UT 84601
vidangel.com
P: 801.228.8444

VidAngel Parental Controls, Inc. provides a video streaming service that allows users to edit the content of videos using a number of different individual filters.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 2,500,000	Date: 10/7/15
----------------------------------	-----------------------------	----------------------



OUTSIDE PROFESSIONALS

Investors: TPP Capital Advisors Ltd; ALTA Ventures Mexico; Kickstart Seed Fund

Vital Access



Principal: Douglas Smith
Year Founded: 2008
Industry: Healthcare

448 East Winchester Street, Suite 250
Salt Lake City, UT 84107
vital-access.com
P: 801.433.9390

Vital Access is a developer of surgical instruments and devices. The company develops surgical and interventional technologies such as vascular access ports, tissue management apparatuses, and systems that create and maintain vascular access.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Other: Deerfield Management, Allied Beacon Partners



TRANSACTION DETAILS

Description: Convertible Debt/Warrants | **Amount:** \$ 10,000,000 | **Date:** 5/27/15 | **Stage:** Venture Capital-Backed

Wasatch Microfluidics, LLC



Principal: Josh Eckman
Year Founded: 2005
Industry: Biotechnology

4909 Brown Villa Cove
Taylorsville, UT 84123
microfl.com
P: 801.808.1603

Wasatch Microfluidics, LLC provides biotechnology solutions.

OUTSIDE PROFESSIONALS

Investors: Tech Coast Angels Inc., Park City Angels

TRANSACTION DETAILS

Description: Equity/Debt | **Amount:** Not Disclosed | **Date:** 11/30/15

WAVE, Inc.



Principal: Michael Masquelier
Year Founded: 2010
Industry: Clean Technology

4752 West California Ave, Suite B-400
Salt Lake City, UT 84104
waveipt.com
P: 801.935.8650

WAVE, Inc. develops and manufactures a wireless power transfer technology for electric buses. Its wireless charging infrastructure charges the bus by aligning the charging device on the bottom of the bus with the charging station in the road across the air gap into the bus. The company was founded in 2010 and is based in Salt Lake City, Utah.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Kunzler Law Group, PC
Investors: Kickstart Seed Fund II, LP; FJ Management, Inc.
Other: Scalar, Advanced CFO



TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 2,615,000 | **Date:** 4/21/15

TRANSACTION DETAILS

Description: Preferred Stock | **Amount:** \$ 1,390,000 | **Date:** 10/28/15

Weave Communications Inc.

Principal: Brandon Rodman
Year Founded: 2008
Industry: Healthcare

1955 West Grove Parkway, Suite 202
Pleasant Grove, UT 84062
getweave.com
P: 888.579.5668

Weave Communications Inc. offers long distance and local calling services, two-way text messaging services, and services that allow users to automatically send birthday and appointment reminders with the ability for their patients to text them back.

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 22,410,000	Date: 10/16/15
----------------------------------	------------------------------	-----------------------

WEAVE



OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP
CrossLink Capital, Inc.;
Pelion Venture Partners;
Y Combinator;
Investors: Peak Capital;
Initialized Capital;
Peak Ventures; A Capital



Whistic

Principal: Joshua Mortensen
Year Founded: 2015
Industry: Technology / Software

PO Box 1612
Provo, UT 84603
whistic.com
P: 801.422.8377

Whistic is a provider of an online platform for evaluating risk. The company develops a digital platform that helps to evaluate the information security and other risk profiles of their vendors.

TRANSACTION DETAILS

Description: Convertible Debt	Amount: Not Disclosed	Date: 11/18/15	Stage: Venture Capital-Backed
--------------------------------------	------------------------------	-----------------------	--------------------------------------



Workfront, Inc.

Principal: Eric Morgan
CFO: Peter Childs
Year Founded: 2001
Industry: Technology / Software

3300 North Ashton Boulevard, Suite 300
Lehi, UT 84043
workfront.com
P: 801.373.3266

Workfront, Inc. provides cloud-based enterprise work management solutions that help marketing, IT, and other enterprise teams conquer the chaos of excessive email, redundant status meetings, and disconnected tools.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 33,000,000	Date: 8/5/15
---------------------------------	------------------------------	---------------------



OUTSIDE PROFESSIONALS

Accounting: PwC
Investors: Greenspring Associates, Inc.;
Atlas Peak Capital
Other: Diversified Insurance Group



XCR Diagnostics, Inc.



Principal: William Olson
Year Founded: 2015
Industry: Healthcare

2700 Homestead Road, Suite 50
Park City, UT 84098
P: 309.287.1446

XCR Diagnostics, Inc. manufactures and distributes hand-held molecular instrumentation, sample preparation, and detection chemistry in regulated human diagnostic markets, domestically, and internationally.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 2,000,000	Date: 12/8/15
---------------------------------	-----------------------------	----------------------

Xonano



Principal: Jake Merrell
Year Founded: 2015
Industry: Technology / Software

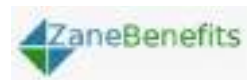
679 North 400 East
Orem, UT 84058
xonano.com
P: 801.709.0659

Xonano develops products with piezoelectric foam that will deliver electrical signals measuring impacts.

TRANSACTION DETAILS

Description: Other	Amount: \$ 200,000
---------------------------	---------------------------

Zane Benefits, Inc.



Principal: Rick Lindquist
Year Founded: 2006
Industry: Technology / Software

383 West Vine Street, Suite 300
Murray, UT 84123
zanebenefits.com
P: 801.658.0575

Zane Benefits, Inc. provides health insurance reimbursement solutions for small businesses. It offers an online health benefits solution. The company's software enables businesses to reimburse employees for individual health insurance plans for annual savings.

TRANSACTION DETAILS

Description: Equity/Debt	Amount: \$ 1,500,000	Date: 6/9/15
---------------------------------	-----------------------------	---------------------

TRANSACTION DETAILS

Description: Common Stock	Amount: \$ 1,350,000	Date: 9/30/15
----------------------------------	-----------------------------	----------------------

OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC

Investors: Kickstart Seed
Fund III, LP; Royal
Street Investment &
Innovation Center

Other: Diversified Insurance
Group



Zane Prep



Principal: Sidharth Oberoi
Year Founded: 2013
Industry: Other

6030 Market Street
Park City, UT 84098
zaniaclearning.com
P: 435-575-7737

Zane Prep created a STEM education franchise, called Zaniac.

OUTSIDE PROFESSIONALS

Investors: Angel Investors

TRANSACTION DETAILS

Description: Preferred Stock	Amount: \$ 400,000	Date: 10/1/15
-------------------------------------	---------------------------	----------------------

ZipBooks



Principal: Tim Chaves
Year Founded: 2013
Industry: Technology / Software

195 West Main Street
Lehi, UT 84043
zipbooks.com
P: 415-964-1947

ZipBooks develops accounting software.

OUTSIDE PROFESSIONALS

Investors: Peak Ventures

TRANSACTION DETAILS

Description: Preferred Stock	Amount: Not Disclosed	Date: 5/1/15	Stage: Early Stage VC
-------------------------------------	------------------------------	---------------------	------------------------------

kunzler law group

Our corporate professionals specialize in representing emerging growth companies and the investors and funds who support them. We represent clients in a variety of fields, including software, internet technologies, media, biotechnology, life sciences, medical device, and clean technology. From initial consultation to closing, we partner with our clients every step of the way.



Wade Bean



Curtis Oscarson



Matt Romney

KUNZLER LAW GROUP
50 WEST BROADWAY, 10TH FLOOR
SALT LAKE CITY, UT 84101
www.kunzlerlaw.com

TO SPEAK WITH OUR ATTORNEYS, CALL:
801-994-4646

MERGERS & ACQUISITIONS



1-800 CONTACTS, Inc.



Principal: Brian Bethers
CFO: Robert Hunter
Year Founded: 1995
Industry: Technology / Software
Acquirer: AEA Investors LP
Acquiree: 1-800 CONTACTS, Inc.

261 Data Drive
Draper, UT 84020
1800contacts.com
P: 801.924.9900



1-800 CONTACTS, Inc. retails contact lenses online for consumers in the United States.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 12/16/15

OUTSIDE PROFESSIONALS

Law Firm: Kirkland & Ellis

Barclays, CapM Advisors,
The Goldman Sachs Group,
Credit Suisse Group,
Sonenshine Partners,
Debevoise & Plimpton, FS,
Diversified Insurance Group

Other:



360House.com, Inc.

CFO: Steve Belnap
Year Founded: 1998
Industry: Technology / Software
Acquirer: 360House.com, Inc.
Acquiree: California Image Maker, Inc.

170 South Main Street, Suite 1050
Salt Lake City, UT 84101
P: 801.533.0360
obeo.com



360House.com, Inc. operates a website that provides virtual tours and still pictures of real estate properties.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/5/15

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



Adduco Media, LLC



Year Founded: 2014
Industry: Services
Acquirer: Adduco Media, LLC
Acquiree: Spread Effect, LLC

1250 East 200 South, Suite 3A
Lehi, UT 84043
adduco.com

Adduco Media, LLC operates as a lead generation and Internet marketing agency in the United States. The company provides marketing solutions to various media platforms ranging from Facebook to Twitter. It also offers email marketing services and custom web design and development solutions.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/3/15

ADP AdvancedMD, Inc.

Principal: Raul Villar 10876 South River Front Parkway
CFO: Michele Hilton Suite 400
Year Founded: 1999 South Jordan, UT 84095
Industry: Healthcare advancedmd.com
Acquirer: Marlin Equity Partners, LLC P: 801.984.9500
Acquiree: ADP AdvancedMD, Inc.

ADP AdvancedMD, Inc. provides cloud-based practice management, electronic health record (EHR), and medical scheduling software for medical practices and billing companies in the United States.



OUTSIDE PROFESSIONALS

Other: Jefferies LLC

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 8/6/15

Advice Media

Principal: Shan Miele 1389 Center Drive, Suite 230
Year Founded: 1998 Park City, UT 84098
Industry: Technology / Software advicemedia.com
Acquirer: Advice Media P: 435.575.7470
Acquiree: MedNet

Advice Media provides digital marketing for healthcare professionals.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

TANNER

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/17/15

Agile Supply Chain Strategies LLC

Principal: Patrick Cullinane 370 East South Temple
Year Founded: 2009 Salt Lake City, UT 84111
Industry: Technology / Software agilechain.com
Acquirer: Private Investor P: 801.521.3303
Acquiree: Agile Supply Chain Strategies LLC

Agile Supply Chain Strategies LLC develops a software solution that provides back-end visibility to individual shipment charges across various freight modes.



OUTSIDE PROFESSIONALS

Other: Generational Equity, LLC

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/16/15

AirVend, Inc.



Principal: Chad Francis
Year Founded: 2012
Industry: Technology / Software
Acquirer: 365 Retail Markets, LLC
Acquiree: AirVend, Inc.

202 East Center Street
Provo, UT 84606
air-vend.com
P: 800.321.9601

AirVend, Inc. produces vending-machine-mounted, cashless touchscreen devices for vending operators in the United States.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/3/15

Alpha Bay Corporation



Principal: Jack Blount
Year Founded: 2005
Industry: Services
Acquirer: Michael Kelly
Acquiree: Alpha Bay Corporation

5320 South 900 East, Suite 220
Salt Lake City, UT 84117
alphabay.com
P: 801.462.0816

Alpha Bay Corporation provides Software-as-a-Service (SaaS), cloud, and mobile commerce solutions.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/22/15

Alterra, LLC



Principal: David Royce
Year Founded: 2012
Industry: Services
Acquirer: The Terminix International Company Limited Partnership
Acquiree: Alterra, LLC

597 West 9400 South
Sandy, UT 84070
alterrapest.com
P: 801.565.7378

Alterra, LLC provides pest control solutions for residential and commercial customers in the United States.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/5/15

Ambre Industries, LLC



Principal: Talley Goodson
Year Founded: 2013
Industry: Consumer / Retail
Acquirer: Aries Capital Partners
Acquiree: Ambre Industries, LLC

2300 South 2300 West
Salt Lake City, UT 84119
P: 801.977.0400

Ambre Industries, LLC manufactures and markets jewelry and handbags.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 8/19/15

American Covers Inc.



Principal: Chris Anderson
Year Founded: 1983
Industry: Technology / Software
Acquirer: American Covers Inc.
Acquiree: California Scents, Inc.

102 West 12200 South
Draper, UT 84020
handstands.com
P: 801.553.0600

American Covers Inc., D.B.A. Handstands, manufactures and markets auto air care and technology accessory products for consumers in the United States and internationally.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/2/15

American Gilsonite Company



Principal: Ted Stevens
CFO: Steve Granda
Year Founded: 1888
Industry: Other
Acquirer: American Gilsonite Company
Acquiree: Ziegler Chemical & Mineral Corp.

29950 South Bonanza Highway
Bonanza, UT 84008
americangilsonite.com
P: 435.789.1921

American Gilsonite Company is the world's only supplier of Gilsonite, a naturally occurring hydrocarbon resin (unitaite).

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP

Accounting: PwC



TRANSACTION DETAILS

Amount: \$ 15,000,000

Date: 6/19/15

American HealthCare Lending, LLC



Principal: Shaun Sorensen 45 West Segó Lily Drive, Suite 301
Year Founded: 2009 Sandy, UT 84070
Industry: Healthcare P: 888.602.6066
Acquirer: Prosper Marketplace, Inc.
Acquiree: American HealthCare Lending, LLC

American HealthCare Lending, LLC operates an online financing platform that provides patient financing services for healthcare providers and hospital systems in the United States.

OUTSIDE PROFESSIONALS

Law Firm: Carman Lehnhof
Israelsen LLP

TRANSACTION DETAILS

Amount: \$ 21,160,000

Date: 1/27/15

ArbiterSports, LLC



Principal: Jeff Triplette 126 West Segó Lily Drive, Suite 190
CFO: Brenda Rees Sandy, UT 84070
Year Founded: 1984 arbitersports.biz
Industry: Technology / Software P: 801.576.1251
Acquirer: ArbiterSports, LLC
Acquiree: Pay OGFE Inc.

ArbiterSports, LLC provides athletic event management technology solutions and a suite of tools for business officers, assigners, state organizations, governing bodies, athletic directors, officials, and coordinators.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/10/15

ASN Technologies, Inc.



Year Founded: 2014 10291 South 1300 East, Suite 118
Industry: Technology / Software Sandy, UT 84094
Acquirer: Senseonics Holdings, Inc. P: 385.444.0767
Acquiree: ASN Technologies, Inc.

As of December 7, 2015, ASN Technologies, Inc. was acquired by Senseonics, Inc., in a reverse merger transaction. ASN Technologies, Inc. engages in developing a location-based mobile application for sharing information about social and other events.

OUTSIDE PROFESSIONALS

Law Firm: Laxague Law Inc

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 12/10/15

ATL Technology, Inc.



Principal: Brad Brown
CFO: David Gens
Year Founded: 1993
Industry: Technology / Software
Acquirer: ATL Technology, Inc.
Acquiree: MEDCONX, Inc.

1335 West 1650 North
Springville, UT 84663
atltechnology.com
P: 801.489.9100

ATL Technology, Inc. provides electromechanical contract manufacturing services for assemblies and devices.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/26/15

Autoliv ASP, Inc.



Principal: Jan Carlson
Year Founded: 1989
Industry: Construction / Engineering
Acquirer: Autoliv ASP, Inc.
Acquiree: M/A-COM Auto Solutions Inc.

3350 Airport Road
Ogden Technical Center
Ogden, UT 84405
autoliv.com
P: 801.625.8200

Autoliv ASP, Inc. designs and manufactures automotive safety systems. The company's products include airbag inflators, modules, airbag cushions, seat belts, steering wheels, and knee bolster airbag systems.

OUTSIDE PROFESSIONALS

Law Firm: Alston & Bird, LLP

TRANSACTION DETAILS

Amount: \$ 130,000,000

Date: 7/16/15

Backcountry.com, LLC



Principal: Jill Layfield
CFO: Shane Jones
Year Founded: 1996
Industry: Consumer / Retail
Acquirer: TSG Consumer Partners
Acquiree: Backcountry.com, LLC

1678 West Redstone Center Drive
Park City, UT 84098
backcountrycorp.com
P: 801.746.7580

Backcountry.com, LLC retails outdoor gear and clothing solutions for men and women online. It sells clothing and outdoor recreation gear for hiking, camping, road/mountain biking, rock climbing, ice climbing, backpacking, mountaineering, skiing, avalanche safety, snowboarding, fly fishing, kayaking, rafting, road and trail running, and more.



OUTSIDE PROFESSIONALS

Law Firm: Sherman & Howard L.L.C.

Other: Guggenheim Securities, LLC

TRANSACTION DETAILS

Amount: \$ 350,000,000

Date: 7/1/15

Bakery Service Inc.

Bakery Service Inc.

Industry: Services
Acquirer: Bakery Service Inc.
Acquiree: Pan Glo Services LLC

1346 Fort Union Boulevard
Salt Lake City, UT 84121
P: 801.943.1821

Bakery Service Inc., through its subsidiary, coats and cleans bakery pans.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney
LLP

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 8/19/15

BC Technical, Inc.



Principal: Mark Alvarez
CFO: David Sindelar
Year Founded: 1995
Industry: Healthcare

7172 South Airport Road
West Jordan, UT 84084
bctechnical.com
P: 801.280.2900



BC Technical, Inc. supplies molecular imaging solutions that include refurbished systems and parts for nuclear, positron emission tomography (PET), PET/computed tomography (CT), single-photon emission computed tomography (SPECT), SPECT/CT, CT, and magnetic resonance imaging (MRI) markets.

TRANSACTION DETAILS

Acquirer: BC Technical, Inc. | **Acquiree:** Virtual Medical Sales, Inc. | **Amount:** Not Disclosed | **Date:** 1/21/15

TRANSACTION DETAILS

Acquirer: BC Technical, Inc. | **Acquiree:** Eclipse Systems, Inc. | **Amount:** Not Disclosed | **Date:** 3/2/15

TRANSACTION DETAILS

Acquirer: BC Technical, Inc. | **Acquiree:** Kosmic Medical, Inc. | **Amount:** Not Disclosed | **Date:** 6/19/15

TRANSACTION DETAILS

Acquirer: BC Technical, Inc. | **Acquiree:** Ohio Valley Medical Systems, LLC | **Amount:** Not Disclosed | **Date:** 8/3/15

TRANSACTION DETAILS

Acquirer: BC Technical, Inc. | **Acquiree:** Magnaserv Enterprises, Inc.. | **Amount:** Not Disclosed | **Date:** 12/2/15

TRANSACTION DETAILS

Acquirer: BC Technical, Inc. | **Acquiree:** Legacy Medical Imaging, L.P. | **Amount:** Not Disclosed | **Date:** 12/14/15

Bison Petroleum, Corp.



Principal: Anotonio Martinez
Year Founded: 2010
Industry: Energy / Oil & Gas

2825 East Cottonwood Park
Suite 503
Salt Lake City, UT 84121
bison-petroleum.com
P: 801.990.3180

Bison Petroleum, Corp., an independent oil and gas company, is engaged in the exploration and development of domestic energy in the Bighorn Basin of Wyoming.

TRANSACTION DETAILS

Acquirer: HC Consulting Limited	Acquiree: Bison Petroleum, Corp.	Amount: \$ 160,000	Date: 2/18/15
--	---	---------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Bison Petroleum, Corp. (nka: Yinhang Internet Technologies Development, Inc.)	Acquiree: Bison Petroleum, Corp.	Amount: Not Disclosed	Date: 5/14/15
--	---	------------------------------	----------------------

Black Box Engineering, Inc.



Year Founded: 2009
Industry: Construction / Engineering
Acquirer: CAID Industries, Inc.
Acquiree: Black Box Engineering, Inc.

2465 North 100 East
North Logan, UT 84341
blackboxengr.com
P: 435.363.7088

Black Box Engineering, Inc. provides mechanical engineering services to projects throughout the United States.

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 10/28/15
------------------------------	-----------------------

BMB Munai, Inc., prior to reverse merger with FFIN Securities, Inc.



Year Founded: 1981
Industry: Energy / Oil & Gas
Acquirer: FFIN Securities, Inc. (nka: BMB Munai, Inc.)
Acquiree: BMB Munai, Inc., prior to reverse merger with FFIN Securities, Inc.

324 South 400 West, Suite 250
Salt Lake City, UT 84101
P: 801.355.2227

As of November 23, 2015, BMB Munai, Inc. was acquired by FFIN Securities, Inc. in a reverse merger transaction. BMB Munai, Inc. does not have significant operations. The company intends to identify and exploit new business opportunities.

OUTSIDE PROFESSIONALS

Law Firm: Poulton & Yordan

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 11/23/15
------------------------------	-----------------------

Bonneville International Corporation



CFO: Kent Nate
Year Founded: 1964
Industry: Communication
Acquirer: Bonneville International Corporation
Acquiree: Entercom Communications Corp., four stations in Denver, Colorado

55 North 300 West
Salt Lake City, UT 84101
bonneville.com
P: 801.575.7500

Bonneville International Corporation owns and operates radio stations in Los Angeles, Seattle, and Phoenix markets, as well as TV and radio stations.

OUTSIDE PROFESSIONALS

Law Firm: Wilkinson Barker Knauer, LLP

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/14/15

Bridge Investment Group Partners, LLC



CFO: Chad Briggs
Industry: Financial Services

5259 South Commerce Drive,
Suite 100
Salt Lake City, UT 84107
bridge-igp.com
P: 801.716.4500

Bridge Investment Group Partners, LLC is a real estate investment firm specializing in value-added and opportunistic multifamily, commercial office properties, and senior housing properties throughout the Western and Southern United States.

TRANSACTION DETAILS

Acquirer: Starr Companies; Bridge Investment Group Partners, LLC

Acquiree: The Enclave in Paramount, California

Amount: \$ 61,200,000

Date: 4/10/15

TRANSACTION DETAILS

Acquirer: Bridge Investment Group Partners, LLC; FAIRLEAD Commercial Real Estate, LLC

Acquiree: Four-Building Embassy Row Portfolio

Amount: Not Disclosed

Date: 5/29/15

TRANSACTION DETAILS

Acquirer: Bridge Investment Group Partners, LLC

Acquiree: Amara at MetroWest Apartments

Amount: \$ 51,400,000

Date: 12/7/15

Cardalls Insulation Company



Principal: Joe Cardall
Year Founded: 2001
Industry: Construction / Engineering
Acquirer: United Subcontractors, Inc.
Acquiree: Cardalls Insulation Company

1375 West 255 North
Logan, UT 84321
cardallsinsulationut.com
P: 435.565.4549

Cardalls Insulation Company provides insulation contracting services for residential and commercial needs.

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 2/23/15

Career Step, LLC



Principal: Stephen Tober
CFO: Stephen Pemberton
Year Founded: 1992
Industry: Services

4692 North 300 West, Suite 150
Provo, UT 84604
careerstep.com
P: 801.489.9393

Career Step, LLC is an online provider of career-focused education and corporate training for job opportunities in healthcare, administrative services, and technology in the United States.



OUTSIDE PROFESSIONALS

Law Firm: Hogan Lovells US
LLP;
Paul Hastings LLP

Other: William Blair &
Company, L.L.C.

TRANSACTION DETAILS

Acquirer: Career Step, LLC | **Acquiree:** Emergency Certifications, Inc. | **Amount:** Not Disclosed | **Date:** 6/12/15

TRANSACTION DETAILS

Acquirer: Revelstoke Capital Partners LLC | **Acquiree:** Career Step, LLC | **Amount:** Not Disclosed | **Date:** 2/4/15

Cimarron Medical Software, Inc.



Year Founded: 1995
Industry: Biotechnology

10 West Broadway, Suite 700
Salt Lake City, UT 84101
sunbiopharma.com
P: 801.532.3080

Cimarron Medical Software, Inc. operates as a pre-clinical biopharmaceutical company for treatment of pancreatic cancer and pancreatitis indications.

OUTSIDE PROFESSIONALS

Law Firm: Brunson Chandler & Jones, PLLC

TRANSACTION DETAILS

Acquirer: Sun BioPharma, Inc.	Acquiree: Cimarron Medical, Inc.	Amount: Not Disclosed	Date: 6/12/15
--------------------------------------	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Sampleminded, Inc.	Acquiree: Cimarron Medical Software, Inc.	Amount: \$ 305,000	Date: 9/30/15
-------------------------------------	--	---------------------------	----------------------

CML Metals Corporation



Principal: Dale Gilbert
Year Founded: 2005
Industry: Other
Acquirer: Gilbert Development Corporation
Acquiree: CML Metals Corporation

1957 W Royal Hunte Dr, Suite 200
Cedar City, UT 84720
P: 435.586.5360

CML Metals Corporation, D.B.A. Iron Bull Mining & Milling, mines, produces, and supplies iron ore in the United States and internationally.

TRANSACTION DETAILS

Amount: \$ 11,560,000	Date: 4/6/15
------------------------------	---------------------

Coherex Medical, Inc.



Principal: Alex Martin
CFO: Sheri Thomas
Year Founded: 2003
Industry: Biotechnology
Acquirer: Johnson & Johnson's Biosense Webster, Inc.
Acquiree: Coherex Medical, Inc.

3598 West 1820 South
Salt Lake City, UT 84104
coherex.com
P: 801.433.9900

Coherex Medical, Inc. is focused on the development and commercialization of a unique device for the treatment of patients diagnosed with atrial fibrillation and at risk for stroke.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Holland & Hart LLP

Other: Signal Peak Ventures



TRANSACTION DETAILS

Amount: Not Disclosed	Date: 11/20/15
------------------------------	-----------------------

Cohne Rappaport & Segal, P.C.



Industry: Services
Acquirer: Parsons Kinghorn Harris, PC
(nka: Cohne Kinghorn, P.C.)
Acquiree: Cohne Rappaport & Segal, P.C.

257 East 200 South, Suite 700
Salt Lake City, UT 84111
crslaw.com
P: 801.532.2666

Cohne Rappaport & Segal provides legal advisory services to corporate and individual clients. The firm's areas of practice include bankruptcy and insolvency, commercial litigation, family law, real estate, transactions and securities law, criminal defense law, and mergers and acquisitions.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/17/15

Colmena Group, LLC



Principal: Jonathan Bullen
CFO: Koby Bawden
Year Founded: 2008
Industry: Financial Services
Acquirer: Colmena Group, LLC
Acquiree: Vivint Industrial Complex

299 South Main Street, Suite 2420
Salt Lake City, UT 84111
colmenagroup.com
P: 801.961.1121

Colmena Group, LLC is a real estate development and investment company. It develops, owns, and manages multifamily apartments, commercial office, student housing, research parks, retail, hotel, industrial warehouses, and mixed-use properties.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/20/15

ConsultNet, LLC



Principal: Donald Goldberg
Year Founded: 1996
Industry: Services
Acquirer: ConsultNet, L.L.C.
Acquiree: Kinetix Technology Partners, LLC

10813 South River Front Parkway
South Jordan, UT 84095
consultnet.com
P: 801.208.3700



ConsultNet, LLC has been providing Leading American and European firms with top-notch IT and Engineering talent.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 8/21/15

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP

Other: Diversified Insurance Group



ContactPoint, L.C.



Principal: Jason Wells
Year Founded: 2001
Industry: Technology / Software
Acquirer: ContactPoint, L.C.
Acquiree: CallSource, Inc., Media and Publishing Division

1664 South Dixie Drive, Suite H107
St. George, UT 84770
convirza.com
P: 435.674.6700

ContactPoint, L.C. develops Convirza, an enterprise call marketing analytics and optimization Software-as-a-Service (SaaS) platform. Its Convirza uses speech recognition technology and algorithms to gauge lead quality, measure conversions, and take action with marketing automation.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/24/15

Control4 Corporation



Principal: Martin Plaehn
CFO: Mark Novakovich
Year Founded: 2003
Industry: Consumer / Retail
Acquirer: Control4 Corporation
Acquiree: Nexus Technologies Pty Ltd

11734 South Election Road
Salt Lake City, UT 84020
control4.com
P: 801.523.3100



Control4 Corporation provides automation and control solutions for the connected home, i.e. integrating music, video, lighting, temperature, security, communications, and other devices.

OUTSIDE PROFESSIONALS

Other: Raymond James & Associates, Inc., Diversified Insurance Group



TRANSACTION DETAILS

Amount: \$ 8,500,000

Date: 2/5/15

Copperfield Publishing, Inc.



Year Founded: 1984
Industry: Consumer / Retail
Acquirer: Copperfield Publishing, Inc.
Acquiree: JH Weekly, Jackson Hole Snowboarder Magazine, and Jackson Hole Golfer Magazine

248 South Main Street
Salt Lake City, UT 84101
cityweekly.net
P: 801.575.7003

Copperfield Publishing, Inc. publishes a free weekly newspaper in Salt Lake City. The newspaper covers local news, food and drink, music, culture, events, tickets, store, arts, and entertainment for the residents of Salt Lake City.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/3/15

CryptoSign Inc.



Year Founded: 1983
Industry: Consumer / Retail
Acquirer: NABUfit Global ApS
(nka: NABUfit Global, Inc.)
Acquiree: CryptoSign Inc.

922 Chappel Valley Loop
Lehi, UT 84043
cryptosign.com
P: 801.592.3000

NABUfit develops a state-of-the-art online fitness portal and a mobile app with the option of connecting existing and future monitoring devices (wearables etc.).

OUTSIDE PROFESSIONALS

Law Firm: Carman Lehnhof
Israelsen LLP

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/8/15

Cutters Wireline Service, Inc.



Principal: Mark Brown
CFO: Dan Baker
Year Founded: 1988
Industry: Consumer / Retail
Acquirer: Tong Petrotech Inc.
Acquiree: Cutters Wireline Service, Inc.

940 South 1500 East
Vernal, UT 84078
cutterswireline.com
P: 435.789.5556

Cutters Wireline Service, Inc. provides cased-hole electric wireline services in the United States.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/14/15

Cyrq Energy, Inc.



Principal: Nicholas Goodman
CFO: John Perry
Year Founded: 2003
Industry: Consumer / Retail
Acquirer: Cyrq Energy, Inc.
Acquiree: 15 MW (8 MW Net) Soda Lake
Geothermal Facility in Fallon, Nevada

136 South Main Street
Kearns Building Suite 600
Salt Lake City, UT 84101
cyrqenergy.com
P: 801.875.4200

Cyrq Energy, Inc., a renewable energy company, primarily focuses on geothermal power development.

TRANSACTION DETAILS

Amount: \$ 8,500,000

Date: 1/8/15

Davisbase Consulting, LLC



Principal: Steve Davis 224 South Main Street, Suite 558
Year Founded: 2007 Springville, UT 84663
Industry: Consumer / Retail davisbase.com
Acquirer: SolutionsIQ, Inc. P: 801.361.2643
Acquiree: Davisbase Consulting, LLC

Davisbase Consulting, LLC provides Agile consulting, coaching, and training services to individuals, small startups, and global Fortune 50 organizations in the United States and internationally.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/30/15

Deer Valley Resort



Principal: Bob Wheaton 2250 Deer Valley Drive South
Year Founded: 1980 P.O. Box 1525
Industry: Leisure Park City, UT 84060
Acquirer: Deer Valley Resort deervalley.com
Acquiree: Solitude Mountain Resort P: 435.649.1000

Deer Valley Resort is an alpine ski resort known for its upscale amenities and consistently being ranked among the top ski resorts in North America.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Holland & Hart LLP



Del Sol, L.C.



Principal: Jefferson Pedersen 280 West 10200 South
Year Founded: 1997 Sandy, UT 84070
Industry: Consumer / Retail delsol.com
Acquirer: Del Sol, L.C. P: 800.884.5815
Acquiree: Savannah Sol, LLC



OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/1/15

DigiCert, Inc.



Principal: Nicholas Hales
CFO: Micheal Olson
Year Founded: 2003
Industry: Technology / Software

2600 West Executive Parkway
Suite 500
Lehi, UT 84043
digicert.com
P: 801.701.9600



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Goodwin Procter LLP
Other: Evercore Partners Inc.
Other: Diversified Insurance Group



DigiCert, Inc. is a certificate company that provides SSL certificates and SSL management tools for small and large companies in various industries.

TRANSACTION DETAILS

Acquirer: DigiCert, Inc.

Acquiree: Verizon Enterprise Solutions Inc., Verizon Enterprise SSL Business

Amount: Not Disclosed

Date: 6/23/15

TRANSACTION DETAILS

Acquirer: Thoma Bravo, LLC

Acquiree: DigiCert, Inc.

Amount: Not Disclosed

Date: 8/28/15

Digis, LLC



Principal: Jack Koo
CFO: Al Fosbenner
Year Founded: 1999
Industry: Communication

727 East Utah Valley Drive, Suite 100
American Fork, UT 84003
risebroadband.com
P: 801.437.0700

Acquirer: Rise Broadband Inc.
Acquiree: OneWave Networks, LLC

Digis, LLC provides broadband Internet and telephone services to residential, business, enterprise, and public sector customers in Utah.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/9/15

Diversified Suburban Newspapers, Inc.

Diversified Suburban Newspapers, Inc.

Principal: Nan ChalatNoaker
Industry: Communication

P.O. Box 3688
Park City, UT 84060
parkrecord.com
P: 435.649.9014

Acquirer: Swift Communications, Inc.
Acquiree: Diversified Suburban Newspapers, Inc.

Diversified Suburban Newspapers, Inc. engages in the ownership and operation of The Park Record newspaper.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 12/1/15

DNA Logix, Inc.

DNA Logix, Inc.

Year Founded: 2012
Industry: Biotechnology
Acquirer: Co-Diagnostics, Inc.
Acquiree: DNA Logix, Inc.

585 West 500 South, Suite 210
Bountiful, UT 84010
dnalogix.net

DNA Logix, Inc. develops and commercializes biophysical models and statistical bioinformatics to engineer novel molecular diagnostic technologies. It develops Rapid Probes, a fifth generation real-time PCR technology; Hot Sta-RT, a solution that reduces false positives and negatives in RNA reactions; Adaptivex Primer technology, which allows primers to literally jump over nonconserved regions; Rapid Detex Primers, a highly sensitive probeless detection method; and Proprietary Statistical Bioinformatics, a system of algorithms that reduces false negatives from rapidly mutating organisms. As per the transaction announced on January 5, 2015, DNA Logix, Inc. operates as a subsidiary of Co-Diagnostics, Inc.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/5/15

DoxTek, Inc.



Principal: Michael Miles
Year Founded: 2000
Industry: Healthcare
Acquirer: DoxTek, Inc.
Acquiree: Matrix Imaging, Inc., ECM Systems Division

264 West Center Street
Orem, UT 84057
doxtek.com
P: 801.356.2230

DoxTek, Inc. provides electronic document management solutions. The company specializes in high-speed scanning systems, electronic forms, business process automation, and information management solutions. Its solutions capture, manage, store, retrieve, and output information electronically.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/5/15

e-Nicotine Technology, Inc.



Principal: Jeffrey Williams
Year Founded: 2013
Industry: Healthcare
Acquirer: Fontem Ventures B.V.
Acquiree: e-Nicotine Technology, Inc.

13512 South Aintree Avenue
Draper, UT 84020
enicotinetechology.com
P: 925.876.2765

e-Nicotine Technology, Inc., a healthcare company, engages in developing electronic nicotine delivery devices that produce a condensation aerosol of nicotine using its thermal drug delivery technology.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/29/15

eLearning Brothers, LLC



Year Founded: 2009
Industry: Technology / Software
Acquirer: eLearning Brothers, LLC
Acquiree: PepperLip, Inc., Get My Graphic

732 E. Utah Valley Drive, Suite 400
 American Fork, UT 84003
 elearningbrothers.com
 P: 801.796.2767



eLearning Brothers, LLC designs and develops templates and stock assets that enable users to create online courses.

OUTSIDE PROFESSIONALS

Other: NOW CFO



TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 5/19/15

Electronic Funds Source LLC



Principal: Scott Phillips
CFO: Ed Morgan
Year Founded: 1996
Industry: Technology / Software
Acquirer: WEX Inc.
Acquiree: Electronic Funds Source LLC

1104 Country Hills Drive, Suite 600
 Ogden, UT 84403
 efsllc.com
 P: 801.334.2414

Electronic Funds Source LLC provides payment solutions in the areas of fleet, corporate payments, emerging markets, and alliances.

TRANSACTION DETAILS

Amount: \$ 1,469,520,000 | **Date:** 10/19/15

EnergySolutions, Inc



Principal: David Lockwood
CFO: Gregory Wood
Year Founded: 1988
Industry: Energy / Oil & Gas

299 South Main Street, Suite 1700
 Salt Lake City, UT 84111
 energysolutions.com
 P: 801.649.2000

EnergySolutions, Inc. provides nuclear services to government and commercial customers in the United States, the United Kingdom, and internationally.



TRANSACTION DETAILS

Acquirer: EnergySolutions, Inc | **Acquiree:** Penguin Logistics LLC | **Amount:** Not Disclosed | **Date:** 3/15/15

TRANSACTION DETAILS

Acquirer: Hankyul Invest Co., Ltd.; Hyundai & Cosmos Yachting Co., Ltd.; Pyuro Tech Co., Ltd. | **Acquiree:** EnergySolutions, Inc | **Amount:** \$ 2,540,000 | **Date:** 10/30/15

Eveready Staffing and Training Incorporated



Year Founded: 2009
Industry: Services
Acquirer: Chartwell Staffing Services, Inc.
Acquiree: Eveready Staffing and Training Incorporated

214 East 12th Street, Suite B
Ogden, UT 84404
evereadaystaffing.com
P: 801.393.2130

Eveready Staffing and Training Incorporated provides staffing solutions for businesses and job seekers.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/2/15

Extend Health, Inc.



Year Founded: 2002
Industry: Healthcare
Acquirer: Extend Health, Inc.
Acquiree: Acclaris, Inc.

10975 South Sterling View Drive
South Jordan, UT 84095
extendhealth.com
P: 866.322.2824

Extend Health, Inc. provides health benefits management services in the United States.

OUTSIDE PROFESSIONALS

Law Firm: Cadwalader, Wickersham & Taft LLP

TRANSACTION DETAILS

Amount: \$ 140,000,000

Date: 5/11/15

Extra Space Storage Inc.



Principal: Spencer Kirk
CFO: P. Scott Stubbs
Year Founded: 1977
Industry: Services

2795 East Cottonwood Parkway,
 Suite 400
 Salt Lake City, UT 84121
 extraspace.com
 P: 801.365.4600



OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP;
 Jones Waldo Holbrook
 & McDonough PC;
 Latham & Watkins LLP;
 Sive, Paget & Riesel, P.C.



TRANSACTION DETAILS

Acquirer: Extra Space Storage Inc.

Acquiree: Portfolio of Seven Self-Storage
 Properties in North Carolina
 South Carolina and Texas

Amount: \$ 57,000,000

Date: 1/27/15

TRANSACTION DETAILS

Acquirer: Extra Space Storage Inc.

Acquiree: Four Operating Stores
 Georgia, New Jersey
 and North Carolina

Amount: \$ 31,900,000

Date: 4/29/15

TRANSACTION DETAILS

Acquirer: Extra Space Storage Inc.

Acquiree: 24 Operating Stores Located
 in Arizona, Georgia,
 and Texas

Amount: \$ 192,900,000

Date: 4/29/15

TRANSACTION DETAILS

Acquirer: Extra Space Storage Inc.

Acquiree: SmartStop Self Storage, Inc.

Amount: \$ 1,312,260,000

Date: 6/15/15

TRANSACTION DETAILS

Acquirer: Extra Space Storage Inc.

Acquiree: Three Stores Located in
 Maryland, Massachusetts
 and New Jersey

Amount: \$ 27,200,000

Date: 7/29/15

TRANSACTION DETAILS

Acquirer: Extra Space Storage Inc.

Acquiree: Two Stores Located in Illinois
 and Massachusetts

Amount: \$ 22,400,000

Date: 7/29/15

Extreme Technologies, LLC



Principal: Joseph L Gagne
CFO: 1583 South 1700 East
Vernal, UT 84078
Year Founded: 2011
Industry: Services
Acquirer: Hard Rock Solutions, LLC; Extreme
Technologies, LLC
Acquiree: Tenax Energy Solutions, LLC, OrBIT
Completion Drill Bit Product Line

Extreme Technologies, LLC researches and develops drill tools and horizontal drill string enhancement tools. The company was incorporated in 2011 and is based in Vernal, Utah. Extreme Technologies, LLC operates as a subsidiary of Superior Drilling Products, Inc.

TRANSACTION DETAILS

Amount: \$ 2,300,000

Date: 1/15/15

Finicity Corporation



Principal: Steven Smith
Year Founded: 1999
Industry: Technology / Software
Acquirer: Finicity Corporation
Acquiree: Aurora Financial Systems, Inc.

120 West Vine Street, Unit 2
Murray, UT 84107
finicity.com
P: 801.984.4200

Finicity Corporation develops a cloud-based financial software platform.

OUTSIDE PROFESSIONALS

Law Firm: Michael, Best &
Friedrich LLP

Other: Ultra Advisors, LLC,
Diversified Insurance
Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/9/15

Fit Marketing LLC



Year Founded: 2009
Industry: Services
Acquirer: Stryde, Inc.
Acquiree: Fit Marketing LLC

98 West Main Street
Lehi, UT 84043
fitmarketing.com
P: 801.701.2108

As of May 29, 2015, Fit Marketing LLC was acquired by Stryde, Inc. Fit Marketing LLC provides inbound marketing services. It offers inbound marketing strategy, brand identity, website development, video production, search engine optimization, content marketing, social media, and mobile marketing services.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/29/15

FlexSim Software Products, Inc.



Year Founded: 1993
Industry: Technology / Software
Acquirer: RungePincockMinarco Limited
Acquiree: FlexSim Software Products, Inc.
1577 North Technology Way
Building A Suite 2300
Orem, UT 84097
flexsim.com
P: 801.224.6914

FlexSim Software Products, Inc. develops simulation software solutions for Fortune 500 companies.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/22/15

Frontier Scientific, Inc.



Principal: W. Miller
CFO: Neil Jones
Year Founded: 1975
Industry: Pharmaceutical
Acquirer: Frontier Scientific, Inc.
Acquiree: Bio-Serv, Inc., Entomology Division
195 South 700 West
Logan, UT 84321
frontiersci.com
P: 435.753.1901

Frontier Scientific, Inc. develops, manufactures, and provides custom research services to pharmaceutical, biotechnology, industrial chemical, government, and academic sectors.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/21/15

FX Energy Inc.



Principal: David Pierce
CFO: Clay Newton
Year Founded: 1989
Industry: Energy / Oil & Gas
Acquirer: ORLEN Upstream Sp z o.o.
Acquiree: FX Energy Inc.
3006 Highland Drive, Suite 206
Salt Lake City, UT 84106
fxenergy.com
P: 801.486.5555

FX Energy, Inc., is an independent oil and gas exploration and production company that produces, explores, and develops oil and gas properties in the United States and Poland.

TRANSACTION DETAILS

Amount: \$ 133,760,000

Date: 10/13/15



OUTSIDE PROFESSIONALS

Law Firm: Bracewell & Giuliani
LLP; Kruse, Landa,
Maycock & Ricks, LLC

Other: Evercore Group LLC,
Diversified Insurance
Group



Gemstone Hotels & Resorts, LLC



CFO: Brett Atkinson
Year Founded: 1994
Industry: Leisure
1912 Sidewinder Drive, Suite 104
Park City, UT 84060
gemstoneresorts.com
P: 435.658.1594

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



Gemstone Hotels & Resorts, LLC operates and manages independent and boutique hotels and resorts in the United States.

TRANSACTION DETAILS

Acquirer: Gencom Real Estate Services Corporation	Acquiree: Gemstone Hotels & Resorts, LLC	Amount: Not Disclosed	Date: 6/17/15
--	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Gencom Real Estate Services Corporation; Gemstone Hotels & Resorts, LLC	Acquiree: Ames Boston Hotel	Amount: \$ 56,300,000	Date: 12/21/15
--	------------------------------------	------------------------------	-----------------------

GeoDynamics By Nilex



Year Founded: 2001
Industry: Consumer / Retail
Acquirer: Nilex Inc.
Acquiree: GeoDynamics, Corp. (nka: GeoDynamics By Nilex)
425 North Neil Armstrong Road
Salt Lake City, UT 84116
geodynamics-west.com
P: 801.977.0970

GeoDynamics By Nilex operates as a distributor and wholesaler of geotextiles, geogrids, erosion control blankets, sediment control products, inlet protection products, landscape fabrics, geosynthetics, gabions, cellular confinement products, and liners.

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 2/19/15
------------------------------	----------------------

Grabber Construction Products, Inc.



Principal: John Kroll
CFO: Roland Snyder
Year Founded: 1967
Industry: Construction / Engineering
Acquirer: Svoboda Capital Partners LLC; Dot Foods, Inc.
Acquiree: Grabber Construction Products, Inc.
5255 West 11000 North, Suite 100
Highland, UT 84003-8955
grabberman.com
P: 801.492.3880

Grabber Construction Products, Inc. manufactures and distributes fasteners and fastening systems for wood, metal, and drywall applications in commercial and residential construction markets.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed	Date: 9/28/15
------------------------------	----------------------

Grant Victor, Inc.



Principal: Jeff Matthews
CFO: Al VanLeeuwen
Year Founded: 2000
Industry: Technology / Software
Acquirer: Grant Victor, Inc.
Acquiree: The DPL Group

854 West 450 North, Suite 4
Kaysville, UT 84037
grantvictor.com
P: 801.444.5959



Grant Victor, Inc., through its subsidiaries, provides retail-style ATM services, sales, and solutions in North America.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/16/15

Great Western Leasing & Sales, Inc.



Year Founded: 1971
Industry: Consumer / Retail
Acquirer: Argosy Capital; Argosy Investment Partners V, L.P.; Headhaul Capital Partners LLC
Acquiree: Great Western Leasing & Sales, Inc.

95 North 700 West
North Salt Lake, UT 84054
greatwesternleasing.com
P: 801.936.1811

Great Western Leasing & Sales, Inc. operates as a flatbed trailer and construction trailer dealer in the United States.

OUTSIDE PROFESSIONALS

Other: G2 Capital Advisors, LLC

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/13/15

Greenlight Recovery LLC



Industry: Healthcare
Acquirer: Sherwood Hills Recovery Resort
Acquiree: Greenlight Recovery LLC

3355 North University Avenue
Suite 200
Provo, UT 84604
greenlightrecovery.com
P: 801.655.3385

Greenlight Recovery LLC provides drug and alcohol treatment rehabilitation service.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/29/15

Guesterly LLC



Year Founded: 2013
Industry: Services
Acquirer: Chatbooks Inc.
Acquiree: Guesterly LLC

307 West 200 South
Suite 3004
Salt Lake City, UT 84101
guesterly.com
P: 212.951.0483

Guesterly LLC provides a who's who guide (gusterly) for events. The company offers a gusterly booklet that introduces members to each other and gets the conversation flowing.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/20/15

Harmony Central, Inc.



Principal: Doug Provisor
Year Founded: 1995
Industry: Technology / Software
Acquirer: Gibson Brands, Inc.
Acquiree: Harmony Central, Inc.

180 West Election Road
Draper, UT 84020
harmonycentral.com
P: 541.774.5460

Harmony Central, Inc. owns and operates an online portal for musicians. The company offers information services such as news, product reviews, classified ads, chat rooms, and product information.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/10/15

Headman Lawn Care, Inc.



Industry: Services
Acquirer: Senske Lawn & Tree Care, Inc.
Acquiree: Headman Lawn Care, Inc.

1932 North Main Street, Unit 3
Spanish Fork, UT 84660
senske.com
P: 801.426.9199

Headman Lawn Care, Inc. provides lawn maintenance services. It serves customers in Utah County, Park City, Heber, Midway, Salt Lake City, and surrounding areas.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/4/15

Health Catalyst, LLC



Principal: Dan Burton
CFO: Dan Strong
Year Founded: 2008
Industry: Technology / Software
Acquirer: Health Catalyst, LLC
Acquiree: Health Care DataWorks, Inc.

3165 East Millrock Drive, Suite 400
Salt Lake City, UT 84121
healthcatalyst.com
P: 801.708.6800



Health Catalyst, LLC provides data warehousing, analytics, and outcome improvement solutions to healthcare organizations in the United States.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 8/5/15

HealthEquity, Inc.



Principal: Jon Kessler
CFO: Darcy Mott
Year Founded: 2002
Industry: Healthcare
Acquirer: HealthEquity, Inc.
Acquiree: Health Savings Account Portfolio from The Bancorp Bank

15 West Scenic Pointe Drive
Suite 100
Draper, UT 84020
healthequity.com
P: 801.727.1000



HealthEquity, Inc. provides various solutions for managing health care accounts, health reimbursement arrangements, and flexible spending accounts for health plans, insurance companies, and third-party administrators in the United States.

OUTSIDE PROFESSIONALS

Law Firm: Willkie Farr & Gallagher LLP

Accounting: PwC

Other: Wells Fargo Bank, Diversified Insurance Group

TRANSACTION DETAILS

Amount: \$ 34,430,000

Date: 10/23/15



HiValley Technology Inc.



Year Founded: 2004
Industry: Technology / Software
Acquirer: Alarm.Com Holdings, Inc.
Acquiree: HiValley Technology Inc.

51 East 800 North
Spanish Fork, UT 84660
securitytrax.com
P: 801.372.9711

HiValley Technology Inc. develops a web-based customer and lead management system and software for security system and alarm dealers, marketing companies, and installation specialists in the United States, Canada, and Puerto Rico.

OUTSIDE PROFESSIONALS

Law Firm: Orrick Harrington

Investors: Kickstart, PC Squared, LLC, Park City Angels

TRANSACTION DETAILS

Amount: \$ 8,000,000

Date: 4/23/15

Hong Phat Market

Principal: Uyen Phoung Doan
Year Founded: 2000
Industry: Consumer / Retail
Acquirer: JC Salon
Acquiree: Hong Phat Market

3086 South Redwood Road
West Valley City, UT 84128
P: 801.975.1534

Hong Phat Market sells fresh oriental groceries, prepared food, and other goods.

Hong Phat Market

OUTSIDE PROFESSIONALS

Investors: InnoVentures

TRANSACTION DETAILS

Amount: \$ 120,000

Date: 8/1/15

Stage: Growth

Hoopes Vision Correction Center, P.C.

Year Founded: 2000
Industry: Healthcare
Acquirer: Hoopes Vision Correction Center, P.C.
Acquiree: Durrie Vision, P.A.

11820 South State Street
Draper, UT 84020
hoopesvision.com
P: 801.568.0200

Hoopes Vision Correction Center, P.C. owns and operates surgical vision correction centers.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/16/15

Hub International Transportation Insurance Services Inc.

Year Founded: 2007
Industry: Services
Acquirer: Hub International Transportation Insurance Services Inc.
Acquiree: Alexander Insurance Agency, Inc.

6440 Wasatch Blvd, Suite 235
Salt Lake City, UT 84121
P: 800.748.5012

Hub International Transportation Insurance Services Inc. provides transportation insurance products. The company is based in Salt Lake City, Utah and operates as a subsidiary of Hub International Ltd.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/4/15

Huntsman Corporation



Principal: Peter Huntsman
CFO: Kimo Esplin
Year Founded: 1970
Industry: Construction / Engineering
Acquirer: Huntsman Corporation
Acquiree: Tecnoelastomeri SRL

500 Huntsman Way
Salt Lake City, UT 84108
huntsman.com
P: 801.584.5700



Huntsman Corporation, together with its subsidiaries, manufactures and sells differentiated organic and inorganic chemical products worldwide.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/23/15

OUTSIDE PROFESSIONALS

Law Firm: NCTM Studio Legale

Other: Diversified Insurance Group



Huntsman Family Investments, LLC



Principal: Paul Huntsman
Industry: Financial Services
Acquirer: Huntsman Family Investments, LLC
Acquiree: American Pacific Corporation

500 Huntsman Way
Salt Lake City, UT 84108
hfinvestments.com
P: 801.584.5921

Huntsman Family Investments, LLC is a principal investment firm based in the United States.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/16/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



Impartner Software, Inc.



Principal: Zhuo Wang
CFO: Bert Young
Year Founded: 1997
Industry: Technology / Software
Acquirer: Kennet Partners Limited
Acquiree: TreeHouse Interactive, Inc. (nka:Impartner Software, Inc.)

10713 South Jordan Gateway
Suite 120
South Jordan, UT 84095
impartner.com
P: 801.576.8428

Impartner Software, Inc. develops and provides Software-as-a-Service (SaaS)-based partner relationship management (PRM) and marketing automation platform (MAP) solutions.

TRANSACTION DETAILS

Amount: \$ 17,000,000

Date: 3/11/15

InsideSales.com, Inc.

inside**sales**.com

Principal: David Elkington
CFO: Kevin Samuelson
Year Founded: 2004
Industry: Technology / Software
Acquirer: InsideSales.com, Inc.
Acquiree: Cloudg Analytics, Inc.

1712 South East Bay Boulevard
Suite 100
Provo, UT 84606
insidesales.com
P: 385.207.7252



InsideSales.com, Inc. provides a cloud-based sales acceleration platform.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/28/15

Integrated Business Solutions IBS, Inc.



Industry: Technology / Software
Acquirer: Datashield, LLC
Acquiree: Integrated Business Solutions IBS, Inc.

455 East 200 South, Suite 100
Salt Lake City, UT 84111
P: 866.428.4567

Integrated Business Solutions IBS, Inc. provides information technology (IT) solutions for small, medium, and large corporations.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/16/15

Intermountain Healthcare, Inc.



Principal: Charles Sorenson
CFO: Albert Zimmerli
Year Founded: 1975
Industry: Healthcare
Acquirer: Intermountain Healthcare, Inc.
Acquiree: Amerinet, Inc.

36 South State Street, Floor 22
Salt Lake City, UT 84111
intermountainhealthcare.org
P: 801.442.2000

Intermountain Healthcare, Inc. owns and operates not-for-profit hospitals and clinics that serve communities in Utah and Southern Idaho.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/18/15

International Document Services, Inc.



Principal: Mark Mackey 11629 South 700 East, Suite 200
Year Founded: 1986 Draper, UT 84020
Industry: Technology / Software idsdoc.com
Acquirer: The Reynolds and Reynolds Company P: 801.316.6999
Acquiree: International Document Services, Inc.

International Document Services, Inc. offers mortgage closing document preparation software and services for mortgage brokers, investors, banks, title companies, closing attorneys, escrow companies, lenders, credit unions, and other financial institutions.

OUTSIDE PROFESSIONALS

Other: D.A. Davidson & Co.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/18/15

InterPlan Co. Inc.



Year Founded: 2001 7719 South Main Street
Industry: Services Midvale, UT 84047
Acquirer: Parametrix, Inc. interplanco.com
Acquiree: InterPlan Co. Inc. P: 801.307.3400

InterPlan Co. Inc. provides transportation planning and traffic engineering services in Utah and the Rocky Mountain area.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/9/15

James & Co.



Principal: Dan E. James 5 Triad Center, Suite 600
Year Founded: 1983 Salt Lake City, UT 84180
Industry: Services P: 801.532.2200
Acquirer: Eide Bailly LLP
Acquiree: James & Co.

James & Co. was acquired by Century Business Services Inc. on 09/23/1998. James & Co. provided accounting services.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/29/15

James Plywood Inc.

CAPITAL

Principal: James Archuleta
Year Founded: 1989
Industry: Consumer / Retail
Acquirer: Capital Lumber Company, Inc.
Acquiree: James Plywood Inc.

1756 South 700 West
Salt Lake City, UT 84104
P: 801.972.0800

James Plywood Inc. manufactures hardwood and softwood plywood, particle board, and lumber products.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/9/15

Jive Communications, Inc.

Principal: John Pope
Year Founded: 2006
Industry: Communication

1275 West 1600 North, Suite 100
Orem, UT 84057
jive.com
P: 866.768.5429



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Other: Diversified Insurance Group



Jive Communications, Inc. provides enterprise-grade hosted VoIP and unified communications to businesses and institutions worldwide.

TRANSACTION DETAILS

Acquirer: Jive Communications, Inc.

Acquiree: Comvoice Inc.

Amount: Not Disclosed

Date: 1/12/15

TRANSACTION DETAILS

Acquirer: Jive Communications, Inc.

Acquiree: Speek Inc.

Amount: Not Disclosed

Date: 6/29/15

TRANSACTION DETAILS

Acquirer: Jive Communications, Inc.

Acquiree: FonAngle Communications, Inc.

Amount: Not Disclosed

Date: 7/14/15

TRANSACTION DETAILS

Acquirer: Jive Communications, Inc.

Acquiree: Enhanced VoIP Communications Inc. (nka: Jive Canada)

Amount: Not Disclosed

Date: 11/2/15

Johnson Matthey



Industry: Services Salt Lake City, UT
Acquirer: Johnson Matthey
Acquiree: Asahi Holdings

Johnson Matthey provides precious metal refining services. The company engages in the refining of gold and silver for use in the jewelry industry and other industrial applications.

TRANSACTION DETAILS

Amount: \$ 177,670

Date: 3/5/15

Kencraft, Inc.



Principal: Justin Boyle 119 East 200 North
Year Founded: 1969 Alpine, UT 84004
Industry: Other kencraftcandy.com
Acquirer: BBX Sweet Holdings, LLC P: 801.318.8931
Acquiree: Kencraft, Inc.

Kencraft, Inc. produces confectionaries and candies.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/7/15

Kyazma Business Consulting, LLC



Year Founded: 2009 3098 Executive Parkway, Suite 175
Industry: Technology / Software Lehi, UT 84043
Acquirer: Eide Bailly LLP kyazmallc.com
Acquiree: Kyazma Business Consulting, LLC P: 801.505.6406

Kyazma Business Consulting, LLC provides technology and process consulting services to businesses. It offers marketing automation and salesforce consulting, development, implementation, and training services.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/8/15

LANDESK Software, Inc.

Principal: Stephen Daly
CFO: Mark McBride
Year Founded: 2000
Industry: Technology / Software
Acquirer: LANDESK Software, Inc.
Acquiree: Xtraction Solutions Pty Ltd.

698 West 10000 South, Suite 500
 South Jordan, UT 84095
 landesk.com
 P: 801.208.1500



LANDESK Software, Inc. provides information technology (IT) management software solutions worldwide. It offers systems management products that include LANDESK Management Suite—a systems management solution that manages users' multi-platform desktops and mobile devices.

OUTSIDE PROFESSIONALS

Other: Gilbert + Tobin;
 Kirkland & Ellis LLP

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 8/31/15

LeGrand Johnson Construction Co.

Principal: Larry Jardine
Year Founded: 1935
Industry: Construction / Engineering

1000 South Main Street
 Logan, UT 84341
 P: 435.752.2000



LeGrand Johnson Construction Co. engages in highway and street construction.

OUTSIDE PROFESSIONALS

Law Firm: Parsons Behle & Latimer
Other: D.A. Davidson & Co.

TRANSACTION DETAILS

Acquirer: Summit Materials, Inc. | **Acquiree:** LeGrand Johnson Construction Co. | **Amount:** Not Disclosed | **Date:** 8/1/15

TRANSACTION DETAILS

Acquirer: Kilgore Companies, LLC | **Acquiree:** LeGrand Johnson Construction Co. | **Amount:** Not Disclosed | **Date:** 8/24/15

TRANSACTION DETAILS

Acquirer: LeGrand Johnson Construction | **Acquiree:** Summit Materials (Denver) | **Amount:** Not Disclosed | **Date:** 8/24/15

Lendio Inc.

Principal: Brock Blake
CFO: Mark Santiago
Year Founded: 2010
Industry: Financial Services
Acquirer: Lendio, Inc.
Acquiree: Green Town Venture Corp.
 D.B.A. BusinessBounce

10235 South Jordan Gateway
 Suite 410
 South Jordan, UT 84095
 lendio.com
 P: 801.858.3622



Lendio Inc. is a free online service that helps business owners find the right small business loans within minutes.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Holland & Hart LLP
Other: North Hill Ventures, LP;
 Blumberg Capital;
 Tribeca Venture Partners;
 Highway 12 Ventures;
 Runa Capital; Napier Park
 Global Capital (US) LP;
 Pivot Investment
 Partners LLC, Diversified
 Insurance Group

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 3/12/15



LightHeaded Beds, LLC



Year Founded: 2011
Industry: Consumer / Retail
Acquirer: Lifetime Products, Inc.
Acquiree: LightHeaded Beds, LLC

1790 Sun Peak Drive, Suite A-102
Park City, UT 84098
lightheadedbeds.com
P: 435.565.4490

LightHeaded Beds, LLC manufactures and sells beds for kids.

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 5/20/15

LightTouch Vein & Laser, Inc.

LightTouch Vein & Laser, Inc.

Industry: Healthcare
Acquirer: Grow Solutions Holdings, Inc.
Acquiree: LightTouch Vein & Laser, Inc.

1879 Longview Drive
Holladay, UT 84124
P: 801.550.1055

LightTouch Vein & Laser, Inc. is engaged in the laser and cosmetic surgery business.

OUTSIDE PROFESSIONALS

Law Firm: Lucosky Brookman LLP

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 2/19/15

Lodging Dynamics Hospitality Group, LLC



CFO: Ken Johnson
Year Founded: 1992
Industry: Leisure
Acquirer: Lodging Dynamics Hospitality Group, LLC
Acquiree: Montana Courtyard Hotel

5314 North River Run Drive, Suite 310
Provo, UT 84604
lodgingdynamics.com
P: 801.919.3440

Lodging Dynamics Hospitality Group, LLC operates and manages hotels.

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 4/28/15

LSK BioPartners, Inc.



Principal: Sung Kim
Year Founded: 2005
Industry: Healthcare
Acquirer: HLB Co.,LTD.
Acquiree: LSK BioPartners, Inc.

8 East Broadway, Suite 611
Salt Lake City, UT 84111
lskbiopharma.com
P: 801.303.7440

LSK BioPartners, Inc., D.B.A. LSK BioPharma, engages in the development of healthcare products and provision of product development services to pharmaceutical companies in the United States and internationally.

TRANSACTION DETAILS

Amount: \$ 32,670,000

Date: 2/2/15

Magnum NGLS, LLC



Year Founded: 2011
Industry: Energy / Oil & Gas
Acquirer: NGL Energy Partners LP
Acquiree: Magnum NGLS, LLC

3165 East Millrock Drive, Suite 330
Holladay, UT 84121
P: 801.993.7001

Magnum NGLS, LLC owns and operates a natural gas liquids storage facility.

TRANSACTION DETAILS

Amount: \$ 296,380,000

Date: 2/9/15

MaritzCX



Principal: Carine Clark
Year Founded: 2005
Industry: Technology / Software
Acquirer: Formerly VC-Backed
Acquiree: Allegiance Software

South Jordan, UT
maritzcx.com
P: 385.695.2800



MaritzCX provides a cloud-based voice of customer and enterprise feedback management services. The company offers a feedback system that collects and analyzes the voices of customers and employees through multiple channels, including email, web, print, and phone to accumulate them in a central database for analysis and action.

OUTSIDE PROFESSIONALS

Other: Agile Equity,
Roth Capital
Partners, Diversified
Insurance Group

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/14/15

Stage: Formerly VC-Backed



Maxtec



Principal: Mary Brierley
Year Founded: 1991
Industry: Healthcare
Acquirer: InnoVentures Capital Partners, U.S. Department of Energy
Acquiree: Maxtec

2305 Winston Street
West Valley City, UT 84119
maxtecinc.com
P: 801.266.5300

Maxtec is a manufacturer of oxygen sensors and delivery products. The company provides a full line of oxygen sensors and SpO2 probes compatible with major applications in the medical and non-medical markets.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/23/15

MC2 Consulting Services, Inc. D.B.A. SwipeClock, LLC



Year Founded: 1999
Industry: Technology / Software
Acquirer: MC2 Consulting Services, Inc.
Acquiree: TimeSimplicity LLC

10813 South River Front Parkway
Suite 525
South Jordan, UT 84095
swipeclock.com
P: 888.223.3450

MC2 Consulting Services, Inc., D.B.A., SwipeClock, LLC provides timekeeping solutions to the payroll industry.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/4/15

Mialisia & Co., LLC



Principal: Annelise Brown
Industry: Consumer / Retail
Acquirer: Youngevity Essential Life Sciences
Acquiree: Mialisia & Co., LLC

5255 North Edgewood Drive
Provo, UT 84604
mialisia.com
P: 435.232.6673

Mialisia & Co., LLC designs and sells jewelry.

TRANSACTION DETAILS

Amount: \$ 1,900,000

Date: 5/28/15

Milestone Management Consultants



Principal: Daniel Anderson
Year Founded: 2003
Industry: Services
Acquirer: Undisclosed
Acquiree: Milestone Management Consultants LLC

890 West Heritage Park Boulevard
Suite 101
Layton, UT 84041
mmcpm.com
P: 801.825.6535

Milestone Management Consultants provides project management and related consulting services.

OUTSIDE PROFESSIONALS

Other: Generational Equity

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/28/15

Millcreek Home Health, Inc.



Industry: Healthcare
Acquirer: Northwest Hospice LLC
Acquiree: Millcreek Home Health, Inc.

1398 East Luck Lane
Salt Lake City, UT 84106
millcreekhomehealth.com
P: 801.463.2478

Millcreek Home Health, Inc. offers home health and hospice care services in greater Salt Lake Valley.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/31/15

Miller Motorsports Park, Utah, LLC



Principal: Alan Wilson 2901 Sheep Lane
Year Founded: 2006 Tooele, UT 84074
Industry: Communication millermotorsportspark.com
Acquirer: Mitime Investment & Development Group P: 435.277.7223
Acquiree: Miller Motorsports Park, Utah, LLC

Miller Motorsports Park, Utah, LLC offers road racing facilities for automobiles, motorcycles, and karts.

TRANSACTION DETAILS

Amount: \$ 20,000,000

Date: 8/18/15

Mity-Lite, Inc.



Principal: John Dudash 1301 West 400 North
CFO: Jim Yostrum Orem, UT 84057
Year Founded: 1987 mitylite.com
Industry: Consumer / Retail P: 801.224.0589
Acquirer: Mity-Lite, Inc.
Acquiree: Carroll Chair Co.

MityLite, Inc. manufactures meeting, event, and banquet furniture.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/12/15

MonaVie LLC



M O N A · V I E ®

Principal: Mauricio Bellora 10855 South River Front Parkway
CFO: James Marsh Suite 100
Year Founded: 2005 South Jordan, UT 84095
Industry: Consumer / Retail P: 801.748.3100
Acquirer: Jeunesse, LLC
Acquiree: MonaVie LLC



MonaVie LLC manufactures and sells nutritional products to the health and wellness industry. The company sells its products through a network of distributors worldwide.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/16/15

MSN Communications, Inc.



Principal: Kerry Lee
Year Founded: 1995
Industry: Technology / Software
Acquirer: ConvergeOne, LLC
Acquiree: MSN Communications, Inc.

1226 East 6600 South
Suite 200
Salt Lake City, UT 84121
mstates.com
P: 801.743.6262

MSN Communications, Inc. operates as a network integration company that offers collaboration, digital signage, IP/telephony, video conferencing solutions, security services, network security, monitoring, analysis, and response systems.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/20/15

Myriad Genetics, Inc.



Principal: Mark Capone
CFO: R. Riggsbee
Year Founded: 1991
Industry: Biotechnology
Acquirer: Myriad Genetics, Inc.
Acquiree: Clinic (Medizinisches Versorgungszentrum) near Munich

320 Wakara Way
Salt Lake City, UT 84108
myriad.com
P: 801.584.3600

Myriad Genetics, Inc. is dedicated to saving lives and improving the quality of life of patients worldwide through the discovery and commercialization of novel, transformative diagnostic products and services across major diseases.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/5/15

NAI Vista



Industry: Services
Acquirer: Coldwell Banker Commercial Advisors
Acquiree: NAI Vista

1240 East 2100 South, Suite 150
Salt Lake City, UT 84106
P: 801.441.5922

NAI Vista, Inc. provides businesses credit management software.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/16/15

Navigator Business Solutions



CFO: Russell Card
Year Founded: 1994
Industry: Technology / Software
Acquirer: Alerion Capital Group
Acquiree: Navigator Business Solutions

170 South Main Street
Pleasant Grove, UT 84062
nbs-us.com
P: 801.642.0123

Navigator Business Solutions provides business management software services to small and midsize manufacturing, distribution, and professional service businesses.

OUTSIDE PROFESSIONALS

Other: Solganick & Co.

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 12/31/15 | **Stage:** Private Equity-Backed

NetVoyage Corporation



Principal: Matt Duncan
Year Founded: 1998
Industry: Technology / Software
Acquirer: NetVoyage Corporation
Acquiree: Recommind, Inc., Decisiv Email Business

2500 West Executive Parkway
Suite 350
Lehi, UT 84043
netdocuments.com
P: 801.226.6882

NetVoyage Corporation, D.B.A. NetDocuments Inc., provides cloud-based document and email management solutions.

OUTSIDE PROFESSIONALS

Law Firm: Parr Brown Gee & Loveless

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 1/6/15

Norbest, LLC



Principal: Matthew Cook
CFO: Simon Brewster
Year Founded: 1926
Industry: Other
Acquirer: AMERRA Capital Management, J.D. Heiskell & Company
Acquiree: Norbest, inc.

306 West 300 South
Moroni, UT 84646
norbest.com
P: 435.436.8216

Norbest, LLC is a provider of raw, cooked, and processed products. The company provides bone-in and boneless roasts, ground turkey, turkey steaks, and turkey ham, as well as cooked, roasted, and smoked deli breasts for retail and foodservice markets.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Other: Levy Capital Partners, LLC



TRANSACTION DETAILS

Amount: \$ 12,000,000 | **Date:** 8/21/15

Northern Utah Endoscopy Center, LLC



Year Founded: 2001
Industry: Healthcare
Acquirer: IHC Health Services, Inc.
Acquiree: Northern Utah Endoscopy Center, LLC

630 East 1400 North, Suite B
Logan, UT 84341
P: 435.787.0270

Northern Utah Endoscopy Center, LLC operates endoscopic surgical facilities.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney LLP

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/7/15

NorthStar Alarm Services, LLC



Year Founded: 2000
Industry: Services
Acquirer: NorthStar Alarm Services, LLC
Acquiree: Vision Security, LLC, Certain Assets

1280 South 800 East, Suite 200
Orem, UT 84097
northstaralarm.com
P: 801.373.7827

NorthStar Alarm Services, LLC distributes security and alarm products for homes and offers support and response services.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/16/15

Novatek, Inc.



Principal: H. Tracy Hall
Year Founded: 1955
Industry: Other
Acquirer: Novatek
Acquiree: Schlumberger

2185 Tracy Hall Parkway
Provo, UT 84606
novatek.com
P: 801.374.6000

Novatek Inc. specializes in synthetic diamond technology primarily for the oil and gas industry.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/2/15

Nutraceutical International Corporation



Principal: Frank Gay
CFO: Cory McQueen
Year Founded: 1993
Industry: Consumer / Retail
Acquirer: Nutraceutical International Corporation
Acquiree: Dynamic Health Laboratories, Inc.

1400 Kearns Boulevard, 2nd Floor
Park City, UT 84060
nutraceutical.com
P: 435.655.6106



Nutraceutical International Corporation manufactures, distributes, and retails branded nutritional supplements and other natural products.

TRANSACTION DETAILS

Amount: \$ 19,000,000

Date: 11/19/15

Obeo.com Inc.



Year Founded: 2000
Industry: Services
Acquirer: Obeo.com Inc.
Acquiree: ewalk software corporation

563 West 500 South, Suite 130
Bountiful, UT 84010
obeo.com
P: 801.533.0360

Obeo.com Inc. provides online real estate marketing services.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/24/15

Olive Medical Corporation



Principal: Joshua Talbert
CFO: Trent Loveless
Year Founded: 2009
Industry: Healthcare
Acquirer: DePuy Synthes, Inc.
Acquiree: Olive Medical Corporation

2302 South Presidents Drive, Suite D
Salt Lake City, UT 84120
olivemedical.com
P: 801.953.0559

Olive Medical Corporation manufactures and distributes video surgical systems and imaging equipment to the OR. The company offers camera systems, components, accessories, and endoscopic visualization equipment, as well as repair services.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Kunzler Law Group, PC



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/10/15

OmniLytics, Inc.



Principal: Justin Reber
Year Founded: 1954
Industry: Biotechnology
Acquirer: Phagelux, Inc.
Acquiree: OmniLytics, Inc.

9100 South 500 West
 Sandy, UT 84070
 omnilytics.com
 P: 801.746.3600

OmniLytics, Inc. is a biotechnology company that engages in the research and development of bacteriophage solutions for pathogen and infectious disease control in agricultural, food and water, industrial, pharmaceutical, and defense markets.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/20/15

One on One Marketing, Inc.



Year Founded: 2002
Industry: Services
Acquirer: Digital Media Solutions Inc
Acquiree: One on One Marketing, Inc.

3098 Executive Parkway
 Suite 300, Lehi, UT 84043
 P: 801.642.0234

One on One Marketing, Inc. provides web leads, clicks, and other digital services to various types of institutions.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/18/15

Overstock.com Inc.



Principal: Patrick Byrne
CFO: Robert Hughes
Year Founded: 1997
Industry: Consumer / Retail

6350 South 3000 East
 Salt Lake City, UT 84121
 overstock.com
 P: 801.947.3100

Overstock.com Inc. operates as an online retailer primarily in the United States.



OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Acquirer: Overstock.com Inc.

Acquiree: PRO Securities LLC

Amount: \$ 250,000

Date: 5/19/15

TRANSACTION DETAILS

Acquirer: Overstock.com Inc.

Acquiree: SpeedRoute LLC and Remaining Stake in Pro Securities, LLC and 80% Stake in TraderField Securities In

Amount: \$ 700,000

Date: 8/26/15

TRANSACTION DETAILS

Acquirer: Overstock.com Inc.

Acquiree: Cirrus Technologies LLC

Amount: \$ 30,300,000

Date: 8/26/15

Palmer Performance Engineering, Inc.



Industry: Technology / Software
Acquirer: Auto Meter Products, Inc.
Acquiree: Palmer Performance Engineering, Inc.

817 North 470 East
Orem, UT 84097
palmerperformance.com
P: 801.310.9510

Palmer Performance Engineering, Inc. provides vehicle diagnostic and communications software to vehicle manufacturers, independent repair shops, and home do-it-yourselfers worldwide.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/31/15

Perseon (Medical)



Principal: Clinton Carnell
CFO: William S. Barth
Year Founded: 1978
Industry: Healthcare
Acquirer: Galil Medical
Acquiree: Perseon

2188 West 2200 South
Salt Lake City, UT 84119
perseonmedical.com
P: 801.972.5555

Perseon (Medical) is a manufacturer of medical devices for treating cancer. The company develops medical systems that deliver precision-focused radio frequency or microwave energy into cancer effected sites of the body. It delivers energy ablation formula to healthcare providers and patients worldwide.

TRANSACTION DETAILS

Amount: \$ 11,000,000

Date: 12/21/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC

Law Firm: Dorsey & Whitney

Other: SunTrust Robinson
Humphrey



Plaid Social Labs Inc.



Principal: Ryan Kell
Year Founded: 2010
Industry: Communication
Acquirer: Corbis Entertainment
Acquiree: Plaid Social Labs Inc.

3305 North University Avenue
Suite 275
Provo, UT 84601
plaidsocial.com
P: 801.900.1784

Plaid Social Labs Inc. specializes in connecting brands with online video influencers to increase awareness, lift sales, establish product credibility, and build an active community of brand advocates.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/28/15

Pluralsight LLC



Principal: Aaron Skonnard
CFO: Greg Woodward
Year Founded: 2004
Industry: Technology / Software

182 North Union Avenue
Farmington, UT 84025
pluralsight.com
P: 801.784.9007



Pluralsight LLC provides online development and IT training services for software professionals worldwide. It serves individuals and businesses, as well as academic and government sectors.

OUTSIDE PROFESSIONALS

Accounting: PwC

Other: Diversified Insurance Group



TRANSACTION DETAILS

Acquirer: Pluralsight LLC	Acquiree: Code School LLC	Amount: \$ 36,000,000	Date: 1/26/15
----------------------------------	----------------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Pluralsight LLC	Acquiree: HackHands, Inc.	Amount: Not Disclosed	Date: 7/9/15
----------------------------------	----------------------------------	------------------------------	---------------------

Powdr Corp.



Principal: John Cumming
CFO: Justin Sibley
Year Founded: 1984
Industry: Consumer / Retail
Acquirer: Powdr Corp.
Acquiree: Human Movement LLC

1790 Bonanza Drive, Suite W201
Park City, UT 84060
powdr.com
P: 435.658.5820

Powdr Corp. operates a chain of mountain resorts in Vermont and Oregon. Its resorts provide mountain recreation services to guests and families.

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 3/24/15
------------------------------	----------------------

Premium Inc.

Premium Inc.

Principal: Andy Callister
Year Founded: 1925
Industry: Consumer / Retail
Acquirer: Jacksons Food Stores, Inc.
Acquiree: Premium Inc.

2005 South 300 West
Salt Lake City, UT 84115
premiumoilcompany.com
P: 801.487.4721

Premium Inc. owns and operates gasoline service stations with convenience stores in Salt Lake City, Salina, Richfield, Midvale, Lehi, Tooele, Sandy, West Jordan, Cedar City, and Orem, Utah.

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 12/2/15
------------------------------	----------------------

Price Mine Service



Year Founded: 1984
Industry: Services
Acquirer: Price Mine Service
Acquiree: Compliance Staffing Agency

140 North Cedar Hills Drive
Price, UT 84102
pricemineservice.com
P: 435.637.9300

Price Mine Service offers MSHA and OSHA training to the mining industry. It also offers surface and underground training services to aspiring persons who want to work in the mining industry.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/11/15

Pritchett, Siler & Hardy, P.C.

Pritchett, Siler & Hardy, P.C.

Industry: Services
Acquirer: Pritchett, Siler & Hardy, P.C.
Acquiree: Cutler & Co., LLC

555 East 200 South, Suite 250
Salt Lake City, UT 84102
pshcpa.com
P: 801.328.2727

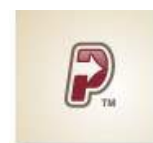
Pritchett, Siler & Hardy, P.C., provides consulting and financial services.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/15/15

Progressive Finance Holdings, LLC



Principal: Ryan Woodley
Industry: Financial Services
Acquirer: Progressive Finance Holdings, LLC
Acquiree: Dent-A-Med, Inc.

11629 South 700 East
Draper, UT 84020
progfinance.com
P: 801.316.6777

Progressive Finance Holdings, LLC, provides no credit needed lease purchase options for retail stores and merchants. As of April 14, 2014, Progressive Finance Holdings, LLC operates as a subsidiary of Aaron's, Inc.

TRANSACTION DETAILS

Amount: \$ 99,000,000

Date: 9/22/15

ProMD



Principal: Matt Evans
Year Founded: 2013
Industry: Healthcare
Acquirer: Pro MD
Acquiree: SilverVue

299 Main Street, Suite 250
Salt Lake City, UT 84101
promd.co
P: 801.860.5885

ProMD is a mobile health technology platform that facilitates hospital discharge and prevents patient readmissions.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/1/15

Propane Advantage, LLC



Industry: Consumer / Retail
Acquirer: Ferrelgas Partners LP
Acquiree: Propane Advantage, LLC

1764 Swift Creek Drive
Layton, UT 84041
propaneadvantage.com
P: 801.544.2624

Propane Advantage, LLC sells, installs, and services above-ground tanks, underground tanks, and wireless tank monitoring systems. As of July 6, 2015, Propane Advantage, LLC operates as a subsidiary of Ferrelgas Partners LP.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/6/15

Providence Group, Inc.

Providence Group, Inc.

Principal: Jason Murray
CFO: Mark Hancock
Industry: Healthcare
Acquirer: Providence Group, Inc.
Acquiree: HCR ManorCare, Arden Courts and Heartland of Louisville

140 North Union Avenue, Suite 320
Farmington, UT 84025
providencegroupphc.com
P: 801.447.9829

Providence Group, Inc. owns senior care facilities.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 12/18/15

Public Engines, Inc.

Principal: William Kilmer
CFO: Katie Atkins
Year Founded: 2006
Industry: Technology / Software
Acquirer: Motorola Solutions, Inc.
Acquiree: Public Engines, Inc.

11781 South Lone Peak Parkway
 Suite 200
 Draper, UT 84020
 publicengines.com
 P: 801.828.2700

Public Engines, Inc. provides crime reporting, mapping, and analytics solutions. As of March 2015, Public Engines, Inc. operates as a subsidiary of Motorola Solutions, Inc.



OUTSIDE PROFESSIONALS

Law Firm: Kunzler Law Group, PC
 America's Growth
Other: Capital, LLC; Diversified
 Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 4/1/15

Punkz Gear Inc.

Industry: Consumer / Retail
Acquirer: Lexi-Luu Designs, Inc.
Acquiree: Punkz Gear Inc.

881 West State Street, Suite 140-523
 Pleasant Grove, UT 84062
 punkzgear.com
 P: 602.820.7596

Punkz Gear Inc. provides booty shorts, harem pants, tops, and accessories for women and girls. As of March 3, 2015, Punkz Gear Inc. operates as a subsidiary of Lexi-Luu Designs, Inc.



TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 3/3/15

Purch, Inc.

Principal: Gregory Mason
CFO: Doug Llewellyn
Year Founded: 2003
Industry: Technology / Software

251 20th Street, 2nd Floor
 Ogden, UT 84401
 purch.com
 P: 801.528.4155

Purch, Inc. operates a digital content and services company that makes complex buying decisions easy for consumers and businesses monthly.



OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Other: Diversified
 Insurance Group



TRANSACTION DETAILS

Acquirer: Purch, Inc. | **Acquiree:** Consmr, Inc. | **Amount:** Not Disclosed | **Date:** 3/3/15

TRANSACTION DETAILS

Acquirer: Purch, Inc. | **Acquiree:** Active Junky, Inc. | **Amount:** Not Disclosed | **Date:** 9/18/15

TRANSACTION DETAILS

Acquirer: Purch, Inc. | **Acquiree:** ShopSavvy, Inc. | **Amount:** Not Disclosed | **Date:** 12/17/15

Pyrexar Medical Inc.

Principal: Mark Falkowski
CFO: Brian Chard
Year Founded: 2015
Industry: Healthcare
Acquirer: Pyrexar Medical Inc.
Acquiree: Perseon Corporation, Hyperthermia Assets

2188 West 2200 South, Suite A
Salt Lake City, UT 84119

pyrexar.com

P: 844.797.3927



OUTSIDE PROFESSIONALS

Law Firm: Northwest Law Group

Pyrexar Medical Inc. engages in the development, manufacture, and marketing of hyperthermia treatment systems to oncology departments, research organizations, and universities.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/1/15

RallySport Direct, LLC

Year Founded: 2003
Industry: Consumer / Retail
Acquirer: Premier Performance, LLC
Acquiree: RallySport Direct, LLC

218 West 12650 South
Draper, UT 84020

rallysportdirect.com

P: 801.748.4910



OUTSIDE PROFESSIONALS

Other: BDO Capital Advisors, LLC

RallySport Direct, LLC retails car parts online. As of April 30, 2015, RallySport Direct, LLC operates as a subsidiary of Premier Performance, LLC.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/7/15

Real Property Management, Inc.

Principal: Kirk McGary
CFO: Richard Timpson
Year Founded: 1986
Industry: Consumer / Retail
Acquirer: Real Property Management, Inc.
Acquiree: Specialized Property Management, Inc.

1455 West 2200 South, Suite 300
Salt Lake City, UT 84119

realpropertymgt.com

P: 801.784.5568



Real Property Management, Inc. provides residential property management services in North America. The company also helps investors in searching for new investment properties.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/28/15

Realovation Holdings, LLC



Principal: Timothy Street 3434 East 7800 South, Suite 134
Industry: Technology / Software Salt Lake City, UT 84121
Acquirer: Dotsignal LLC (Ann Arbor, Michigan) virtualagentconnect.com
Acquiree: Realovation Holdings, LLC P: 801.455.2530

Realovation Holdings, LLC provides real estate marketing software solutions. It offers Virtual Agent, a mobile prospecting tool that enables users to attract buyers by providing instant information about their property.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/2/15

Red Bell Real Estate



Principal: Jeffrey Jonas 2691 South Decker Lake Lane
Year Founded: 2007 West Valley City, UT 84119
Industry: Financial Services redbellre.com
Acquirer: Clayton Holdings, LLC P: 801.483.4300
Acquiree: Red Bell Real Estate

Red Bell Real Estate provides automated valuation models and broker price opinions. It provides technology services that help investors monitor loan portfolio performance and direct loss mitigation activities in order to acquire and track non-performing loans, value and sell real estate owned through a secure platform.

OUTSIDE PROFESSIONALS

Law Firm: Drinker Biddle & Reath

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/30/15

Stage: Venture Capital-Backed

Red Cliffs Healthcare, Inc.



Principal: Tyler Hoopes 1490 East Foremaster Drive
Year Founded: 2013 St. George, UT 84790
Industry: Healthcare coraldesert.com
Acquirer: The Ensign Group, Inc. (Mission Viejo, California) P: 435.674.5195
Acquiree: Red Cliffs Healthcare, Inc.

Red Cliffs Healthcare, Inc. provides rehabilitation and skilled nursing services.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/2/15

ReposiTrak, Inc.



Principal: Randy Fields 299 South Main Street, Suite 2300
Year Founded: 2012 Salt Lake City, UT 84111
Industry: Technology / Software repositrak.com
Acquirer: Park City Group Inc. P: 888.327.6187
Acquiree: ReposiTrak, Inc.

ReposiTrak, Inc. provides a compliance management system to provide content audits, reports, inspection, track and trace systems, and inventory tracking systems.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: \$ 9,780,000

Date: 2/5/15

Richards, Kimble & Winn



Principal: Matthew Winn Salt Lake City, UT
Year Founded: 2004 rkw-law.com
Industry: Services P: 801.274.6800
Acquirer: Ball Janik LLP
Acquiree: Richards, Kimbal & Winn

Richards, Kimble & Winn is a provider of legal services. The company operates as a law firm providing real estate, organizational restructuring, federal civil litigation, and business law consultancy services to business units.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 6/1/15

Rockwell Holdco, Inc.

Rockwell Holdco, Inc.

Industry: Construction / Engineering 299 South Main Street, Suite 1700,
Acquirer: Rockwell Holdco, Inc. Salt Lake City, UT 84111
Acquiree: Waste Control Specialists, LLC
(Dallas, TX)

Rockwell Holdco Inc. is a large-sized hazardous materials management company in Salt Lake City, Utah.

OUTSIDE PROFESSIONALS

Law Firm: Latham & Watkins LLP

TRANSACTION DETAILS

Amount: \$ 367,000,000

Date: 11/19/15

Sack Lunch Productions, Inc.



Principal: Richard Surber
Year Founded: 1987
Industry: Services

59 West 100 South, 2nd Floor
Salt Lake City, UT 84101
nexiaholdings.com
P: 801.575.8073

Sack Lunch Productions, Inc. operates lifestyle salons. The company's salons sell the Aveda line of beauty products. It also assists with the development and production of film products, as well as the acquisition, leasing, and sale of commercial and residential properties.

TRANSACTION DETAILS

Acquirer: Sack Lunch Productions, Inc.	Acquiree: Springbok Holdings Inc.	Amount: \$ 100,000	Date: 8/14/15
---	--	---------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Sack Lunch Productions, Inc.	Acquiree: Remaining 33.3% stake each In Four Slide the City and The Lantern Fest Subsidiaries	Amount: \$ 4,170,000	Date: 12/28/15
---	--	-----------------------------	-----------------------

Salt Lake Garfield & Western Railway Company Inc.

Salt Lake Garfield & Western Railway Company Inc.

Principal: Donald M Hogle
Year Founded: 1891
Industry: Other
Acquirer: Buckaroo LLC
Acquiree: Salt Lake Garfield & Western Railway Company Inc.

1200 North Temple
Salt Lake City, UT 84116
P: 801.322.3429

Salt Lake Garfield & Western Railway Company Inc. provides railroad transportation services. The company was formerly known as Salt Lake and Los Angeles Railway and changed its name to Salt Lake Garfield & Western Railway Company Inc. in 1916.

OUTSIDE PROFESSIONALS

Law Firm: Dorsey & Whitney

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 6/9/15
------------------------------	---------------------

Sarcos Corp.



Principal: Fraser Smith
CFO: Preston Woo
Year Founded: 1983
Industry: Technology / Software
Acquirer: Various investors
Acquiree: Sarcos Incorporated

360 Wakara Way
Salt Lake City, UT 84108
P: 801.581.0155

Sarcos Corp. researches and develops robotics and micro-electro-mechanical technologies.

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 1/20/15
------------------------------	----------------------

Screen Rant, LLC



Principal: Victor O Holtreman 1172 East Benchview Drive
Year Founded: 2003 Ogden, UT 84404
Industry: Technology / Software screenrant.com
Acquirer: Valnet Inc. P: 801.940.2898
Acquiree: Screen Rant, LLC

Screen Rant, LLC owns and operates a movie and TV news website. It offers movie news, trailers, and reviews. The company also covers stories and reviews of movies for casual movie viewers and the fanboy and fangirl audiences.

OUTSIDE PROFESSIONALS

Law Firm: Jones Waldo
Holbrook &
McDonough PC



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/4/15

Silhouette America, Inc.



Principal: Yasutaka Arakawa 1250 East 200 South, Suite 3C
Year Founded: 2009 Lehi, UT 84043
Industry: Other silhouetteamerica.com
Acquirer: Silhouette America, inc. P: 801.983.8937
Acquiree: Aspex Research & Technology Ltd

Silhouette America, Inc. manufactures electronic cutting machines for the arts and crafts industry. Its products are used in scrapbooking, card making, home décor, quilt and fabric projects, stamping, jewelry, charms, home décor, mixed media art, custom apparel, and other applications.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/23/15

Silicon Valley Comic Con, LLC



Year Founded: 2015 6337 South Highland Drive, #2053
Industry: Other Salt Lake City, UT 84121
Acquirer: Silicon Valley Comic Con siliconvalleycomiccon.com
Acquiree: Big Wow Comic Fest, LLC

Silicon Valley Comic Con, LLC hosts a comic book convention in Silicon Valley.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/20/15

SilverVue, Inc.



Principal: William West
CFO: Scott Lindeman
Year Founded: 2012
Industry: Healthcare
Acquirer: SilverVue, Inc.
Acquiree: ProMD LLC

8911 South Sandy Parkway
Suite 200
Sandy, UT 84070
silvervue.com
P: 801.921.6614

SilverVue, Inc. operates as a healthcare software company providing hospital patient transitional care and telehealth technologies.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/1/15

Simply Mac, Inc.



Principal: Steve Bain
CFO: Lars Paulsen
Year Founded: 2006
Industry: Technology / Software
Acquirer: Simply Mac, Inc.
Acquiree: The Mac Store

466 West Bearcat Drive
Salt Lake City, UT 84115
simplymac.com
P: 801.308.1400

Simply Mac, Inc. retails Apple products and accessories. The company also provides warranty repair, iOS/iPod restore, hardware diagnostic, software installation, and data recovery services.



OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/15/15

Sirsi Corporation



Principal: William Davison
CFO: John Martin
Year Founded: 1979
Industry: Consumer / Retail
Acquirer: ICV Partners, LLC; ICV III
Acquiree: Sirsi Corporation

3300 North Ashton Boulevard
Suite 500
Lehi, UT 84043
sirsidynix.com
P: 801.223.5200

Sirsi Corporation, D.B.A. SirsiDynix Corporation, develops software for libraries worldwide.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/6/15

Smash Solutions LLC



Principal: Jerry Ulrich
Year Founded: 2011
Industry: Technology / Software
Acquirer: Smash Solutions LLC
Acquiree: Maxima Group Inc.

10963 South River Front Parkway
Suite 275
South Jordan, UT 84095
smashsolutions.com
P: 801.938.9543

Smash Solutions LLC, a software development and consulting company, develops and delivers cloud-based all-in-one marketing tools suite for businesses in the United States.

TRANSACTION DETAILS

Amount: \$ 294,000

Date: 5/21/15

Southern Utah Home Health, Inc.



Principal: Brady Last
CFO: President & Chief Executive Officer
Year Founded: 1990
Industry: Healthcare
Acquirer: Southern Utah Home Health, Inc.
Acquiree: HealthSouth

640 East 700 South, Suite 101
St. George, UT 84770
suhomeworkandhospice.com
P: 502.596.7733

Southern Utah Home Health, Inc. provides elder healthcare services. The company offers a variety of care including hospice care, home health care, and private duty.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/31/15

SpectrumDNA, Inc.



Principal: Parrish Ketchmark
CFO: Matthew Colbert
Year Founded: 2006
Industry: Technology / Software

1781 Sidewinder Drive, Suite 201
PO Box 682798
Park City, UT 84068
P: 435.658.1349



Spectrum DNA, Inc. operates a social media studio that creates digital networked applications, which are engines of engagement (enginets) primarily for media outlets and brand advertisers. Its engines are branded web- and wireless-based network experiences, and web and mobile applications.

TRANSACTION DETAILS

Acquirer: SpectrumDNA, Inc.

Acquiree: Cannon Resources, LLC

Amount: \$ 1,200,000

Date: 2/4/15

TRANSACTION DETAILS

Acquirer: SpectrumDNA, Inc.

Acquiree: Cannon Resources Holdings, LLC

Amount: \$ 400,000

Date: 2/4/15

TRANSACTION DETAILS

Acquirer: SpectrumDNA, Inc.

Acquiree: Bik Air, LLC

Amount: \$ 200,000

Date: 2/4/15

Spring Communications Holding, Inc.



Principal: Jason Ellis
Year Founded: 2001
Industry: Consumer / Retail

3939 South Wasatch Blvd. Suite 1
Salt Lake City, UT 84124
springmobile.com
P: 801.308.1324



Spring Communications Holding, Inc. is a leading wireless solutions retailer and operates over 180 stores across the United States.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: National Telecom of De, LLC (And affiliates)	Amount: Not Disclosed	Date: 1/1/15
--	---	------------------------------	---------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: ClearChoice Mobility, Inc.	Amount: Not Disclosed	Date: 1/31/15
--	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Wireless4U, LLC	Amount: Not Disclosed	Date: 1/31/15
--	----------------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Universal Systems II, LLC	Amount: Not Disclosed	Date: 5/31/15
--	--	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Hot Spot of NYC Wireless, Inc.	Amount: Not Disclosed	Date: 6/30/15
--	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Applied Communications of Delaware, Inc.	Amount: Not Disclosed	Date: 6/30/15
--	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Entrepreneurial Ventures, Inc.	Amount: Not Disclosed	Date: 6/30/15
--	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Get Connected of USA, LLC	Amount: Not Disclosed	Date: 8/31/15
--	--	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications, Inc.	Acquiree: Smart Wireless, Inc. and Wireless Jungle	Amount: Not Disclosed	Date: 11/4/15
--	---	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Spring Communications Holding, Inc.	Acquiree: Noble Communications, Inc. & Noble Wireless, Inc.	Amount: Not Disclosed	Date: 11/30/15
--	--	------------------------------	-----------------------

St. George Rehabilitation Center



Industry: Healthcare
Acquirer: The Ensign Group
Acquiree: St. George Rehabilitation Center

1032 East 100 South
St. George, UT 84770
stgeorgerehab.com
P: 435.628.0488

St. George Rehabilitation Center provides nursing services to critical and senior patients in Utah.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 5/1/15

Sustainable Power Group, LLC



Principal: Ryan Creamer
CFO: David Shipley
Industry: Energy / Oil & Gas

2749 East Parley's Way, Suite 310
Salt Lake City, UT 84109
spower.com
P: 801.679.3500

Sustainable Power Group, LLC develops, owns, and operates utility and distributed electrical generation systems in Arizona, California, Connecticut Hawaii, Indiana, Massachusetts, New Jersey, New York, and Utah.

OUTSIDE PROFESSIONALS

Law Firm: Stoel Rives LLP

TRANSACTION DETAILS

Acquirer: Sustainable Power Group, LLC | **Acquiree:** LS Energy Inc., 63.1MWdc Solar Assets | **Amount:** Not Disclosed | **Date:** 3/11/15

TRANSACTION DETAILS

Acquirer: Sustainable Power Group, LLC | **Acquiree:** Solairedirect SA, Adera Facility | **Amount:** Not Disclosed | **Date:** 5/12/15

TRANSACTION DETAILS

Acquirer: Sustainable Power Group, LLC | **Acquiree:** Latigo Wind Park | **Amount:** Not Disclosed | **Date:** 6/22/15

TRANSACTION DETAILS

Acquirer: Sustainable Power Group, LLC | **Acquiree:** Wasatch Wind, Inc., 80-MW Pioneer Wind Project in Wyoming | **Amount:** Not Disclosed | **Date:** 8/14/15

SwipeClock



Principal: Coleman Barney 10813 S River Front Parkway
Year Founded: 1999 Suite 525
Industry: Technology / Software South Jordan, UT 84095
Acquirer: SwipeClock swipeclock.com
Acquiree: Timesimplicity P: 888.223.3450

SwipeClock provides timekeeping software to the payroll industry. The company provides various software to collect employee data such as employee PIN, badge swipe, proximity card or key fob, finger print or hand geometry biometrics, over the telephone through a web or mobile browser.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



TRANSACTION DETAILS

Amount: \$ 1,450,000

Date: 3/2/15

Stage: Private Equity-Backed

Swire Pacific Holdings, Inc.



Principal: Jack Pelo 12634 South 265 West
CFO: James Sloan Draper, UT 84020
Year Founded: 1984 swirecc.com
Industry: Consumer / Retail P: 801.816.5300
Acquirer: Swire Pacific Holdings, Inc.
Acquiree: Coca-Cola Refreshments USA, Inc., Certain Manufacturing Assets in Phoenix and Denver

Swire Pacific Holdings produces and distributes beverages in the western United States. It offers soft drinks, sports drinks, water, juices, and teas. The company serves retail customers through sales centers.

TRANSACTION DETAILS

Amount: \$ 106,000,000

Date: 9/24/15

Synchrony Bank



Principal: Margaret Keane 170 West Election Road, Suite 125
Year Founded: 1988 Draper, UT 84020
Industry: Financial Services synchronybank.com
Acquirer: Synchrony Bank P: 801.816.4778
Acquiree: Guitar Center, Inc., Existing Card Program Assets

Synchrony Bank provides banking products and services including certificates of deposit, money market and savings accounts, IRAs, and online and mobile banking options.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 4/14/15

TAB Bank, Inc.



Principal: Steve Sala
CFO: Boyd Hunter
Year Founded: 1998
Industry: Financial Services
Acquirer: TAB Bank, Inc.
Acquiree: Crossroads Equipment Lease and Finance, LLC, \$54 million Trucking Equipment Loan Portfolio

4185 Harrison Boulevard, Suite 200
Ogden, UT 84403
tabbank.com
P: 801.624.4800

TAB Bank, Inc. provides working capital, equipment financing, and deposit products for small- and medium-sized commercial businesses in the United States. The company serves customers in various industries, including trucking and freight services, temporary staffing, printing, manufacturing, wholesaling, and IT consulting.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 9/3/15

TCN, Inc.



Principal: Terrel Bird
Year Founded: 1999
Industry: Technology / Software
Acquirer: TCN, Inc.
Acquiree: Global Connect LLC

560 South Valley View Drive, Suite 3
St. George, UT 84770
tcnp3.com
P: 435.627.2107

TCN, Inc. provides cloud-based call center technology solutions for enterprises, contact centers, BPOs, and collection agencies worldwide.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 12/14/15

The Buckner Company, Inc.



Principal: Terry Buckner
CFO: Frank Lancaster
Year Founded: 1936
Industry: Financial Services
Acquirer: The Buckner Company, Inc.
Acquiree: Keller-Lowry Insurance Inc.

6550 South Millrock Drive, Suite 300
Salt Lake City, UT 84121
buckner.com
P: 801.937.6700

The Buckner Company, Inc. operates as an insurance brokerage company. The company specializes in the areas of construction, agriculture, and commercial businesses.



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 8/3/15

The Ninigret Group, L.C.



Year Founded: 1994
Industry: Other
Acquirer: The Ninigret Group, L.C.
Acquiree: Sheryl-Mar Buildings

1700 South, 4650 West
Salt Lake City, UT 84104
ninigret.com
P: 801.973.9090

The Ninigret Group, L.C. operates as a diversified real estate company that develops, manages, and structures real estate projects. The company addresses various aspects of a real estate transaction, including sourcing, due diligence, financing, construction, sales, leasing, and property management.

TRANSACTION DETAILS

Amount: \$ 9,100,000

Date: 10/30/15

Tomax Corporation



Principal: Thomas Ebling
CFO: Timothy Adams
Year Founded: 1981
Industry: Technology / Software
Acquirer: Demandware, Inc.
Acquiree: Tomax Corporation

224 South 200 West
Salt Lake City, UT 84101
retail.net
P: 801.990.0909

Tomax Corporation develops a cloud-based platform for integrated retail management, mobile apps, and information enablement in North America.

OUTSIDE PROFESSIONALS

Law Firm: Kruse, Landa,
Maycock & Ricks,
LLC

Other: Diversified
Insurance Group



TRANSACTION DETAILS

Amount: \$ 75,000,000

Date: 1/12/15

TopVue Defense, Inc.



Year Founded: 2002
Industry: Technology / Software
Acquirer: Compusearch Software Systems,
Inc.
Acquiree: TopVue Defense, Inc.

1436 South Legend Hills Drive
Suite 300
Clearfield, UT 84015
topvue.com
P: 801.825.7100

TopVue Defense, Inc. provides program execution solutions to the federal government and its suppliers. It offers a database technology that is used to create a suite of software products, which allows a program office to integrate key program data.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 1/13/15

Torion Technologies, Inc.



Principal: Edgar Lee
Industry: Technology / Software
Acquirer: PerkinElmer Inc.
Acquiree: Torion Technologies, Inc.

796 East Utah Valley Drive, Suite 200
 American Fork, UT 84003
 torion.com

Torion Technologies, Inc. recognizes the importance of collecting and analyzing samples at their location, whether in the field, in a manufacturing facility, or in public spaces. The company is a leader in providing its customers with the ability to obtain nearly instant results by quickly collecting samples and analyzing them within minutes of collection.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC
Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 6/30/15

Track Group, Inc.



CFO: John Merrill
Industry: Technology / Software
Acquirer: Sapinda Asia Ltd
Acquiree: SecureAlert, Inc (nka:Track Group, Inc.)

405 South Main Street, Suite 700
 Salt Lake City, UT 84111
 securealert.com
 P: 801.451.6141

Track Group, Inc., together with its subsidiaries, markets and deploys offender management programs, combining patented global positioning system tracking technologies, intervention-based monitoring capabilities, and case management services.

OUTSIDE PROFESSIONALS

Other: Diversified Insurance Group



TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 3/6/15

Trafficado LLC



Principal: Andrew Pincock
Year Founded: 2011
Industry: Communication
Acquirer: Adduco Media, LLC
Acquiree: Trafficado LLC

3130 West Maple Loop Drive
 Suite 200
 Lehi, UT 84043
 trafficado.com
 P: 385.204.3242

Trafficado LLC provides online marketing solutions. The company specializes in the areas of website design, search engine optimization, content marketing, and pay per click (PPC) management.

TRANSACTION DETAILS

Amount: Not Disclosed | **Date:** 3/25/15

Truck Shields, LLC



Principal: Dustin Zundel
CFO: Zach Zundel
Year Founded: 2000
Industry: Other
Acquirer: Truck Shields, LLC
Acquiree: Bold, Inc., Black Rhino Tools

1490 North 2200 West
Salt Lake City, UT 84116
spgcompany.com
P: 801.237.0184

Truck Shields, LLC manufactures and distributes consumer products in various product categories.

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 3/2/15

Tute Genomics, Inc.



Principal: Reid Robison
Year Founded: 2012
Industry: Technology / Software
Acquirer: Tute Genomics, Inc.
Acquiree: Knome, Inc.

150 South 100 West
Provo, UT 84601
tutegenomics.com
P: 858.779.4363

Tute Genomics, Inc. develops a cloud-based application that delivers genomic insights to genetics research, clinicians, and medical practitioners.

OUTSIDE PROFESSIONALS

Other: Advanced CFO



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/2/15

Unishippers Global Logistics, LLC



Principal: Dan Lockwood
CFO: Dennis Heaps
Year Founded: 1987
Industry: Technology / Software
Acquirer: Ridgemont Equity Partners
Acquiree: Unishippers Global Logistics, LLC

746 East Winchester Street
Suite 200
Salt Lake City, UT 84107
unishippers.com
P: 801.708.5800

Unishippers Global Logistics, LLC provides shipping services for small- and medium-sized businesses in the United States.

OUTSIDE PROFESSIONALS

Other: Piper Jaffray & Co.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/20/15

Uplift Nutrition, Inc.

Uplift Nutrition, Inc.

Principal:	Geoffrey Williams	2681 East Parleys Way, Suite 204
CFO:	Geoffrey Williams	Salt Lake City, UT 84109
Year Founded:	2005	upliftnutritioninc.com
Industry:	Consumer / Retail	P: 801.322.3401
Acquirer:	MCB Network Corp.	
Acquiree:	Uplift Nutrition, Inc.	

Uplift Nutrition, Inc., a development stage company, markets and sells various types of products online such as Gray to Great and Mitigator.

TRANSACTION DETAILS

Amount: \$ 243,000

Date: 6/12/15

Van Cott, Bagley, Cornwall & McCarthy

Fabian VanCott

Year Founded:	1874	36 State Street
Industry:	Services	Salt Lake City, UT
Acquirer:	Fabian & Clendenin (nka: Fabian VanCott)	vancott.com
Acquiree:	Van Cott, Bagley, Cornwall & McCarthy	P: 801.532.3333

Van Cott, Bagley, Cornwall & McCarthy offers legal advisory services to individual and corporate clients. The firm's practice areas include business, securities, taxation, estate and benefit planning, litigation, real estate, banking and financial transactions, environmental law, and natural resource law.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/2/15

Verio Inc.



Principal:	Hideyuki Yamasawa	1203 North Research Way
Year Founded:	1996	Orem, UT 84097
Industry:	Technology / Software	verio.com
Acquirer:	Endurance International Group Holdings, Inc.	P: 561.912.2555
Acquiree:	Verio Inc.	

Verio Inc. provides online business solutions to SMBs worldwide. Its solutions include cloud, web hosting, managed services, application hosting, and Software-as-a-Service (SaaS) applications.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 8/4/15

Vista Outdoor Inc.



Principal: Mark DeYoung
CFO: Stephen Nolan
Year Founded: 2014
Industry: Leisure

938 University Park Boulevard
Suite 200
Clearfield, UT 84015
vistaoutdoor.com
P: 801.779.4600

Vista Outdoor Inc., together with its subsidiaries, designs, manufactures, and markets consumer products for the outdoor sports and recreation markets in the United States and internationally.

OUTSIDE PROFESSIONALS

Law Firm: Reed Smith LLP;
Cravath,
Swaine & Moore LLP
Other: Morgan Stanley

TRANSACTION DETAILS

Acquirer: Vista Outdoor Inc.	Acquiree: Jimmy Styks, LLC	Amount: \$ 40,000,000	Date: 7/20/15
-------------------------------------	-----------------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Vista Outdoor Inc.	Acquiree: CamelBak Acquisition Corp.	Amount: \$ 412,500,000	Date: 7/27/15
-------------------------------------	---	-------------------------------	----------------------

VISTA Staffing Solutions, Inc.



CFO: Li Chen
Year Founded: 1990
Industry: Healthcare
Acquirer: EmCare Inc.
Acquiree: VISTA Staffing Solutions, Inc.

275 East 200 South
Salt Lake City, UT 84111
vistastaff.com
P: 801.487.8190

VISTA Staffing Solutions, Inc. provides locum tenens physician staffing and permanent physician search services.

TRANSACTION DETAILS

Amount: \$ 123,000,000	Date: 1/19/15
-------------------------------	----------------------

VisualShare, Inc.



Principal: Patricia Goede
Industry: Technology / Software
Acquirer: XIFIN, Inc.
Acquiree: VisualShare, Inc.

350 East 500 South, Suite 101
Salt Lake, UT 84111
visualshare.com
P: 801.521.0257

VisualShare, Inc. develops web-based image exchange, management, and collaboration.

TRANSACTION DETAILS

Amount: Not Disclosed	Date: 5/5/15
------------------------------	---------------------

Wasatch Advisors Inc.



Principal: Jeffrey Cardon
CFO: Michael Yeates
Year Founded: 1975
Industry: Financial Services

505 Wakara Way, 3rd Floor
Salt Lake City, UT 84108
wasatchfunds.com
P: 801.533.0777

Wasatch Advisors Inc. is an employee-owned investment manager.

TRANSACTION DETAILS

Acquirer: Wasatch Advisors Inc.	Acquiree: Cell Biotech Co. Ltd.	Amount: Not Disclosed	Date: 4/7/15
--	--	------------------------------	---------------------

TRANSACTION DETAILS

Acquirer: Wasatch Advisors Inc.	Acquiree: ISC Co., Ltd.	Amount: Not Disclosed	Date: 4/7/15
--	--------------------------------	------------------------------	---------------------

TRANSACTION DETAILS

Acquirer: Wasatch Advisors Inc.	Acquiree: LEENO Industrial Inc.	Amount: Not Disclosed	Date: 4/7/15
--	--	------------------------------	---------------------

TRANSACTION DETAILS

Acquirer: Wasatch Advisors Inc.	Acquiree: Biospace Co., Ltd.	Amount: Not Disclosed	Date: 6/12/15
--	-------------------------------------	------------------------------	----------------------

TRANSACTION DETAILS

Acquirer: Wasatch Advisors Inc.	Acquiree: Peregrine Holdings Ltd.	Amount: Not Disclosed	Date: 7/9/15
--	--	------------------------------	---------------------

White Knight Fluid Handling, Inc.



Principal: Keith Carter
Year Founded: 1995
Industry: Construction / Engineering
Acquirer: Graco Inc.
Acquiree: White Knight Fluid Handling, Inc.

187 East 670 South
Kamas, UT 84036
wkfluidhandling.com
P: 435.783.6040

White Knight Fluid Handling, Inc. manufactures fluid handling equipment for semiconductor, solar, LEDs, flat-panel displays, and electronics industries.

TRANSACTION DETAILS

Amount: \$ 16,000,000	Date: 1/2/15
------------------------------	---------------------

Wilkinson Construction Company, Inc.



Principal: John Wilkinson 1200 East 100 South
Year Founded: 1947 Morgan, UT 84050
Industry: Construction / Engineering P: 801.829.6833
Acquirer: Geneva Rock Products, Inc.
Acquiree: Wilkinson Construction Company, Inc.

Wilkinson Construction Company, Inc. offers road construction and pavement maintenance services. The company was founded in 1947 and is based in Morgan, Utah. As of October 8, 2015, Wilkinson Construction Company, Inc. operates as a subsidiary of Geneva Rock Products, Inc.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/8/15

WorkforceQA LLC



Principal: Anoop Mishra 1430 South Main Street
CFO: Bruce Kissinger Salt Lake City, UT 84115
Year Founded: 2006 workforceqa.com
Industry: Services P: 888.249.4575
Acquirer: WorkforceQA LLC
Acquiree: Employers Drug Program Management, Inc.

WorkforceQA LLC provides employee screening services to the drug-free workplace industry.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 11/5/15

OUTSIDE PROFESSIONALS

Accounting: Tanner LLC



Workfront, Inc.



Principal: Eric Morgan 3300 North Ashton Boulevard
CFO: Peter Childs Suite 300, Lehi, UT 84043
Year Founded: 2001 workfront.com
Industry: Technology / Software P: 801.373.3266
Acquirer: Workfront, Inc.
Acquiree: ProofHQ Limited

Workfront, Inc. provides cloud-based enterprise work management solutions that help marketing, IT, and other enterprise teams conquer the chaos of excessive email, redundant status meetings, and disconnected tools.

TRANSACTION DETAILS

Amount: Not Disclosed

Date: 7/22/15



OUTSIDE PROFESSIONALS

Accounting: PwC

Other: Union Square
Advisors LLC,
Diversified
Insurance Group



Xcel Fitness Training Center, LLC

Principal: Amy White
Year Founded: 2015
Industry: Other
Acquirer: Xcel Fitness Training Center, LLC
Acquiree: Pit Elevated LLC

1640 South State Street
Orem, UT 84097
xcelfitness.com
P: 801.274.9235



Xcel Fitness Training Center, LLC operates a gym in Orem, Utah.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 10/1/15

YESCO Electronics LLC

Year Founded: 2002
Industry: Communication
Acquirer: Samsung Electronics Co. Ltd.
Acquiree: YESCO Electronics LLC

1651 North 1000 West, Logan, UT 84321
prismview.com
P: 435.774.8800



YESCO Electronics LLC manufactures and supplies electronic displays in the United States. The company offers digital outdoor displays for the outdoor advertising industry. It also designs, assembles, sells, leases, installs, creates content for, and services displays.

OUTSIDE PROFESSIONALS

Other: KPMG Corporate Finance LLC

TRANSACTION DETAILS

Amount: \$ 85,000,000

Date: 3/3/15

Barrick Gold Corporation

Industry: Other
Acquirer: Waterton Precious Metals Fund II Cayman, LP
Acquiree: Barrick Gold Corporation

460 West 50 North, Suite 500
Salt Lake City, UT 84101
P: 801.608.4114



Barrick generates wealth through responsible mining for its owners, its people, and the countries and communities with which it partners.

OUTSIDE PROFESSIONALS

Law Firm: Parsons Behle & Latimer



TRANSACTION DETAILS

Amount: \$ 110,000,000

Date: 12/17/15

Courtyard at Jamestown

Principal:	Ryan Jespersen	2252 N 100 E
Industry:	Healthcare	Provo, UT 84604
Acquirer:	ROC Seniors Housing Fund	courtyardassistedliving.com
Acquiree:	Courtyard at Jamestown	P: 801.377.3730



Courtyard at Jamestown is Utah's premier senior living community, offering Independent Living, Assisted Living, and Memory Care.

OUTSIDE PROFESSIONALS

Law Firm: Holland & Hart LLP



TRANSACTION DETAILS

Amount: Not Disclosed

Date: 2/13/15



We don't believe in "smart money."

**WE BELIEVE IN
ENTREPRENEURS**

SIGNAL PEAK 
VENTURES

signalpeak.com

COMPANY INDEX





www.forbes.com/best-states-for-business/

Nobody's Perfect

2010 – #1 BEST STATE FOR BUSINESS
2011 – #1 BEST STATE FOR BUSINESS
2012 – #1 BEST STATE FOR BUSINESS
2013 – #3 BEST STATE FOR BUSINESS
2014 – #1 BEST STATE FOR BUSINESS
2015 – #1 BEST STATE FOR BUSINESS

Contact Jeff Edwards, President and CEO, jedwards@edc.utah.org
Economic Development Corporation of Utah 1-800-574-UTAH (8828)
edc.utah.org

Theresa Foxley, Managing Director, Corporate Recruitment and International Trade, tfoxley@utah.gov
Governor's Office of Economic Development 1-855-204-9046
business.utah.gov

DEAL FLOW COMPANIES

1-800 CONTACTS, Inc.	122
360House.com, Inc.	122
6th Wave Innovations Corp	42
ActiveCare, Inc.	34
Adaptive Computing Enterprises, Inc.	42
Adduco Media, LLC	122, 182
Adler Hot Oil Services, Inc.	42
ADP AdvancedMD, Inc.	123
Advanced Comfort Technologies, Inc., D.B.A. intelliBED	43
Advice Media	123
Agile Supply Chain Strategies LLC	123
Agilix Labs	43
AirVend, Inc.	124
Alianza	44
Allgood Provisions	44
Alpha Bay Corporation	124
Alterra, LLC	124
Ambre Industries, LLC	125
Amedica Corporation	45
American Covers Inc.	125
American Gilsonite Company	125
American HealthCare Lending, LLC	126
AncestorCloud	45
Aplion Medical	45
Applied Composite Technology Inc.	46
ArbiterSports, LLC	126
Ardusat, Inc.	46
Artemis (GDD HCANALYTICS)	46
ASN Technologies, Inc.	126
Associated Reporting Group, Inc.	47
ATL Technology, Inc.	127
Autoliv ASP, Inc.	5, 127
AvaTech, Inc.	47
Avi-on Labs, LLC	47
Aviacode	48
Azomite Mineral Products	48
Backcountry.com, LLC	5, 48, 127
Bakery Service Inc.	128
Baronial Capital, LLC	49
Barrick Gold Corporation	188
BC Technical, Inc.	128
Bend Labs, Inc.	49
Bettrnet	49
Bison Petroleum, Corp.	129
Black Box Engineering, Inc.	129
Blue Raven Solar, LLC	50
BlueShift Travel Technologies, Inc.	50
Blyncsy, Inc.	50
BMB Munai, Inc., Prior to Reverse Merger with FFIN Securities, Inc.	129
Boart Longyear Limited	51
Bonneville International Corporation	130
Bookly, Inc.	44, 51

DEAL FLOW COMPANIES

BrainStorm, Inc.	51
Bridge Investment Group Partners, LLC	130
Browz, LLC	52
Campus Book Rentals, Inc.	52
Canopy Tax Inc.	52
Capital Community Bank, Inc.	53
Capshare LLC	53
Cardalls Insulation Company	131
Career Step, LLC	131
Central Logic, Inc.	54
Chamtech Technologies, Inc.	54
Chargeback.com	54
Charlson Capital Partners	55
Chatbooks Inc.	55, 146
Cimarron Medical Software, Inc.	132
ClientSuccess, Inc.	55
CML Metals Corporation	132
Cogent Works	56
Cohere Medical, Inc.	132
Cohne Rappaport & Segal, P.C.	133
Colmena Group, LLC	133
Connect Auto Glass, LLC	56
Connect Financial Software Solutions, LLC	56
ConsultNet, L.L.C.	133
ContactPoint, L.C.	57, 134
Content Watch Holdings, Inc.	57
Contravent LLC	57
Control4 Corporation	134
Converus, Inc.	58
Convirza	57, 58, 134
Copperfield Publishing, Inc.	134
Corrective Education Company, LLC	58
Courtyard at Jamestown	189
Cranium Cafe	59
CryptoSign Inc.	59, 135
Crystal Peak Minerals Inc	34
Cutters Wireline Service, Inc.	135
CYPHER, LLC	59
Cyrq Energy, Inc.	135
Davisbase Consulting, LLC	136
Deer Valley Resort	136
Degreed	60
Del Sol, L.C.	136
DemoChimp LLC	60
Digger Digital Media, Inc.	60
Digis, LLC	137
Diib Inc.	61
DirectScale, Inc.	61
Diversified Suburban Newspapers, Inc.	137
DNA Logix, Inc.	138
Doba, LLC	61

DEAL FLOW COMPANIES

Domega, Inc.....	62
Domo, Inc.....	5, 62
Doppler Labs, Inc.....	5, 62
DoxTek, Inc.....	138
Dwelo, LLC.....	63
DxNA LLC.....	63
Dynatronics Corp.....	63
e-Nicotine Technology, Inc.....	138
East Wind Networks, Inc.....	64
eFileCabinet, Inc.....	64
eLearning Brothers, LLC.....	139
Electronic Funds Source LLC.....	5, 139
Elevated Billing.....	64
EmployeeReferrals.com.....	65
Ender Labs, LLC.....	65
Eveready Staffing and Training Incorporated.....	140
Extend Health, Inc.....	5, 140
Extra Space Storage Inc.....	5, 34, 141
Extra Space Storage LP.....	5, 66
Extreme Technologies, LLC.....	142
FFG Global Holdings LLC.....	67
Fieldstone Communities, LLC.....	67
Financially Fit LLC.....	67
Finicity Corporation.....	142
FireFly Equipment, LLC.....	68
Fit Marketing LLC.....	142
Five Star Franchising.....	68
Five Star Painting.....	68
FlexSim Software Products, Inc.....	143
Fluent Home.....	5, 69
Fluoresentric, Inc.....	69
Foldax, Inc.....	69
FreeLinc Technologies Inc.....	70
Fresh Medical Laboratories, Inc.....	70
FreshLime.....	70
Frontier Scientific, Inc.....	143
Frost Biologic.....	71
Fury Defense Robotics Inc.....	71
FX Energy Inc.....	5, 143
Gameit, Inc.....	71
Gemstone Hotels & Resorts, LLC.....	144
GeoDynamics By Nillex.....	144
Geopower Energy, LLC.....	72
Global Learning U Inc.....	72
Global Uprising PBC, Corporation.....	72
GoHITLIST Corporation.....	73
Grabber Construction Products, Inc.....	144
Grant Victor, Inc.....	145
Great Basin Scientific, Inc.....	5, 35, 73
Great Western Leasing & Sales, Inc.....	145
Green Endeavors, Inc.....	35
Greenlight Recovery LLC.....	145

DEAL FLOW COMPANIES

Greenwood Storage Holdings, LP	73
Guesterly LLC	146
Harmony Central, Inc.	146
Headman Lawn Care, Inc.	146
Health Catalyst, LLC	5, 74, 147
Healthcare Capital Group LLC	74
HealthEquity, Inc.	5, 35, 147
Heber Valley Senior Living, LLC	74
Helix Education	75
HighStreet Founders, LLC	75
HireVue, Inc.	5, 75
Hit Labs, Inc.	76
HiValley Technology Inc.	147
Homie, Inc.	76
Hong Phat Market	148
Hoopes Vision Correction Center, P.C.	148
Hub International Transportation Insurance Services Inc.	148
Huntsman Corporation	149
Huntsman Family Investments, LLC	149
Huntsman International LLC	5, 36
HzO, Inc.	76
iDrone LLC	77
iFood Packaging Systems Ltd.	77
Impartner Software, Inc.	77, 149
inContact, Inc.	5, 36
Innovative FlexPak, LLC	78
InsideSales.com, Inc.	5, 78, 150
Instructure, Inc.	5, 36
Integrated Business Solutions IBS, Inc.	150
Intermountain Healthcare, Inc.	150
Intermountain Technology Services	78
Intermountain Total Facility Services	79
International Document Services, Inc.	151
InterPlan Co. Inc.	151
Ion Fleets, Inc.	79
IsoTruss Industries	79
iVeena Delivery Systems, Inc.	80
J3 Bioscience	80
Jack Fisher Homes	80
Jamberry Nails	81
James & Co.	151
James Plywood Inc.	152
Jans Ltd.	81
Jive Communications, Inc.	152
Johnson Matthey	153
Kencraft, Inc.	153
KP Biosciences	81
KWC Global LLC	82
Kyazma Business Consulting, LLC	153
LANDESK Software, Inc.	154
LeGrand Johnson Construction Co.	154
Led By Faith, LLC	82

DEAL FLOW COMPANIES

LeGrand Johnson Construction.....	154
Lendio Inc.....	82, 154
LightHeaded Beds, LLC.....	155
LightTouch Vein & Laser, Inc.....	83, 155
LineaGen, Inc.....	83
LINQ Home.....	83
LionHeart Innovations, Inc.....	84
Lipocine Inc.....	5, 37
Lodging Dynamics Hospitality Group, LLC.....	155
LSK BioPartners, Inc.....	84, 156
Magnum NGLS, LLC.....	5, 156
MaritzCX.....	156
Marketware, Inc.....	84
MasteryConnect Inc.....	85
Maxtec.....	157
MC Felt LLC.....	85
MC2 Consulting Services, Inc.....	85, 157
Mialisia & Co., LLC.....	158
Milestone Management Consultants.....	158
Millcreek Home Health, Inc.....	158
Miller Motorsports Park, Utah, LLC.....	159
Mine Shaft Brewing.....	86
MineralRite Corporation.....	86
Mity-Lite, Inc.....	159
Mobi Tech International.....	86
MokiMobility, Inc.....	87
Molio, Inc.....	87
MonaVie LLC.....	159
Movement Ventures, Inc.....	87
MSN Communications, Inc.....	160
Multivoice.....	88
MX Technologies, Inc.....	88
Myriad Genetics, Inc.....	160
NAI Vista.....	160
Nav, Inc.....	88
Navigator Business Solutions.....	161
Needle Inc.....	89
Netqwerk LLC.....	89
NetVoyage Corporation.....	161
NewFlux LLC.....	89
NewVistas LLC.....	90
Noke, LLC.....	90
Norbest, LLC.....	161
Northern Utah Endoscopy Center, LLC.....	162
NorthStar Alarm Services, LLC.....	162
Novatek, Inc.....	162
Nu-Med Plus, Inc.....	90
Nutraceutical International Corporation.....	163
NUVI.....	91
NYC English LLC.....	91
Obeo.com Inc.....	163
ObservePoint LLC.....	91

DEAL FLOW COMPANIES

Olive Medical Corporation.....	163
Omadi.....	92
OmniLytics, Inc.....	164
One on One Marketing, Inc.....	164
Operational Results, Inc.....	92
Orca Health, Inc.....	92
OrthoGrid Systems, Inc.....	93
Oscilla Power, Inc.....	93
OSIA Medical, LLC.....	93
Ottawa Capital, LLC.....	94
Outbox Systems, Inc.....	94
Overstock.com Inc.....	94, 164
OVRHD.....	95
Owlet Baby Care LLC.....	95
Palmer Performance Engineering, Inc.....	165
Park City Group Inc.....	5, 37, 96, 172
PC Brookfield Holdings, LLC.....	96
PC Ventana LLC.....	96
Peak Capital Partners, LLC.....	97
PenBlade, Inc.....	97
People's Utah Bancorp.....	5, 37
Perfect Search Corp.....	97
Perseon (Medical).....	165
Perseon Corporation.....	38, 170
PhotoPharmics, Inc.....	98
Plaid Social Labs Inc.....	165
PlanGrade.....	98
Pluralsight LLC.....	98, 166
Podium, Inc.....	99
Powdr Corp.....	166
Premium Inc.....	166
Price Mine Service.....	167
Pritchett, Siler & Hardy, P.C.....	167
Progressive Finance Holdings, LLC.....	167
Progrexion.....	99
ProMD.....	168, 175
Propane Advantage, LLC.....	168
Providence Group, Inc.....	168
Public Engines, Inc.....	169
Punkz Gear Inc.....	169
Pura Scents.....	99
Purch, Inc.....	5, 100, 169
PurePredictive, Inc.....	100
Pyrexar Medical Inc.....	170
QuickClass.....	100
QuotaDeck.....	101
Rackware.....	101
RallySport Direct, LLC.....	170
Real Property Management, Inc.....	170
Realovation Holdings, LLC.....	171
Realsource Equity Services, LLC.....	101
Recursion Pharmaceuticals, LLC.....	102

DEAL FLOW COMPANIES

Red Bell Real Estate	171
Red Cliffs Healthcare, Inc.	171
Renewed Hope Ranch LLC	102
Repdrive, Inc. D.B.A. Podium	102
Repiscore, Inc.	103
ReposiTrak, Inc.	172
Rich Broadcasting LLC	103
Richards, Kimble & Winn	172
Rockwell Holdco, Inc.	5, 172
Sack Lunch Productions, Inc.	103, 173
Salt Lake Garfield & Western Railway Company Inc.	173
Salt Stack, Inc.	104
Sandboxr, Inc.	104
Sanpete Exploration, LLC	104
Sarcos Corp.	173
Saurus, Inc.	105
Screen Rant, LLC	174
Sera Prognostics	105
ShopHero Inc.	105
Silhouette America, Inc.	174
Silicon Valley Comic Con, LLC	174
SilverVue, Inc.	168, 175
SimpleCitizen Inc.	106
Simplex	94, 106
Simply Mac, Inc.	175
Sirsi Corporation	175
Skeleton, LLC	106
Smash Solutions LLC	176
Snap Advances LLC	107
Snap Finance LLC	107
Social Dental, Inc.	107
Sorenson Media, Inc.	108
Southern Utah Home Health, Inc.	176
SpeakWorks, Inc.	108
SpectrumDNA, Inc.	176
SpinGo Solutions, Inc.	108
Splore	109
Sport Stocks, LLC	109
Sportsman's Warehouse Holdings, Inc.	5, 38
Spring Communications Holding, Inc.	177
Spring Communications, Inc.	177
St. George Rehabilitation Center	178
Star Seismic, LLC	109
Steton Technology Group, Inc.	110
Streamline Manufacturing, LLC	110
STREAMZ Inc.	110
Summit Global Investments, LLC	111
Suncrest Solar, Inc.	111
Sustainable Power Group, LLC	178
SwipeClock	85, 157, 179
Swire Pacific Holdings, Inc.	179
Synchrony Bank	179

DEAL FLOW COMPANIES

T3S Technologies.....	111
TAB Bank, Inc.....	180
Tax Alli, Inc.....	112
Taxometry, LLC.....	112
TCN, Inc.....	180
Tennis Fit U LLC.....	112
That Marketing Solution, Inc.....	113
The Buckner Company, Inc.....	108
The Ninigret Group, L.C.....	181
Ticket Trader, Inc.....	113
Tomax Corporation.....	181
TopVue Defense, Inc.....	181
Torion Technologies, Inc.....	182
Track Group, Inc.....	182
Trade Star Holdings, LLC.....	113
Trafficado LLC.....	182
TreeHouse Interactive Holding, Inc. (D.B.A. Impartner).....	114, 149
Truck Shields, LLC.....	183
Turning Point Retail Corporation.....	114
Tute Genomics, Inc.....	183
Twinlab.....	5, 114
Unishippers Global Logistics, LLC.....	183
Uplift Nutrition, Inc.....	184
Van Cott, Bagley, Cornwall & McCarthy.....	184
Venafi, Inc.....	5, 115
Veridicus Health LLC.....	115
Verio Inc.....	184
VidAngel Parental Controls, Inc.....	115
Vista Outdoor Inc.....	5, 185
VISTA Staffing Solutions, Inc.....	5, 185
VisualShare, Inc.....	185
Vital Access.....	116
Wasatch Advisors Inc.....	186
Wasatch Microfluidics, LLC.....	116
WAVE, Inc.....	116
Weave Communications Inc.....	117
Whistic.....	117
White Knight Fluid Handling, Inc.....	186
Wilkinson Construction Company, Inc.....	187
WorkforceQA LLC.....	187
Workfront, Inc.....	117, 187
Xcel Fitness Training Center, LLC.....	188
XCR Diagnostics, Inc.....	118
Xonano.....	118
YESCO Electronics LLC.....	188
Zane Benefits, Inc.....	118
Zane Prep.....	119
ZipBooks.....	119

OUTSIDE PROFESSIONALS

500 Startups	111
A Capital.....	117
Access Holdings Management Company, LLC.....	110
Acequia Capital.....	62
Advanced CFO.....	59, 79, 88, 104, 106, 107, 108, 114, 116, 188
Advantage Capital Partners.....	46, 102
Agile Equity	48, 156
Albion Financial Group.....	60
Allied Beacon Partners.....	116
Alston & Bird, LLP.....	127
Alta Ventures	58, 115
ALTA Ventures Mexico.....	115
Alto Opportunity Master Fund, SPC.....	73
America's Growth Capital, LLC.....	169
Angel Investors.....	62, 94, 108, 119
Antares Holdings.....	68
Appletree Capital Ltd.....	106
Archipel Capital.....	83
Ares Capital.....	68
Atlas Peak Capital.....	117
Azimuth Ventures.....	95
Barclays.....	122
BDO Capital Advisors, LLC.....	170
Bialla Venture Partners, LP.....	55
BlackRock, Inc.....	62
Blumberg Capital.....	154
Bookly.....	44
Bracewell & Giuliani LLP.....	143
Brentwood Capital Advisors.....	48
BrightStar Wisconsin Foundation, Inc.....	73
Brunson Chandler & Jones, PLLC.....	132
Burningham & Burningham.....	113
Business Development Corporation of America.....	99
Cadwalader, Wickersham & Taft LLP.....	140
Canso Investment Counsel Ltd.....	100
Capital Resource Partners.....	75
CapM Advisors.....	122
CapX Fund IV, L.P.....	42
CapX Partners.....	42
Carl Marks.....	114
Carman Lehnhof Israelsen LLP.....	59, 126, 135
CHV Capital, Inc.....	74
Convergent Capital.....	78
Cooley LLP.....	36
Cravath Swaine & Moore.....	75, 185
Credit Suisse Group.....	122
CrossLink Capital Inc.....	117
Crowdfunder.....	86
D.A. Davidson.....	37, 38, 151, 154
DAK Capital.....	71
Dave Elkington.....	65
David Chidester.....	58

OUTSIDE PROFESSIONALS

David Holland	58
Debevoise & Plimpton	75, 122
Decathlon Capital Partners	58
Deep Fork Capital	52
Deerfield Management	116
Deloitte & Touche	81
DG Incubation, Inc.	88
Disruptive Innovation Fund	75
Diversified Insurance Group	35-38, 44-46, 48, 50-52, 55, 57, 58, 61, 64-66, 68, 73-78, 81, 82, 87-89, 91 94-96, 98, 100, 104, 107, 110-112, 115, 117, 118, 122, 124, 133, 134, 136-138, 142-144 146, 147, 149, 152, 154, 156, 159, 160, 164, 166, 169, 172, 175, 180, 181, 182, 187
Dorsey & Whitney	35, 37, 38, 43, 45, 73, 128, 147, 162, 165, 173
Drinker Biddle & Reath	171
Durham Jones Pinegar	109
Eclipse Ventures Fund I, L.P.	95
Empery Asset Management, LP	73
Empery Asset Master Ltd	73
Empery Tax Efficient II LP	73
Empery Tax Efficient, LP	73
Endowment Arm	73
ENIAC Ventures	95
EPIC Ventures	52, 72, 74, 84, 87
EquityNet	86
Ernst & Young LLP	34, 36
Evercore Group L.L.C.	143
Evercore Partners Inc.	137
ff Venture Capital	95
Financial Technology Partners LP	52
FMV Capital Markets, LLC	63
Forerunner Ventures	72
Formation8 Partners	95
Foundation Capital	115
Fresco Capital	46
FTP Securities LLC	52
G2 Capital Advisors, LLC	145
Gauge Capital, LLC	115
Generational Equity, LLC	123, 158
GGV Capital	62
Gilbert + Tobin	154
Glynn Capital Management	62
Goodwin Procter LLP	137
Granite Ventures, LLC	75
Grant Thornton	52
Greenspring Associates Inc.	117
Greycroft Partners LLC	65, 72
Grow Solutions Holdings, Inc.	83, 155
Guggenheim Securities, LLC	127
Gunderson Dettmer	43
HealthQuest Capital	83
Heights Capital Management Inc.	73
Highway 12 Ventures	154
Hinton Burdick	109

OUTSIDE PROFESSIONALS

HJ & Associates, LLC	37
HLB Co. LTD	84
Hogan Lovells US LLP	131
Holland & Hart LLP	48, 50, 52, 55, 56, 58, 60, 61, 64, 65, 77, 82, 84, 88, 90, 92, 102, 104, 107, 114, 117, 125, 132, 133, 136, 141, 154, 174, 175, 177, 182, 188, 189
Holme Roberts & Owen	75
Hudson Bay Capital Management LP	73
Hudson Bay Master Fund Ltd	73
Hummer Winblad Venture Partners	78
Impact Investment Leaders	72
Initialized Capital	117
InnoVentures	61, 68, 78, 79, 148, 157
Intel Capital	115
Inventigo	108
Investment Arm	42
Investor Growth Capital	75
Jefferies LLC	123
Jeremy Andrus	53, 61, 87, 107
JMJ Financial	113
Joe Wang	114
Jones Waldo Holbrook & McDonough PC	43, 92, 112, 141, 174
Kaiser Permanente Ventures	74
Kennet Partners	114, 149
Kickstart	46, 88, 111, 147
Kickstart Seed Fund, II, & III	44, 51, 53-55, 61, 65, 87, 92, 98, 101, 103, 106, 107, 115, 116, 118
KickStart Ventures	83
Kickstarter	99
Kima Ventures	111
Kirkland & Ellis LLP	122, 154
Kleiner Perkins Caufield & Byers	78
KPMG LLP	37, 75
KPMG Corporate Finance LLC	188
Kruse, Landa, Maycock & Ricks, LLC	143, 181
Kunzler Law Group, PC	44, 46, 51, 53-55, 60-64, 80, 84, 87, 88, 92-94, 98, 101-103, 106-108, 116, 118, 163, 169
Latham & Watkins LLP	34, 141, 172
LaunchCapital LLC	55
Law Offices of Michael Golightly	103
Laxague Law Inc	126
Leavitt Partners, LLC	74, 115
Leeds Equity Partners	75
Lerer Hippeau Ventures	72
Levy Capital Partners, LLC	161
Live Nation Entertainment, Inc	62
Lucosky Brookman LLP	155
Madison Capital Management	68
Madison Street Capital	109
Mantyla McReynolds LLC	35, 45
Marc Benioff	65
Marc Cuban	58
Mercato Partners	54, 115
Mesa Verde Venture Partners	83

OUTSIDE PROFESSIONALS

Metamorphic Ventures	72
Michael, Best & Friedrich LLP.....	142
Microsoft Ventures.....	78
Mintz Levin Cohn Ferris Glovsky & Popeo.....	105
Molecular Cloud.....	8
Morgan Stanley.....	185
Mountain Group Partners.....	83
MSH Capital.....	58
Napier Park Global Capital (US) LP.....	154
NCTM Studio Legale.....	149
Neal Harris.....	58
New Enterprise Associates.....	52, 72
North Hill Ventures, LP.....	154
Northwest Law Group.....	170
Norwest Venture Partners.....	74
NOW CFO.....	34, 68, 69, 139
NXT Capital LLC.....	68
Origin Ventures.....	65
Orrick Harrington.....	147
Park City Angels.....	44, 54, 71, 80, 83, 88, 95, 111, 116, 147
Parr Brown Gee & Loveless.....	161
Partners Innovation Fund.....	74
Partners Innovation Fund, L.P.....	74
Paul Hastings LLP.....	131
PC Squared, LLC.....	44, 46, 54, 88, 147
Peak Capital.....	117
Peak Ventures.....	65, 76, 84, 91, 92, 95, 102, 117, 119
Peak Ventures Fund I, L.P.....	55, 60
Pelion Venture Partners.....	50, 77, 87, 92, 106, 115, 117
Pentland Group plc.....	111
Perkins Coie.....	44, 47
Peter J. Solomon Company.....	114
Peterson Partners LP.....	50, 106
Peterson Ventures, LLC.....	50, 55, 63, 75, 87, 107
Petra Capital Partners.....	83
Petsky Prunier.....	75
Piper Jaffray & Co.....	183
Pivot Investment Partners LLC.....	154
Polaris Partners.....	78
Poulton & Yordan.....	129
PrairieGold Venture Partners.....	83
Preferred CFO.....	61
Prettybrook Partners LLC.....	63
Prospect Capital.....	99
PwC.....	34, 35, 98, 117, 125, 147, 166, 187
QuestMark Partners.....	115
Raymond James & Associates, Inc.....	134
Reed Smith LLP.....	185
Rose Park Advisors, LLC.....	75
Roth Capital Partners.....	156
Royal Street Investment & Innovation Center.....	61, 65
Royal Street Ventures Seed Fund II.....	44

OUTSIDE PROFESSIONALS

Runa Capital.....	154
Sabby Healthcare Master Fund, Ltd.....	73
Sabby Management, LLC.....	73
Salesforce Ventures.....	78
Sanderling Ventures.....	83
Sands Capital Management, LLC.....	74
Scientific Assessment Technologies.....	58
Select Venture Partners LLC.....	55, 60
Sequoia Capital.....	74, 75
Service Provider Capital, LLC.....	55, 85, 94
Seven Peaks Ventures LLP.....	55
Sherman & Howard L.L.C.....	127
Signal Peak Ventures.....	83, 132
Signal Peak Ventures II, L.P.....	64
Silicon Valley Bank.....	48, 75
Silver Lake.....	115
Silver Lake Waterman.....	115
Sive, Paget & Riesel, P.C.....	141
Slow Ventures.....	111
Solganick & Co.....	161
Sonenshine Partners.....	122
Sorenson Capital.....	74, 111
Space Florida Corporation.....	46
Spire Global Inc.....	46
Square 1 Bank.....	105
Stephens Capital Partners, LLC.....	107
Stoel Rives LLP.....	178
Subtraction Capital.....	50, 54, 98
Summit Global Investments, LLC.....	111
SunTrust Robinson Humphrey.....	165
Tanner LLC.....	34, 37, 38, 43–45, 48, 51, 55, 65, 69, 76, 80, 82, 83, 87–89, 100, 104, 107, 108 110, 111, 114–116, 123, 132, 136, 137, 149, 152–154, 161, 163, 165, 169, 179, 182, 183, 187
Tech Coast Angels Inc.....	116
Technology Crossover Ventures.....	75
TechStars, LLC.....	55
Tenaska.....	111
Tenaya Capital.....	74
Tenor Capital Management Company, L.P.....	73
The Capital Group Companies, Inc.....	62
The Chernin Group, LLC.....	62
The Goldman Sachs Group.....	122
The Law Offices of Masry & Vititoe.....	37
ThinkEquity.....	75
Todd Mickelsen.....	58
TPP Capital Advisors Ltd.....	115
Tribeca Venture Partners.....	154
U.S. Venture Partners.....	78
Ultra Advisors, LLC.....	142
Union Square Advisors LLC.....	187
United Mergers & Acquisitions.....	79
Universal Music Group, Inc.....	62
University Venture Fund.....	83

OUTSIDE PROFESSIONALS

USAA Investment Management Company	88
Venable LLP	34
Vopne Capital	109
Vopne Capital Fund I	109
Weil, Gotshal & Manges	114
Wells Fargo	35, 75, 147,
White Star Capital, L.P.	111
Wildcat Capital Management	62
Wilkinson Barker Knauer, LLP	130
William Blair & Company, L.L.C.	131
William Morris Endeavor Entertainment, LLC	62
Willkie Farr & Gallagher LLP	35, 147
Wilson Sonsini Goodrich & Rosati	46, 108
WSRP	92
Y Combinator	117
Zetta Venture Partners	65, 78
Zetta Venture Partners I, L.P.	65
Zions SBIC	94, 98

SPONSORS 2016



MountainWest
Capital Network

DEAL FLOW



Design & Layout: Jakob Marketing Partners

Printed by: Wells Fargo Bank





MountainWest
Capital Network

D E A L F L O W

